

NEW YORK, MONDAY, APRIL 16, 1923

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Ten Cents

Vol. 21, No. 535

The ANNALIST

A Magazine of Finance, Commerce and Economics

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FEDERAL RESERVE BANK
OF N. Y.



The Stock Exchange, Glasgow, Scotland

The Chase National Bank

of the City of New York

57 BROADWAY

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75 Maiden Lane

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SHOE & LEATHER BRANCH
320 Broadway

HAMILTON TRUST BRANCH
191 Montague St., Brooklyn

PRINCE STREET BRANCH
565 Broadway

MADISON AVENUE BRANCH
Madison Avenue & 41st St.

Statement of Condition at Close of Business, April 3, 1923

RESOURCES

Cash and Due from Banks	\$123,296,447.27	Capital	\$20,000,000.00
Loans and Discounts	258,145,319.53	Surplus and Profits	22,508,032.47
U. S. Government Securities	70,175,331.31	Reserves for Taxes, Interest, etc.	3,223,544.83
Other Securities	17,720,341.81	Deposits	421,272,458.36
Redemption Fund—U.S. Treasurer	55,000.00	Circulating Notes	1,074,200.00
Customers' Acceptance Liability	14,692,847.39	Acceptances Outstanding	15,588,352.32
Other Assets	212,856.19	Other Liabilities	631,555.52
	\$484,298,143.50		\$484,298,143.50

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Price to yield about

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Bonds

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To File
The Annalist

THE ANNALIST Times Square, New York

A binder made of strong cloth, lettered in gold, may be obtained for \$1.50 which will adequately hold 26 issues and keep intact valuable statistics and other data contained in each issue of The Annalist.

MELLON NATIONAL BANK PITTSBURGH

Statement of Condition at the Close of Business April Third, Nineteen Hundred Twenty-Three.

	RESOURCES
Loans and Discounts	\$42,893,166.38
United States Obligations	44,327,970.49
Other Bonds and Investments	23,346,924.76
Overdrafts	None
Cash and Due from Banks	27,016,355.49
	\$139,483,414.05

	LIABILITIES
Capital	\$7,500,000.00
Surplus and Undivided Profits	5,297,597.50
Reserves	5,984,449.54
Borrowed from Federal Reserve Bank	3,000,000.00
Circulating Notes	7,912,500.00
Deposits:	
Banks	\$33,967,389.35
Individuals	78,729,477.67 112,887,867.92
	\$139,483,414.05

DIVIDENDS.

Remington Typewriter Company

First Preferred Dividend

New York, April 10, 1923.

The Board of Directors today declared three quarterly dividends of 1½% each (\$5.25 per share) on the First Preferred Stock, payable May 1, 1923, to stockholders of record at the close of business April 23, 1923.

HAROLD E. SMITH,
Secretary.

INSPIRATION CONSOLIDATED COPPER COMPANY

NOTICE OF ANNUAL MEETING

Notice is hereby given that the Annual Meeting of the Stockholders of the Inspiration Consolidated Copper Company will be held at the office of the Company, 242 Water Street, Augusta, Maine, on Monday, the twenty-third day of April, 1923, at two o'clock P. M., for the election of Directors and for the transaction of such other business as may come before the meeting, including the consideration, approval and ratification of all acts, proceedings and resolutions of the Board of Directors during the past year and of all matters that may be referred to in the Annual Report to the Stockholders.

The transfer books will not be closed; but only those stockholders of record at the close of business (viz., three o'clock P. M.), on Friday, April 6th, 1923, will be entitled to vote at said meeting. By order of the Board of Directors.

J. W. ALLEN, Secretary.

Office of the Consolidation Coal Company

New York, N. Y., April 2, 1923.

The Board of Directors has declared a quarterly dividend of One and a Half Dollars (\$1.50) per share on its Capital Stock, payable April 30th, 1923, to the stockholders of record at the close of business April 16th, 1923. The transfer books will remain open. Dividend checks will be mailed.

T. K. STUART,
Assistant Treasurer.

First

The New York Times publishes a greater volume of advertisements than any other New York newspaper.

In three months of this year The Times printed 5,948,810 lines of advertising, 261,532 lines in excess of the corresponding period of 1922 and 1,610,616 lines more than the next New York newspaper.

In 1922 The New York Times published 24,142,222 aggregate lines of advertising—a gain of 2,489,609 lines over 1921 and 6,898,132 lines in excess of the next New York newspaper.

With a daily circulation of 350,000 copies and a Sunday sale exceeding 550,000 copies, the readers of The New York Times, distributed in 8,000 cities and towns of the United States, form the largest group of intelligent, discriminating and responsive persons ever assembled by a newspaper.

The New York Times
Times Square New York

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Times Building	Times Square
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Wall Street	165 Broadway
Downtown	7 Beekman St.
Harlem	137 West 125th Street
Brooklyn	300 Washington St.
Washington	717 Albany Building
Boston	120 Boylston St.
Chicago	1300 Tribune Building
Detroit	701 Ford Building
St. Louis	401 Globe-Dem Building
San Francisco	742 Market St.
Los Angeles	11 Times Building
London	12 Salsbury Square. Advertising.
	95-94 Chancery Lane and 125 Pall Mall
Paris	Au Matin, 6 Boulevard Poissonnière; Tel. Bergère 5229. Advertising, 24 Blvd. des Capucines and 5 Rue Lamarckine.
Moscow	11 Tverskaya, W 8
Buenos Aires	Rivadavia, Palacio Ginnetti, Corra Umberto 481. Avenida de Mayo 560

THE ANNALIST

A Magazine of Finance, Commerce and Economics

Published Every Monday Morning by The New York Times Company, Times Square, New York

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Vol. 21, No. 535

NEW YORK, MONDAY, APRIL 16, 1923

Ten Cents

The Annalist Barometer of Business Conditions



THE question most frequently heard on all sides, where there are men of sound judgment who seek facts on which to base their decisions, is this: "How long will present business conditions continue?" The final answer must of necessity be given by business itself. But it is perfectly safe to recall what has happened in similar cases in the past, to review what is happening at the moment, and, from these known facts, form a reasonable conclusion as to the future. Financial and business history repeats itself over and over. The cycles of trade are well defined. The laws which govern—the major one of which is the law of supply and demand—are as fixed and certain as those of the Medes and Persians.

Business has improved to such a degree, pressed by demands from consumers, that its pace at the moment may very well be likened to that in 1920, when artificial measures of financial correction pricked the bubble of post-war inflation and brought about swift, sure and innumerable cases brutal deflation. It is entirely fair, with these lessons fresh in mind, for the business man with much at stake to ask how long present business conditions are likely to continue, and whether or not the present splendid business recovery can be upset and swept away over night, as it was in 1920, by a sudden turn of affairs, with a resultant helter-skelter flight to get out from under.

The answer can come only through a study of the barometers of trade and business. If present signs, which may be studied for indications of the future, mean anything at all, a repetition of the deflationary period of 1920 may be set down as extremely unlikely. To most students of trade and business it is completely beyond the range of possibility. The main reason for this conclusion is that there is no credit strain. A sustaining reason is that although there has been some measure of speculation mixed in the recovery, it has not got out of hand, and that commodity prices at the moment, viewed in their entirety, are more nearly stationary than they have been at any time within the last six months. In fact, some notable recessions already have occurred.

To even the most casual observer of business affairs it must be evident that financial and business conditions are more stable and healthy, and built on a sounder foundation than were those of 1920. Supply and demand then ruled, it was true, but in both there was a strong ingredient of artificiality which quickly disappeared when prices started their abrupt decline. We had then such incidents as a "buyers' strike," very wide complaints about the refusal of goods which had been ordered and other disagreeable ramifications following the sudden ripping of the economic fabric.

Present conditions are not overnight ones. They are the reflection of a slow but steady rehabilitation of financial confidence, coupled with favorable developments in practically every line of industry as the demand for goods and services has day by day and week by week become more insistent. Nor are present conditions likely to be disturbed or disrupted overnight. The process of recovery has been too slow and thorough for that. Notes of warning have been sounded, it is true. They are, however, directed at a too rapid pace set in this or that particular line, rather than at business as a whole. It must always be borne in mind that any recovery, such as the one which is rapidly swinging us back toward normal times, is not a continuous one. There are smaller ebbs and flows within the body of the main stream, and it is to these particularly that the warnings have been delivered. There is always the danger of inflation. It possibly would not be going too far

to say that some of the upswing has been due to inflation of a secondary nature. It is mild and harmless, however, and not likely to lead to excesses. After all, there always has been and always will be some measure of inflation in business which travels at a rapid pace. The line of demarcation between mild inflation and healthy business is by no means sharply drawn. Probably one is no more harmful than the other.

It has been recorded that business recovery has not been an overnight affair, and it must be recorded, too, that the causes which have produced these cheerful results are not temporary ones. They have, in a measure, been fairly constant since last midsummer. First, and possibly most important of all, is to be considered the fact that the United States has become the depository, even though it be but temporarily, of approximately one-third of the world's gold. Gold reserves of the Federal Reserve system are well over the three billion

mark, of which approximately one billion has been added in the last twelve months. This potential credit foundation has not been touched, at least to any appreciable extent. Second, is to be considered the fact that in the two years of depression production of all sorts was only from 40 per cent. to 60 per cent. of normal. This created a slack now being taken up.

The danger in the situation, which is present rather than apparent, is that the pace becomes too rapid; that in the anxiety of buyers to fill their wants the bidding for goods and services carries them to extreme heights, or at least to such heights as to warrant the attraction of an artificial brake. But this does not warrant the conclusion that a period of stagnation is to follow the present activity, or that there will come a collapse in the Fall, brought about by the sudden cessation of buying demands. Such a condition is universally unexpected. There is, possibly, a point beyond which buyers in all lines will not go, in their bidding for goods and services, but it may safely be said that it has not yet been reached and, under present circumstances, will possibly now not be reached very soon, because of the very fact that prices in almost every line appear to have about reached maximum.

The results of the present remarkably good business and financial situation are apparent on every hand. One assuredly does not have to search for them. Iron and steel production is at approximately 92 per cent. of capacity and, likely, as high as it can physically go; traffic hauled by the railroads of the country in the first quarter of the year broke all existing railroad records; building operation for the month of March (from which spring many big and little booms), are placed by one trade authority at 31 per cent. in volume above those of the same month of last year, which itself broke all records; the number of cotton spindles active last month has never before been equaled in the history of this country; the automobile and associated industries are working at approximately 100 per cent. of capacity, as are many other lines of basic materials. No such early Spring business, either in plant capacity involved, money at stake or materials and men employed has been witnessed since the first quarter of 1915 and 1916, but then it was the insistence of foreign nations for war supplies. Just now Europe hardly figures as a purchaser, and the out-turn of the basic industries is designed, almost exclusively, for domestic consumption.

Possibly the outstanding feature of the developments last week which must be calculated in summing up the whole state of business and industry was that labor insists on getting, and is getting, a large return. The iron and steel industry of the country has swung into line with a wage increase of 11 per cent., effective immediately. It has followed advances in such basic lines as copper,



The picture is an enchanting one. But it leads directly back in a circle to the question: "How long will present business conditions continue?" Already caution has commenced to show itself here and there among the buyers of materials which are for a long period in the course of manufacture, and in which the raw materials of today become the finished materials of three months hence. There is no assurance whatever that buyers will be in the same mood then as they are now. Of course, it is entirely possible that the present pace can be maintained during the year, and that the remarkable figures for the first quarter are merely forerunners of greater heights to be reached. But, on the other hand, there is the fact to be considered that the point must eventually be reached where the full slack has been taken up, and the possible fact that some of the buying which would take place in a normal Fall season has been done, in this extraordinary year, in the Spring.

The most reasonable conclusion to be drawn from the entire survey of business and industrial conditions at the moment is that they will continue well through the turn of the half-year at approximately the pace which has been struck, and that, once over the usual dullness and inertia of midsummer, the Fall months may be expected to be ones of great business activity, dependent, of course, upon two primary developments of a favorable nature; first, the continuation of present easy credit conditions, in which there is an ample supply of funds at moderate rates for all legitimate needs, and, second, a good crop outturn and reasonable prices for the commodities of the farm. Given a favorable Summer for these two factors to develop along safe and promising lines, the business of the country will take care of itself.

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Stocks and the Range of Stock Market Averages



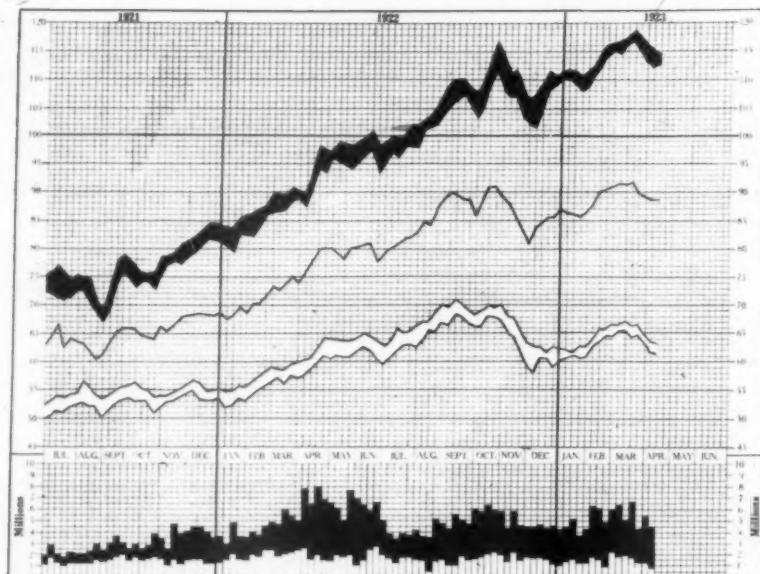
CORPORATE shares of all sorts, the high, the middle and the low, were under the steady pressure of liquidation last week, and prices for many stocks, particularly those which were run up to unreasonable heights in the

long upswing which the market has had in discount of improved business conditions, slumped away rather quickly and dishearteningly. The week's unsettlement, which brought out a great deal of actual stock for sale, and in which many paper profits were transferred into actual ones, may be considered more or less of a natural and expected milestone in the history of the market of 1923. As a result the market is in a much healthier condition than it was a fortnight ago. Weakly held securities have been shaken out and an era of sanity in stock market affairs appears to be dawning.

The market had a reason for its decline. It always does, even though it may appear at the time to be but a meagre peg on which to hang a reaction. Nevertheless, intermittent reactions must occur in every stock market, and the reason, or at least a development which may be dubbed a reason, always appears. Last week it was a cut of 25 cents per barrel in the price of California crude oil and of certain grades of Pennsylvania crude. Speculation had centred very sharply, over a long period of weeks, in the prominent shares of the oil group. Some of them had advanced from 30 to 50 per cent., and on every active day in recent weeks the oil shares had played a prominent part. The swift advance had more or less undermined their position, and left them, technically at least, wide open to the assaults of professional operators, who were bound to seize the first opportunity. This is exactly what happened. It was no secret that California crude oil has been brought to the surface in larger quantities than it would be taken by consumers, nor has it been a secret that production in the Eastern fields, and in some of the Southern fields as well, has been running ahead of consumption. The result has been a very considerable accumulation of crude oil in all producing centres, with the price cut an expected expedient in the hopes of moving to market these vast stored supplies.

On the first news that the California decrease had been made, speculators threw large amounts of oil shares into the market. The pools which had been working in this or that stock naturally withdrew support until the storm should have blown over. The result was rather a drastic decline in prices, which quickly spread to all sections of the stock list, and made its weight felt in the market price of corporate shares of all sorts, even those not even remotely connected with the oil industry. At the end of the week, there was a moderate lifting of the pressure, and some extremely sharp "snap-backs" all along the line, due not alone to covering operations by those who had sold for the decline, but to the resumption of pool activities as well.

Steel shares, too, have had to resist the pressure of liquidation, much of it professional, due to the increase in overhead expenses through the advance in wages of 11 per cent. Some of the advances built up in the shares of this group have been in expectation of higher dividends, in view of the tremendous rate of iron and steel output now current. It was naturally figured that this increase in the overhead would deter Boards of Directors from favorable action on dividend increases under consideration, at least until it became evident that no further wage advances were necessary.



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five railroads. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

Shares Sold on the New York Stock Exchange

Week Ended April 14, 1923

	1923	1922	1921
Monday	644,850	1,460,125	345,295
Tuesday	823,710	1,414,985	586,766
Wednesday	1,156,529	1,497,308	452,685
Thursday	784,099	1,441,654	569,660
Friday	800,195	Holiday	688,700
Saturday	367,810	1,079,986	299,103
Total for the week	4,577,193	6,894,058	2,942,209

First quarter reports of corporate activities now are coming to hand, and they form a stable background for the advances which have taken place in the stock market. In practically every instance there is recorded an increase in both gross and net results, with, of course, some moderate increases in operating expenses as compared with the same period last year. A curiously recurring note is to be found in most of them about the future. Orders for goods and materials of all sorts have poured in so rapidly that many corporation officials are ready to predict that 1923 will be a banner year, industrially. This applies particularly to such lines as automobiles and automobile accessories, iron and steel, equipment manufacturers, copper, farming machinery and kindred lines, sugar, leather, food and others of like nature.

Of course, it is to be borne in mind that, considering present prices for

many stocks listed on the New York Stock Exchange and other prominent markets, these favorable developments have been fully discounted. Possibly the present high price level, bid up for the most part by professional activity, is the very reason that public buying of securities has not been on a large scale, and this has called forth querulous complaints from the brokerage fraternity of the financial districts that "the public is not in the market." But it has been pointed out by many competent market students that such a condition of affairs is a natural sequence, and that following each business recovery, accompanied by a long upswing in stocks, there always has been a pause in participation by the public in the stock market, primarily for the purpose of ascertaining if the business improvement is to continue. That, quite evidently, is what is taking place just at the moment, and, as a result, the out-and-out speculators who buy in the

The Organization of a Small Business

THE ORGANIZATION OF A SMALL BUSINESS. By Wm. A. Smith. London and New York: Sir Isaac Pitman & Sons Ltd.

THIS useful little compendium intended for the edification of American as well as British traders will, no doubt, commend itself to a great number of those who stand in need of information on the subjects treated. To many readers the details will appear to be as obvious as those in a child's primer, but it must be borne in mind that we are not all in possession of the faculties that tend to make even a moderate size business successful. The smallest details in management are given in the book and he must be a merchant of infinitesimal capacity who fails to grasp the directions for his

guidance. The author, however, seeing danger from afar naively advises small traders to limit their liability under the Companies' acts 1908-1917—he is addressing the British, although his warning may be heeded by Americans too—to avoid loss of all their possessions. Then, if bankruptcy stares them in the face, their private effects will be safe. "A private limited company may consist of only two shareholders and the liability of each will be limited to the amount of the shares for which he subscribes. The company may fail, but no further amounts can be secured from the members when they have fully paid for the shares held." It may be added that "limited liability" covers a multitude of commercial sins.

hope of selling later to some one else at a profit, or who sell in the hope of being able to rebuy at a lower price later on, have things pretty much their own way.

The most important factors in the background on which to base a swing into new high ground, after stocks have recovered their equilibrium from the present reaction, may thus be enumerated: the fact that money is in ample supply for any sized operations which may be undertaken; that the purchasing power of the dollar (as measured in materials, goods and services) continues to decline (a very powerful incentive toward higher prices for stocks); that no definite brake has been put on speculation, and that, since the public has only participated to mild degree in the long upswing, stocks, in the main, are yet in professional hands and banking portfolios, and that no distribution, in the larger sense, has yet taken place. On the other side of the picture are to be found an equally important and imposing array of factors, the main one of which is that at present prices, in some cases 50 to 100 points up from the lows of last year, the developments of the past and possibly of the immediate future, too, have been well discounted; the unsettlement of labor and the increased cost of operation reported by corporations; that international trade is more or less at a low ebb, and that a backlog of European demand is not apparent; finally, that the public, as a whole, in comparison with former years of big markets, does not appear in the least interested in stocks.

Stock market predictions are more or less uncertain and unsatisfactory, since they can but represent an individual's view. If one were ventured, however, it would be that the body of industrial shares will see considerably higher levels within the next month, with violent swings up and down, and that they will be distributed under cover of a robust movement in the first class railroad shares. Common stocks of railroads have furnished the present year's biggest disappointment to speculators and investors alike. In consideration of the present remarkable statistics, to be gleaned from statements of traffic records and actual income, the railroad shares are selling far out of line with the industrials.

One of the outstanding features of last week's market was the continued weakness and irregularity of preferred stocks of the most prominent corporations. A long list of them established new low marks for the year. It is perfectly obvious that, as bonds, they are engaged in readjusting their selling price and, of course, the yield basis, to the fact that money market rates have advanced moderately in view of the keen demands of business for new funds. Less sensitive to money market conditions than bonds, it, nevertheless, was inevitable that they would trend downward until market prices represented yields entirely comparable with the open market rates for money.

Brokers' loans, in the last fortnight, have been considerably reduced by the liquidation which has taken place in the stock market. They are, at the moment, below the two billion figures. Since, to very large extent, the market is financed by private capital, the figure is not a disproportionate one. It was pointed out by the President of the New York Stock Exchange last week that, in view of the manner in which new stocks have been added to the list in the last year, in order to make it a well rounded and comprehensive market, a swelling of the loans, even past the two billion mark, need not be a cause for danger or undue alarm. As has been pointed out many times before, the stock market is not particularly concerned about the cost of money, just so there is an ample supply available when it is needed.

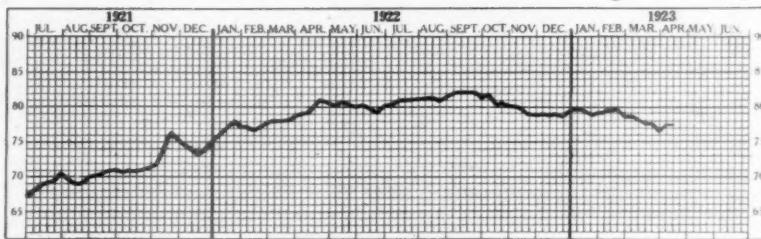
Bonds—Trend of Bond Prices—Average of 40 Issues



HE bond market with the exception of a few specialties was dull and generally uninteresting. There was little evidence of any heavy demand, but prices as a whole held well and a tendency toward slightly higher levels

was in evidence among the high-grade railroad obligations. The unusually wide spread between the bid and asked quotations for securities which are normally active is regarded as a definite indication that while there is not much interest on the purchasing side at present prices there is also very little pressure from sellers. Price changes of as much as three-quarters of a point between sales were not uncommon, and it was a noteworthy fact that purchasers had to pay well over current market prices to bring out securities in large blocks. A good deal of interest was aroused through Secretary Mellon's recommendation at the recent Cabinet meeting that the maximum surtax be reduced to 25 per cent. Such action, it was thought, would result in drastic declines in tax-exempt securities, as they would thus lose a great deal of their value, while corporate obligations, paying much higher returns, would be correspondingly stimulated. There was a slight flurry over this suggestion, but it was short lived, for most thoughtful observers quickly realized that although Mr. Mellon's contention that the reduction would actually increase the amount which the Government would receive in taxes was probably true, nevertheless political agitation, which for some time has been urging a return to the old excess profits tax and an upward revision of the surtax, was too strong to permit the reduction. At any rate, it was intimated that President Harding felt that the question should receive more consideration before formulating a definite policy and the issue was dropped for the time being.

Offerings of new issues were made in fair volume, and reports indicate that they were generally well received. Among the interesting flotations in the New York market during the past week were: \$6,394,000 City of Baltimore 4 and 5 per cent. registered bonds, due 1924 to 1953, at prices yielding 4.15 per cent. for maturities up to 1930, 4.20 per cent. for those due 1936 and 1937, and 4.25 per cent. for those due 1956 and 1957; \$3,000,000 Trumbell-Cliffs Furnace Company first mortgage twenty-year 6s, series A, at 99 1/4 and interest; \$2,500,000 Chicago Joint Stock Land Bank 4% per cent. farm loan bonds, due 1952, optional 1932, at 101 1/4 and interest, yielding 4.55 per cent. to the earlier maturity; \$1,000,000 Nueces County, Texas, 5 1/4 per cent. navigation district bonds, due 1925 to 1963, on a 5.10 basis; \$2,700,000 St. Louis Southwestern Railway 5 1/4 per cent. equipment trust certificates, series H, due 1923 to 1938, at prices to yield 5.45 per cent.; \$400,000 Lane County, Oregon 5s, due 1928 to 1947, on a 4.60 basis; \$7,500,000 Union Oil Company of California one-three year 6s at 100 1/4 for those due 1924, 99 1/4 for the 1925 maturity and 99 1/4 for those due in 1926; \$8,000,000 Certain-teed Products Corporation first mortgage 6 1/4s, serial bonds, due 1925-43, at 100 and interest; \$989,000 City of Louisville, Ky., 4 1/4s, due 1963, at 103 and interest, to yield 4.10 per cent.; \$400,000 Pitt County, N. C., 5s, due 1928 to 1963, at prices yielding 4.75 to 4.65 per cent.; \$250,000 Borough of Bogota, N. J., 4 1/4 per cent. school district bonds, due 1924-63, at prices yielding 4.40 to 4.35 per cent.; \$175,000 Town of Glastonbury, Ky., 4 1/4s, due 1924-58, at prices to yield 4.125 to 4.05 per cent.; \$14,000,000 Public Service Electric Power Company first mortgage twenty-five-year sinking



Par Value Sold on the New York Stock Exchange

Week Ended April 14, 1923

	1923	1922	1921
Monday	\$12,686,850	\$17,489,250	\$6,003,800
Tuesday	9,465,450	17,740,950	9,994,400
Wednesday	10,523,600	32,562,300	9,358,350
Thursday	9,814,150	26,853,000	7,845,700
Friday	8,357,700	Holiday	10,626,000
Saturday	4,597,400	14,355,650	5,224,000
Total for the week	\$55,445,550	\$109,001,150	\$49,052,250

fund 6s at 97 1/2, to yield 6.20 per cent.; \$1,000,000 Heidenkamp Plate Glass Corporation, first mortgage, twenty-year 6 1/2s, at 100 and interest; \$3,000,000 Province of Alberta, Canada, twenty-year 5s at 96 1/4, to yield 5.30 per cent.; \$200,000 City of Concord, N. C., 5 1/4s, due 1927 to 1943, on a 5 per cent. basis; \$600,000 Erie County, Pennsylvania, 4 1/4s, due 1928 to 1936, at prices to yield 3.925 per cent.; \$500,000 City of Akron, Ohio, 4% per cent. school district bonds, due 1924 to 1943, at prices yielding 4.40 to 4.35 per cent. according to maturity; \$300,000 Chillicothe, Mo., 5 per cent. school district bonds, due 1925 to 1943, at prices yielding 4.50 to 4.60 per cent.; \$2,600,000 State of South Carolina 4 per cent. tax anticipation notes, due January and February, 1924, at prices to yield 4.30 per cent.; \$1,000,000 City of Cleveland, Ohio, 4 1/4s, due 1933 to 1936, on a 4.20 basis.

The market for municipal obligations showed evidence of a renewed demand. Prices were firm and among dealers the outlook is regarded as most optimistic. Bidding for the proposed issue of \$22,000,000 4 1/4 per cent. 10-year average State of Iowa Soldiers' Bonus bonds is keen, several groups having been formed in New York City to underwrite the issue. Reports indicate an excellent reception for the week's new offerings in this class. The short term State of South Carolina notes were well taken on a 4.30 per cent. basis, as the strong demand at the moment is for early maturities. On the other hand, the City of Baltimore 5s, of which \$1,337,000 were due in 1956 and 1957, were quickly snapped up in spite of the high premiums, about 113 1/4, at which the long term issues were priced to return yield of 4.25 per cent. Liberty bonds fell back fractionally, the purchasing power which supported them during the preceding week evidently having been withdrawn.

The market for railroad bonds was irregular, price changes in either direction being of little consequence. There was a good demand for several of the underlying mortgages, but that demand evidently was limited as to price, for it seemed to disappear as soon as prices advanced more than a small fraction. Atchison, Topeka & Santa Fe general mortgage 4s got up to 86 1/4, but sold off again, closing at 85 1/4, off 1/4 for the week. Union Pacific 1st 4s gained a fraction, to 90. They also sold as high as 90 1/4 under a moderate demand.

Northern Pacific's report for 1922 was published, showing net income after interest and dividends amounting to \$2,650,000, compared with \$4,700,000 for the corresponding item in the previous year, a condition which may have been

caused to some extent by the growing competition for coast to coast freight from steamers in the intercoastal service via the Panama Canal. Northern Pacific 5s lost 1/4, to 94 1/4, and the 6s fell 1/4, to 106 1/4. New York Central refunding 5s declined 1/4, to 94 1/4, but the 3 1/4s gained 1/4, to 73 1/4. Virginian Railway 5s had a little spurt early in the week following rumors, later denied, that Henry Ford had obtained a controlling interest in that road, with the object in mind of connecting it with his Detroit, Toledo & Ironton. The Virginian 5s lost their early gain, however, and closed at 93 1/4, off about a point. Tentative valuation by the Interstate Commerce Commission of \$95,834,979 for the Delaware & Hudson was received with some surprise, as that road has bonds and stocks outstanding of a par value of \$106,127,600.

President Loree, in commenting on the valuation figure, emphasized the fact that it was only tentative and that it excluded railway holdings in Canada as well as valuable non-railroad properties in this country. The road's own figure places the valuation at \$123,081,363. Delaware & Hudson refunding 4s gained 1/4, to 86, but the 5 1/4s and 7s each lost fractions. Among the junior rails Seaboard Air Line 6s lost a point, to 65 Missouri, Kansas & Texas adjustment 5s fell 2 1/4, to 55. New York, New Haven & Hartford 6s dropped 2, to 65 1/4, but the 4s of 1956 jumped 1/4, to 48. Chicago & Eastern Illinois general 5s gained 1/4, to 79 1/4. St. Louis-San Francisco adjustment 6s lost a point, to 72 1/4. The 1922 report of earnings of the Erie divulged a deficit of \$3,132,770 after taxes and charges, compared with a profit of \$2,694,425 in the preceding year. This loss is after including other income of \$11,209,533, largely made up of dividends from the road's extensive coal holdings. These dividends were about \$2,000,000 larger than in 1921, so comparison shows a decrease in actual income from operation of the road of around \$7,000,000. In connection with the report President Underwood emphasized the fact that during the year unusually large amounts had been spent for maintenance, and that the results of these expenditures should appear in the current year in the form of increased earnings due to increased operating efficiency thus made possible. He stated that net earnings for the month of March amounted to \$600,000 after all charges, and that that figure should be maintained.

The plan for heavy expenditures for new equipment proposed at the recent meeting of the Association of American Railway Executives came in for some adverse comment from Senators Couzens, Capper and La Follette, who intimated

that some effort may be made by the next Congress to put through rate reductions, particularly on agricultural products.

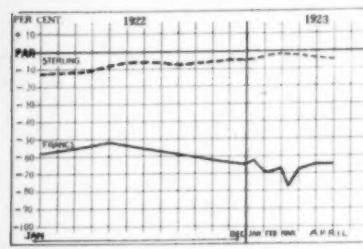
Public utility bonds were inactive and few price changes of importance were noted. The City Administration let it be known that it was opposed to the recently published plan for reorganization of the Brooklyn Rapid Transit System and some unsettlement in quotations for the new securities of that company, as well as those of the Interborough, resulted. The new Rapid Transit securities 6s lost some of their early gain, but closed at 72 1/4, up about a point. The old 7 per cent. notes rose 1/4, to 91. Interborough Rapid Transit 5s dropped 1/4, to 68 1/4, and the 7s fell an equal amount, to 89 1/4. Third Avenue refunding 4s gained a fraction, to 59 1/4. Hudson & Manhattan refunding 5s dropped 1/4, to 80 1/4. American Telephone and Telegraph collateral 5s lost 1/4, to 96 1/4, but the 4s rose a fraction, to 91 1/4. Duquesne Light 6s gained a point, to 102 1/2. Northern States Power 5s, under a good demand, gained 1 1/4, to 98 1/4. Pacific Gas and Electric 5s recovered some of their recent loss, closing at 90, up 1/2.

Industrial securities were irregular, certain issues, such as the obligations of sugar companies, making good gains, while those of copper and oil producers, reflecting falling prices for those commodities, lost ground. Marland Oil 7 1/2s and 8s, with warrants attached, gave a striking example of how the same factors which cause a convertible bond to make big advances can also cause sudden declines. The 7 1/2s dropped 12 points, to 145, and the 8s fell 8 points, to 147. Sinc'air Crude Oil Purchasing Company 6s, secured by oil in storage, lost 1/2, to 99. Chile Copper 7s fell 2 points, to 111 1/4, and the 6s lost a fraction, to 100. Cerro de Pasco 8s fell 1 1/4, to 143 1/4. American Cotton Oil 5s were the object of heavy buying when a rumor was circulated to the effect that a consolidation of that company with one in a stronger financial position was contemplated. The rumor was officially denied, and the bonds closed at 65, off 1/2. Virginia-Carolina Chemical 7 1/2s fluctuated over a wide range, closing at 85, a net gain of 2 points. The first mortgage 7s lost a fraction, to 90%. American Sugar Refining 6s gained a fraction, to 102 1/4. Cuba Cane 8s advanced 1/4, to 95 1/4, but the 7s lost ground. Punta Alegre 7s rose 1 1/4, to 120 1/4. United States Rubber 5s gained 1 1/4, to 86 1/4, and the 7 1/2s rose 1/4, to 107. International Paper 5s dropped 1/4 after publication of the annual report showing a deficit, after charges, of \$7,572,390 for the year. Announcement was made that an effort would be made to reorganize the D. G. Dery Corporation, which was placed in receivership about three weeks ago. The D. G. Dery 7s dropped 4 points, to 65.

Foreign Government bonds as a whole made a better showing from the point of market steadiness than any other class. The possibility of the people of the United States being persuaded to be represented on a World Court for the settlement of international disputes seems to be increasing as popular favor in that direction is being sought by such able men as Lord Robert Cecil and Secretary Hoover. It is generally believed that our agreement to participate in such a tribunal would be highly desirable from the point of view of the holders of foreign obligations, and recent strength in this class is undoubtedly due in some measure to expectation of such a development. Then, too, the prospect of further agreements with Finland, Italy and Czechoslovakia, and perhaps Belgium, with reference to a debt settlement along the lines of our agreement with Great Britain, has had a stabilizing effect, which has been further strengthened by lack of serious disturbances in the Ruhr.

Foreign Exchange:

	Week's Range		
	High	Low	Closing
Pound Sterling	\$4.66 1/2	\$4.64	\$4.65 1/2
Francs	6.74c	6.58c	6.66 1/2c



The Range of Discount on Sterling and Francs.

THE foreign exchanges for the most part were very irregular last week and the curious cross-currents which developed at times gave the market a two-sided appearance, with sterling, for instance, particularly strong on one day, concurrently with weakness in francs and other Continentals, and with the situation on another day exactly reversed, sterling being weak and francs exhibiting robust advances. Such unusual developments in the foreign exchange market can mean but one thing and that is that the speculative commitments in the market again are large and that to a very great extent they are providing the impetus for such fluctuations as take place from day to day. Generally, however, the present trend of foreign exchange rates is unmistakably toward lower prices, and it may be said that they reflect a position wherein many momentous questions are yet to be settled and wherein there is no particular incentive to buy the exchanges in the face of these unsettled problems. There have been in the past many similar movements, in which the exchanges have drifted about rather senselessly, only to start off on a definite trend as soon as the problems on which the market had been waiting were settled.

The chief ones at the moment continue to be the possibility of a settlement of the difficulties between France and Germany over the reparations problem, and England's unsettled and seemingly dangerous labor situation. Either or both of these questions may be settled in the near future, but, on the other hand, they may drag along in their present state of uncertainty for most of the Summer. There appears to be no doubt in the minds of international bankers that some very definite schedules of settlement have been drawn up by both France and Germany. These have not yet been published to the world and it is probably true that they will never see the light of day should they prove unacceptable to either side, but the fact is an outstanding one that beneath the surface very definite attempts are being made to reach a basis by which an amicable settlement of the reparations problem can be made, giving France an opportunity to withdraw with honor from the Ruhr Valley and, at the same time pinning Germany down to a definite schedule of payment.

Possibly, it is worthy of note that despite the irregularity of the market, French exchange last week sold at approximately the highest figure since French troops marched into the Ruhr Valley and something like 2 cents per franc above the year's low price.

The case of sterling is of particular interest at the present time, because, from all indications, the same thing is going on in sterling at the moment as went on in this exchange the early part of last Summer, when England was engaged in building up balances in the United States, and again in the Fall. She has two near-by settlement dates to our Treasury Department, and there is no doubt expressed in international banking circles that what has been going on in the sterling market is that the British

Government has been selling sterling "on the way down," and with the proceeds accumulating dollars in New York.

Her balances here are said to be the largest of the year. This pressure, coupled with the speculative sales of ordinary commercial transactions, has acted more or less as a damper on the upturn which carried sterling above \$4.70. As a matter of fact, the quotation now is approximately 7 cents per pound below the year's highest figures and is not very far from the ruling rate of last December. Practically all talk of an early return of sterling to parity has disappeared both here and in the other financial districts of the world. In the first place, it would not be a particularly good development for England should sterling immediately reach a point which would attract gold back to her. This, of course, is a development which may be eventually anticipated, but it is now scarcely believed that it will occur in 1923, and, as a matter of fact, some international authorities forecast that it will be perhaps three or four years before sterling reaches a position where gold shipments will be attracted to that country. Should her labor situation prove to be as dangerous as now portends, it might have some considerable effect on the foreign exchange rates of the future because, no doubt, the paralyzing of the British industrial situation would bring about lighter shipments to her from this country.

It must be admitted that the German bankers are doing a very good job in stabilizing the German mark. It is now around 20,500 to the dollar and, with only intermittent fluctuations, has been at approximately that figure since March 9, or a little more than one month. The development is even more startling in view of the fact that Germany continues to issue paper money at the rate of 500,000,000 marks weekly, and the Government presses are still going strong. Word came from Germany last week that the authorities had discovered that it is no longer worth while to print notes of less than 1000 marks denomination, and that the bills of smaller denomination are rapidly disappearing from circulation. Just how long Germany can maintain her stabilized mark is a question of great interest to international bankers. She is using external credits, which have been built up over a long period of time and which have reached larger totals than the world has been allowed to believe. She is using the proceeds of her recent unsuccessful \$50,000,000 gold loan, and to some measurable extent her gold marks. But she has against her the indisputable fact that each additional week's watering of the currency lessens the intrinsic value of the outstanding mark just that much. It is very difficult to say just what the mark is worth. Of course, .0048 cent, the approximate figure at which it has been stabilized, is more or less the world's estimate, but it is to be remembered that artificial influences, too, are at work and that, when this support is withdrawn, as it may be at any time, there is danger of the mark going absolutely to smash. At the present time, however, practically unlimited quantities of German marks can be bought or sold in all markets of the world without causing dislocation of the exchange rate.

The announcement from Washington that Government purchases of silver, under the Pittman act, will be reduced 9,000,000 ounces to 200,000,000 ounces, has caused a considerable dislocation in the silver markets of the world and, of course, has brought very much lower prices for the Far Eastern exchanges, based more or less on silver. Incidentally, the announcement of restricted purchases of silver, and the further announcement that these Government purchases at a stated price will end on July 1, has aroused a storm of protest from silver miners and dealers. It is entirely problematical what course the price of silver will take when this buying support is withdrawn at mid-Summer, but

the prediction is general in the markets of the world that silver prices will decline abruptly.

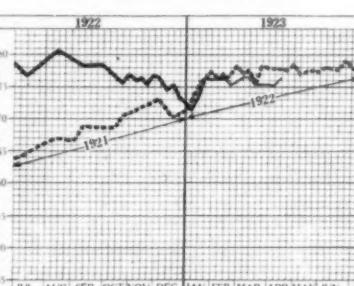
Gold continues to dribble into the United States from practically all parts of the world. The movement at the present time is not a large or sustained one, and not at all comparable to the one last year and that of two years ago, which brought such a golden flow to our shores, but is now represented in intermittent shipments from England and other countries of from \$2,000,000 to \$5,000,000 each. Each one of these, however, sends the gold stock of the United States to a new high record. Exports of the metal are very light, and represented mainly in intermittent shipments to India and to one or two other countries, in which the gold point has been reached, and such traffic is profitable to the bankers. It is worthy of note that practically all of the gold which flowed to Canada from our stock last Fall has now returned.

Commercial bills in our market at the moment are extraordinarily heavy. There has been a very good traffic in cotton and wheat bills, but the movement, at the moment, is not as large as two or three weeks ago, and they are more or less of a secondary factor. Some of the big oil companies, it was reported last week, were engaged in the sale of sterling bills of exchange, which had been accumulating over a long period of time, and which had been received by them in exchange for oil exports. Some of the bills now in the market are based on coke and coal shipments abroad, materials which are taking the place of Ruhr Valley products. These are mostly sterling bills, and payment is made through a three-cornered operation, since the supplies are destined for either France or Germany.

Money:

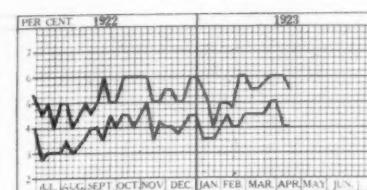
	Week's Price Range	
	Call Loans	Time Loans 60-90 Days
Last Week	5 1/2@4	5 1/2@5 1/2
Previous Week	6 @4	5 1/4@5 1/2
Year to date	6 @3 1/2	5 1/4@5 1/2
Same week, 1922	4 1/2@4	4 1/2
Same week, 1921	7	6 1/4@6 1/2

THE POTENTIAL SUPPLY

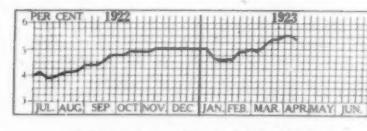


Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.

THE trend of money and credit demand is unmistakably toward expansion, and interest rates continue to move moderately upward and, possibly, will continue to do so as long as the demands of business in all lines are so inconsistent as at the present time. The outstanding feature of the money market at the moment is that, despite the tremendous expansion which has taken place, aid from the Federal Reserve system is only being taken in moderate measure and that the readjustments from week to week show only measurable change and do not in any respect reflect accurately the expansion which has taken place almost entirely on private capital this year. For instance, the discounts of the Federal Reserve Bank of New York now stand at \$229,015,354, as compared with \$238,065,000 in the previous week, and those of the system as a whole at \$897,039,000, as compared with \$955,109,000 in the previous week. Meanwhile, currency circulation shows no change of importance and, in fact,



Range of the Call Loan Rate.



Range of the Time Loan Rate.

last week was moderately contracted, while the total reserves held by the bank, which, of course, includes gold as the main item, continue to grow as shipments of the metal dribble into the country. As a result, the statement of the twelve Federal Reserve Banks combined last week showed a ratio of total reserves to deposits and Federal Reserve note liabilities combined of 76.3 per cent., as compared with 75 per cent. in the previous week. That of the New York Bank showed a smaller change, amounting, in fact, to but 7-10 of 1 per cent., or from 83 per cent. in the previous week to 83.7 per cent. last week.

Call money ranged around 5 per cent. most of the week, with a low of 4 per cent. established, and with 5 1/2 per cent. the high. Time funds are available in rather ample quantities at 5 1/2@5 1/2 per cent. for sixty and ninety-day mixed collateral paper, and commercial paper is currently bringing 5 to 5 1/2 per cent. Despite the tremendous pressure on the banks of the interior for new money to finance all sorts of industrial and business expansion, it is, nevertheless, a fact that they are very heavy lenders in the New York money market at the moment. In some respects, although not particularly in the money market, it might be said that the present time is mid-seasonal. Some of the funds, which later in the year will be used to finance crop ventures, now are to be found in the money market, and the same is true of corporate funds of many sorts. Many corporations with ample supplies of liquid funds have adopted a policy of keeping these funds liquid by putting them into the call money market rather than into securities. The outstanding feature, of course, is that, despite the fact that the demand for credit is steadily increasing, there is as yet no indication whatever that a credit strangle is in early prospect, nor need there be any fear that any such strangle is in prospect so long as the ratio of the Federal Reserve Banks remains so high. It is the testimony of a number of experienced bankers that there would be no danger whatever in the situation should the ratio of the Federal Reserve System drop to, say, 50 per cent. and that, under normal circumstances, without the aid of the gold movement, approximately that level would now prevail for the ratio.

Thus far it is quite evident from the figures of the banks, as well as from those of the Federal Reserve system, that the resources of the system have been practically untouched and there is no strain to be found anywhere. The testimony comes from all sides that there will be available ample credit reserves for all legitimate productive expansion. In discussing this problem, one authority makes this comment: "The country is well supplied with reserves upon which to base credit operations and the general disposition of business is to avoid speculative operations likely to lead to unfavorable price inflation. Since August, and in greater degree since the first of the year, industry has been in so strong a position, through liquidation, which started in midsummer of 1920, as to carry expanding operations with a minimum recourse to bank accommodation. While this state of things is not universal in the business world, it is so

much the case as to be one of the leading features of the present business situation."

Three weeks have now passed since the Spring meeting of the Federal Reserve authorities without any change whatever in the rediscount rate and, from the present outlook, none is to be immediately anticipated. Of course, as the demands of credit become very insistent, so insistent as to necessitate further recourse to Federal Reserve facilities, there is no doubt at all that the rate will be moderately advanced, but even should it be advanced to, say, 5 per cent., it could scarcely be construed as an unfavorable development, since, to a very large extent, it is the gauge of business conditions and credit demands over and above those which the banks are themselves able to take care of. Reports and rumors that the rediscount rate might be used as a brake against excessive speculation and on inflated commodity values seem to have disappeared into thin air. As a matter of fact, it is very probable that, although this was discussed by members of the board, it was not given very serious consideration. Of course, it is always there and no doubt would be should occasion present itself because the Federal Reserve authorities understand just as well as do bankers the country over that the place to nip inflation is in the bud, before it has had a chance to blossom.

The relation of the markets for securities of all sorts to the money market at the present time is a very interesting one. For more than a fortnight, or since the temporary stringency which accompanied April 1 settlements, the call money rate has not been a big factor in the money market. The tremendous influx of new stocks to Wall Street has made necessary very much larger banking loans on securities than was the case, say, two or three years ago. Brokers' loans are something under \$2,000,000,000 at the present time, not an immoderate figure when the fact is taken into consideration that there are more than 400 active stocks on the New York Stock Exchange list, and that almost double this amount is listed and may be traded in. The recent unsettlement and liquidation in the stock market has, of course, brought down the figure of brokers' loans, but it may be said that it is not in a dangerous position, and possibly would not reach such a position without expansion which would amount to from one-half to one-third greater than the present figures.

There is a great deal of interest in the financial districts of the country over the forthcoming Government financing. The rates on the last block of funds obtained by the Government were 4½ per cent. for short-term paper, and 4½ per cent. for one-year securities. The question now uppermost in banking minds is whether or not the Treasury Department will be able to get this new money early next month at these rates or rates similar to them. In the meanwhile the trend of money has been moderately upward and the revival of industrial demands has shorn the market of some funds which doubtless would go into these securities. Heretofore it has been the rule to judge the interest rate of the forthcoming loans from the market rate of the outstanding securities. These now range from a low of 3.75 per cent. for those due June 15, 1923, up to 4.73 per cent. for the series due September 15, 1926. Officials of the Treasury Department have been sounding out the money market for some time and their decision on the new issues is awaited with more than usual interest.

One of the features of the money market last week was the moderate inquiry for money which could be retained by the borrower for the balance of the year, and while some private negotiations have been made, of which the figures were not made public, it is known that the rate fixed was not far from the 5½ per cent. figure.

The Bank of England statement last week disclosed the usual recovery from the special demands incidental to the

close of the Government's fiscal year. The circulation was smaller by £1,185,000 and deposit liabilities decreased by £3,120,000. As a result the ratio of reserves has risen to 19½ per cent., which is 2½ per cent. above the figure of two weeks ago, and about 2 per cent. above that of a year ago. Meanwhile, the stringency in the London market seems to have disappeared.

The French bank statement shows that the Government has been able to repay 400,000,000 francs of the 500,000,000 francs borrowed the previous week. The total for the item of extraordinary advances now stands, however, 1,200,000,000 francs above the figure of a year ago. This may be attributed directly to the increased Governmental costs necessitated by the occupation of the Valley of the Ruhr.

Cotton: Week's Price Range

	High	Low	Closing	Net Change
May	30.05	28.53	28.53	-1.23
July	29.25	27.75	27.75	-1.13
October	26.17	25.15	25.17	.41
December	25.60	24.65	24.45	.48
January	25.32	24.25	24.43	.43

THE outstanding development in the cotton market last week was the prominence given to trading in contracts for the new crop, and the fact that these contracts were in active demand. As a matter of fact, on many days when the old crop months were declining, the market for cotton yet un-planted was under the pressure of trade and professional accumulation, with some extremely good advances made all along the line in these far-distant months. As a result of this development, the "spread" between the old and the new crop has been moderately narrowed and has reached a much more normal position than it had attained up to this time the current season. This, however, gave the market, as a whole, a very irregular appearance and brought about further liquidation in nearby contracts, which were held here and in the South for a long period of time.

The market for cotton is, to a very large extent, professional, possibly more so than it has been at any other time this year. The reason for this, of course, is the fact that mills are well bought up for immediate needs and are not obliged to make any pressing purchases. They are in the position, however, of standing on the outside of the cotton "ring," ready to take good-sized blocks on sizeable reactions, and several times last week, buying of this character brought an abrupt halt to a reaction. How-

ever, it is quite evident that they are not bidding for the staple as they were two or three weeks ago. Foreign buying, too, was on rather a large scale, much of it, as in the wheat market, by direct cable.

Liverpool spinners still have a very wide gap between the supplies on hand and the staple they must of necessity use before the end of the season. Of course, the fact that labor troubles are holding the centre of the stage in England has, no doubt, aided in slowing up the scale of foreign purchases. Japanese interests, as a matter of fact, sold cotton last week, and some of this pressure was responsible for the inactivity and sluggishness of nearby months. This is reported to be cotton which was purchased very much lower down the scale, and not new short commitments.

One of the features of the week was the bringing into the market's lime-light the possibility of a labor shortage in the belt. The Government report places the shortage of labor at an average of 12 per cent. In Alabama it was placed at 19 per cent. below normal, 13 per cent. below normal in Louisiana, and 9 per cent. in Texas, with a substantial decrease in Tennessee. Of course, if these figures are accurately borne out by the facts which the season will develop, they will have a great influence on cotton prices.

The competition of industry for the labor now used by agricultural interests no doubt will become intensified as the season opens and there is very great pressure, particularly at some of the industrial centres of the South, to win workers away from the cotton fields by flattering offers of higher wages.

Unfavorable weather throughout the belt had a considerable effect on the market price of cotton last week and, in fact, was one of the propelling factors in the sudden advance which took place at the end of the week. Temperatures are low and there is considerably more rain than has been necessary. There were reports of rainfall, last week, in parts of Texas, running up to three inches, and also heavy rainfalls in Louisiana, Mississippi and Oklahoma. Practically all of these States have had too much rain. It is now the middle of April and cold weather is not favorable to the new crop. On the average of ten years back, cotton planting starts on April 5 in Alabama and Mississippi, April 10 in Georgia, and April 15 in South Carolina, North Carolina, Arkansas and Tennessee. All of these States have lately had too much rain. The soil is wet and cold and ploughing and planting just now are out of the question. It means a delay of considerable importance in getting the new crop started.

Statistics of the trade change very

Barometer of Business Conditions

Continued from Page 531

cotton, the electrical industry and many others. There were many factors back of the advances. First, wages for skilled and unskilled workers have not followed the advance in commodity prices, with the result that there has existed a wide and unsettling gap between the income of the worker and the prices of the necessities of life he was obliged to purchase. Second, the fact that competition between industry and industry and between employer and employer for competent help in factory, mine and shop is particularly fierce at the moment. It has been accentuated, of course, by the opening of Spring and the development and resumption of outdoor work. There is a real shortage of labor, particularly of unskilled labor, in the country at present. It has been heightened by restrictive immigration laws and the operation of restrictive national quotas. Possibly the one real obstacle to the complete return to normal business and industrial conditions lies in the fact that there is not enough help of all sorts to do the jobs that lie before us this Summer. The situation in this respect is more

likely to get worse before it gets better.

Our own domestic situation is so remarkably good—the first quarter has been completed and the second quarter started so very auspiciously—that there is rather a complacent view taken on this side of the Atlantic of the bickerings back and forth between Germany and France over the problem of reparations. The foreign problem has disappeared from the minds of busy men much as it has disappeared from the front pages of newspapers. It holds no terrors of any sort, or at least no terrors, real or imaginary, of which the markets of the world are frightened. The cables bring news of a new offer of Germany to France, based on her evacuation of the Ruhr Valley. The offer may or may not be accepted. The whole foreign situation, as viewed by most Americans, is that if the allied diplomats, who tried to solve the foreign problems—particularly that of Germany—at the armistice, had used the same degree of determination as was used by American and allied soldiers prior to the armistice the European mess would have been cleaned up long since.

little from week to week; that is, in the amount of cotton available and visible and in the spindles active. Reports for March, which have now been completed, place the number of cotton spindles active last month at approximately the highest figures on record. In the two months which have elapsed since early February, the visible supply of American cotton has been reduced about 1,000,000 bales, or from 3,216,000 to 2,201,000 bales. There are four months remaining in the current year, and, in addition, the month of August in the new season, before cotton begins to move in appreciable quantities. The falling off in the in-sight figures to only 74,000 bales last week, against 133,000 bales a year ago, reflected accurately the limited business being done at Southern points. Interior stocks lost 42,000 bales for the week, as receipts were only 28,000 bales and shipments 70,000 bales. With so little cotton coming in, figures continue to show an extensive reduction in visible supply, the loss being from 100,000 to 150,000 bales each week, with consumption continuing even larger than had been calculated earlier in the season.

These figures reflect the fact that there will be possibly some fireworks yet in the old-crop cotton. There continues to be a very large short interest in the active months of May and July, although the approach of the winding up of the May option naturally limited trading in that month and centred most of the activity in the July option. It was reported last week that some spot interests particularly had been very good buyers of May cotton against sales of July, probably transferring their hedges against actual cotton. But from this time on, no matter what happens in the trade, the chief interest will centre in the new crop; that is, the October, December and January options. October cotton is now selling in the open market at fractionally more than 25½ cents, December is around the 24½ to 25 cent mark, with January fluctuating between 24½ and 24¾ cents. Of course, the main interest from now on will centre in the conditions of planting and the start the young plants are able to make, and it is for this reason that so much attention is being paid by the trade to weather conditions in the belt, to the condition of the soil and the prospects of insect damage. There will be a very large acreage increase this year, possibly from 15 to 25 per cent. more than last.

In many sections, acreage is being turned into cotton which never before has borne that crop. Up to the last fortnight, conditions were good in the belt, but the extremely late Spring and the fact that there have been unusually heavy rains throughout the belt, set the crop back considerably. Prospects of damage from the boll weevil are not considered alarming. An active campaign has been prosecuted in the cotton belt to induce planters to use calcium arsenate, and sales of fertilizer have been very much heavier this year than the last two years.

There is a great deal of discussion in the cotton trade about the tentative rules, governing the classification of cotton and the licensing of cotton classifiers, as provided for in the act regulating United States Cotton Standards presented in the last session of Congress. The operation of the law is awaited with some interest by the market. No doubt it will have very wide effect in the cotton trade all over the world. The act prohibits the use of foreign grade and staple standard for American cotton and establishes the official standards in interstate and foreign commerce. It also enables the Secretary of Agriculture to interpret the official standards of the United States as the sole standards in interstate and foreign commerce and to interpret the official standards by determining the classification of cotton submitted to him for the purpose and by the arbitration of disputes as to classification arising out of commercial spot cotton transactions.

Grain:

Week's Price Range

	WHEAT.		CORN.		OATS.	
	High	Low	High	Low	High	Low
May	\$1.27	1.24 1/4	.81 1/4	.79 1/4	46 1/4	45 1/2
July	1.24 1/4	1.22 1/4	.82 1/4	.79 1/4	47 1/4	46 1/2
Sept	1.22 1/4	1.20 1/4	.83 1/4	.81 1/4	46 1/4	45 1/2

THE wheat and corn markets were finally shaken out of the rut in which they have been lodged for many weeks by a series of bullish developments and practically all forward deliveries of grain of all sorts touched new high levels for the year during the week. Those who have followed these markets in their desultory course in the last two or three months can scarcely believe their eyes, but there is now the basis for real promise that the markets for grain have shaken off their lethargy and will fall into line with other commodities. Higher prices for wheat and corn, of course, will prove a powerful stimulant in the agricultural regions. There is yet a great deal of grain on the farms; in fact, it has been said many times this year that, for once in his life, the wheat farmer holds the whip hand. It will be an interesting trade development to see how much actual grain the higher prices will bring out and whether or not there will be an inconsistent flooding of the market, which many times heretofore has tended to wipe out gains laboriously built up.

The outstanding factors in the market which brought about the week's robust upturn were the report of governmental statisticians and crop reporting experts, reflecting a condition of Winter wheat on April 1 of 75.2 per cent. of normal, as compared with 78.4 per cent. a year ago and a ten-year average of 84.1; insistent demand for grain by European buyers, who finally came into the market with direct cables; the draining off of large amounts of Canadian grain which have been hanging over the market, and finally some very disturbing weather and crop reports from private crop observers in all parts of the country.

The trade is very much disposed to take seriously the Government figures forecasting a short crop of Winter wheat. Of course, the crop will be made between this time and the time of the next report, and in some quarters there is a disposition to point out the belief that it is far too early to form any accurate estimates of what the outturn will be. It was pointed out, for instance, that in several previous years the April governmental report of a light crop was followed by one of the heaviest on record, and, conversely, that in one or two instances the estimates of a good crop have not been borne out by the final outturn. But at least it gives the trade a starting point from which to figure, and it might be said that it has tended to stir up foreign buyers, too. Foreign customers for our farm commodities have before them as a fresh lesson the manner in which most of them let cotton prices slip away from them because of disregard of crop figures.

The Government figures show an acreage planted to wheat of something more than 2,000,000 acres greater this year than last, but the low condition indicates an outturn of 572,317,000 bushels, as compared with 586,201,000 bushels last year, and lower than any figures since the bumper crop of 760,377,000 bushels in 1919. Wheat conditions in Pennsylvania, Missouri and Washington are the highest, with 84 per cent. of normal, but this percentage runs down the scale in the wheat-producing States to the low of 64 in Nebraska and Kansas, largest growers of the grain. In this connection it is of interest to note that at this time last year the condition of wheat in Nebraska was placed at 80 per cent. of normal, and that of Kansas at 65 per cent.

Sufficient unfavorable crop news came in from all parts of the belt last week to provide a crop scarcity of modest proportions. Damage claims from Nebraska

and zero temperature in the Canadian Northwest, with every indication of a reduction of Spring wheat acreage, vied with the drought in the southwestern sections of the country in demanding market attention. There is reported to be a serious delay in Spring wheat and oats seeding in the American and Canadian Northwest. Just how much reality there will eventually be in these reports of unfavorable conditions for grain crops in many sections of the country will depend, to a very large extent, on the weather in the next two or three weeks. There will be considerable abandoned acreage this year. Of that, the trade now appears certain, but much of it listed as abandoned already has not been irreparably lost, and probably will raise a good crop of wheat, given good weather in the next fortnight or so. The abandoned acreage in Canada has already been estimated at 2,000,000 to 3,000,000 acres.

Possibly no other single development of the week so cheered the wheat markets of the country as did the manner in which foreign buyers took hold. Actual shipments of wheat to foreign countries were the largest since February 10 and, in fact, the tonnage of wheat cleared at all American ports crossed the 2,000,000 mark for the first time since that date. The actual exports were 2,226,000 bushels, as compared with 1,980,000 the previous week; 300,200 barrels of flour, as compared with 297,900 the previous week and 875,000 bushels of corn, as compared with 957,000 the previous week. One of the features of the week in the market was the purchase by German importers of some 800,000 to 1,000,000 bushels of rye for early Summer shipment. Russia is said to have sold some considerable shipments of rye to Germany of late.

How long the present export demand will hold, and whether or not the week's larger purchases for foreign account signalize the long expected resumption of the normal foreign movement, it is much too early to say. The outstanding fact is that there have been bids at or below the market for every bushel of grain offered for sale in the last few days. Recent offerings of both grain and cotton bills, in terms of sterling and francs, suggested that the forward movement of commodity exports will be on a much larger scale than was anticipated a fortnight or so ago.

The visible supply of wheat in this country now is placed at 45,378,000 bushels, as compared with 45,786,000 the previous week and 34,163,000 for the corresponding week last year. The visible supply of corn is estimated at 27,169,000 bushels, as compared with 28,742,000 the previous week and 45,305,000 the corresponding week last year.

Iron and Steel:

The Situation to Date

End of February

1923

United States Steel orders, tons	7,283,989
Daily pig iron production, tons	106,935
Daily iron production, tons	2,994,187
Pig iron, Bessemer, at Pitts., ton	\$31.27

THE outstanding development in the iron and steel industry last week was the readjustment of wage schedules throughout the entire industry. This amounts to approximately 11 per cent. and goes into effect today. Formal announcement of the advance was first made by the United States Steel Corporation, which employs approximately 215,000 men, and was immediately followed by similar action by practically all of the large corporations in the industry. The present wage schedule is 36 cents an hour for common labor, or \$3.60 for a ten-hour day. The increase of 11 per cent. will bring the rate up to 40 cents an hour, or \$4 a day. This is exactly 100 per cent. above the rate of \$2 a day paid in 1915, prior to the numerous increases in wages announced dur-

ing and immediately after the war, which brought the wage scale up to the peak of \$5.06 for a ten-hour day. That peak represented an increase of 153 per cent. above the 1915 rate. The \$5.06 rate was made effective Feb. 1, 1920. In the period of deflation, which started in the Autumn of 1920, three wage reductions brought the scale down to \$3 a day, effective Aug. 29, 1921. Last September an increase of 20 per cent. was put into effect, bringing the rate up to \$3.60 a day, the schedule until the present advance.

The advance in wages was not a surprise to the trade. As a matter of fact, it had been very widely rumored for almost a month, and three or four small independent corporations in the Middle West already had taken such action. The cause, of course, is primarily an endeavor by the mills to hold employees now on the payrolls and to keep them solidly in line against the competitive pressure of other lines of industry, particularly emphatic at the moment because of the resumption of outdoor work. Some of the leaders of the industry are inclined to look upon it as an increase granted to offset the increased cost of living. Since the steady rise of commodity prices in midsummer of last year, there has been an ever widening gap between wages of paid workers of this class and the prices they have been obliged to pay for the necessities of life. The increase, in the opinion of leaders of the industry, will tend to bridge this gap.

This advance is the fifth which has taken place in the last thirty days in prominent industries. Wool was the first, followed by cotton and other textile lines, then brass, electrical supplies, and, finally, iron and steel materials. It would not prove at all a surprise should this movement of higher wages spread into other lines. There is considerable talk, for instance, of agitation before the United States Railroad Labor Board for an increase in the wages of railroad workers, and a great deal more will be heard of it before the Summer is well under way.

Thus far, the labor readjustments have been put into effect without serious difficulties between employers and employees. In only one or two cases, in all of the industries of the country, is there an open rupture, which amounts to a strike, between employers and employees. In this connection, it affords an opportunity again to call attention to the fact that there is a great dearth of common labor in the United States at the present time. The new immigration laws, without doubt, are hampering industry, because in former years there was a steady flow of the class of labor which would accept positions in the mills of the country and satisfactorily discharge these rough and grueling tasks. This steady flow has been checked to a mere trifle by the new immigration regulations, and such foreign labor as now reaches these shores is hardly of a class which can at once be deflected into mill work. For the more skilled jobs the American workers are in the preponderance, but heretofore it has been necessary for the employers in these lines to depend on the lower-class of foreigners for unskilled tasks, and it is this class of labor of which the country is most seriously in need at the present time.

The pace of the iron and steel industry continues to be a very rapid one. Operations, as a matter of fact, are well above 92 per cent. for the industry, as a whole, and sufficient orders have been booked to keep practically every mill in the country busy on a day-and-night schedule until the turn of the half-year. The production of steel ingots in the month of March by thirty companies representing 87 1/2 per cent. of the country's output in 1921 amounted to 3,402,007 tons, a new high record for all time, compared with 2,919,017 tons in February, and 3,251,694 tons in January. These figures, compiled by the American Iron and Steel Institute, reflect the fact that on this basis the country's output of steel in

March was approximately 3,880,000 tons, or at the annual rate of 46,000,000 tons, against about 3,300,000 tons in February.

There was considerable resumption of railroad car and rail buying last week, although the number of cars involved in orders now being placed is less than in the first part of the year. The aggregate tonnage of steel involved is very large. Railroads of the United States now are said to be in the market for more than 100,000 tons of steel rails. The main demands at the moment are for iron and steel for structural work, for automobile manufacturing needs, for oil-country supplies and for agricultural implements. The pipe mills are under especially heavy pressure for deliveries, although in this particular department there is a great deal of talk of inability to get proper labor.

Here and there throughout the industry indications crop out which reflect the quite evident probability that the peak of prices for iron and steel materials for 1923, at least, has been reached. There were some advances last week, particularly in the schedule for sheets and for wire of all sorts, but both buyers and sellers show some hesitation about making firm commitments at the present time, and, while no doubt some of the hesitation which has been evident so far as the price schedules are concerned for the last two or three weeks, is due to the fact that the makers of iron and steel products can take no more business at the moment, still more of it must be attributed to the fact that prospective buyers are much more hesitant than they were two or three months ago.

The price schedules most generally heard in the trade are a minimum of 2.36 cents on bars and 2.45 cents on shapes and plates. The total advances for this class of material in a trifle less than thirteen months have been \$20 a ton on bars and \$22 a ton on shapes and plates—that is, from the lowest price, 1.35 cents, openly quoted as the market early in March of last year. The advance is unusual in point of size. Before the war heavy rolled products generally advanced in a single movement from \$4 to \$6 a ton, while the duration of the present advance also has peculiar characteristics. The most usual ones which have occurred in the iron and steel industry have been of six to nine months' duration, and the present one has run for a full thirteen months. Sheet prices range now from 3.50 cents to 3.60 cents. The bulk of the new business is at 3.25 cents for blue annealed steel, 4 cents for common black, 5.25 cents to 5.50 cents for galvanized, and 6.35 cents to 7 cents for automobile sheets. The official prices are lower than these schedules, but are practically nominal, and it is doubted if any considerable amount of materials could be purchased at less than the prices quoted.

The fuel situation has tended, too, to loosen up, as was to have been expected with the opening of Spring, and the opening of lake navigation is expected to relieve further the pressure upon the market. Steam mine run coal has dropped rather sharply in the last ten days, and further declines are anticipated. There should be no difficulty about securing ample supplies of fuel this year, even in the face of the fact that France and Germany are both very large purchasers of these supplies here.

So far as the foreign situation is concerned, there is reported to be very little change. There are some very good inquiries in the market from both France and Germany, but actual orders are more or less scarce. As a matter of fact, the domestic demand is so heavy that it has completely dominated the situation so far as iron and steel are concerned, and leaders of the industry are entirely in different as to whether the foreign demand develops into one in which good profits may be made on shipments of this sort. For many weeks this situation has obtained, and the fact that some very good shipments of raw materials, to be used in the iron and steel industry

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Official Washington From a Business Viewpoint

Special Correspondence of The Annalist

WASHINGTON, April 14.

THE United States Employment Service says that within six weeks there will be a job for every man in the country who is trying to obtain one. Exhaustive researches have been made and they all lead to one conclusion. Where eighteen months ago the man was seeking the job, today the job is seeking the man.

The Employment Service of the United States Department of Labor has prepared an analysis of the industrial employment and unemployment condition of the country for the month ended March 31. This is based on information gathered by the department's special agents in sixty-five industrial centres. In all, 1,428 firms, each usually employing more than 500 workers, are comprised in the analysis.

In commenting on the industrial employment situation of the United States today it is safe to say that there is a healthy and robust condition existing, which is producing an optimistic outlook for the steady decrease of unemployment in every section of the country as the year progresses.

What is perhaps the outstanding feature of the March analysis is the increased demand for competent farm labor, consequent to the resumption of agricultural activities throughout the entire country. Strong demands for this class of labor are reported from every farming locality, and in some sections the present supply cannot take care of the demand. Present indications point to this condition reaching serious proportions in some of the larger agricultural sections of the United States in a short time. This is already a fact in the Far West, where the Spring weather has obliterated all snow, frozen ground and other obstacles that interfere with this activity.

In the rural sections of the country a considerable number of men are found idle in the Winter period due to the cessation of road-building activities. Spring thaws and the general breaking up of Winter conditions evidenced last month resulted in the resumption of highway construction and the employment of practically all common labor available, and in some States a shortage of this class of worker is expected as the Spring advances.

The expansion of nearly all industries that was noted in February was continued in March. Particularly was this noticeable in the building trades, and in nearly every section of the country large building programs are either in progress or their commencement is anticipated for the immediate future. In certain districts the building trades men available are fully employed on operations, with every prospect of their being enlarged, and shortages of these tradesmen already exist in some cities. The outlook for the iron and steel industry is exceptionally bright, and in some of the larger centres shortages of certain classes of this labor are reported with an increasing demand evident. Industries manufacturing vehicles for land transportation, by a large increase in their output in March materially decreased the number of these mechanics who were unemployed in February.

Increased employment for the month of March over February is noted in the following industries: Food and kindred products, 5.6; stone, clay and glass, 4.9; iron and steel and their products, 3.1; liquor and beverages, 3.1; vehicles for land transportation, 2.7; lumber and its manufacture, 2.6; metal and metal products, other than iron and steel, 1.9; miscellaneous industries, 1.8; textiles and their products, 1.4; railroad repair

shops, 0.97; chemicals and allied products, 0.8, and leather and its finished products, 0.04, while a small decline in the number of those employed in paper and printing and tobacco manufacture was found to be the case.

The thing that should be called to the attention of business executives in this connection is this: The statements by the most competent authorities which the Government can obtain are not published in the daily papers. Francis I. Jones and his associate, Mr. Davies, are very serious about what they believe to be in store in the future. We present here a most remarkable review, prepared from information which they have received by districts and States, and business men in reading this review should remember that it is based on facts and not on rumors which have not been confirmed. It is a picture of full employment and probable shortage in the future:

MAINE—Practically all plants operating full time. Cotton mills working overtime, with a shortage of skilled workers noted. Small surplus in shoe factories. Machine industry running on reduced basis, due to labor controversies. Lumber and paper mills working with reduced forces. Shortage of houses exists in certain sections of the State.

VERMONT—Improvement in industrial employment noted over February. Practically all plants are running full time. Textile and woodworking plants working overtime, with a shortage of skilled workers. In some sections granite plants operating full-time basis with increased forces. Shortage of female help in toy industry. Building trades quiet. General shortage of houses prevails.

MASSACHUSETTS—Industrial employment shows a decided advance during the month. Textiles show marked improvement with all factories operating full time and many running overtime. A recent wage increase in certain mills has tended to boom general business conditions in textile centres. Shoe plants on full time and with nearly full capacity. Jewelry, paper and optical plants working overtime. Granite industry improving daily. Building construction active. Housing situation satisfactory, as a whole, throughout the State.

RHODE ISLAND—Employment conditions excellent. All plants operating full time. Textile industry on overtime basis with a shortage of skilled workers noted. Machine and press plants running nearly full capacity. Shortage of skilled mechanics in some sections of the State. Granite industry shows decided improvement over January. Housing situation satisfactory.

CONNECTICUT—Steady improvement in industrial employment in all lines throughout the State. Practically all plants are running full time with quite a number on overtime schedule. Marked shortage of female help in textiles and rubber industries. Shortage of metal workers and unskilled laborers in certain sections of the State. Brass and electrical plants on overtime schedule. Building trades active.

NEW YORK—A shortage of workers obtains in basic industries throughout the State and sources of labor supply are fast becoming exhausted. The unusual increase in employment in the first two months of this year has been sustained and a still greater lessening of unemployment is revealed for the month of March. A tremendous building program is being developed in many districts, surpassing any previous period, which will absorb every available building mechanic and produce a shortage of these tradesmen in the very near future. Textile manufacturers are taxed to meet demands and will afford steady employment for the next six months. Iron and steel mills and plants manufacturing automobiles and accessories are running

to capacity and report a shortage of skilled and unskilled labor. Farmers in all sections of the State are calling for experienced workers. Many mills and factories in various sections of the State are working overtime to meet their orders.

PENNSYLVANIA—Unemployment has decreased greatly in every section of the State. The expansion of basic industries has been so rapid during March that the best previous records are being surpassed. Further extension in operations is being impeded by the growing scarcity of labor, particularly noticeable in the iron and steel industry, metal and machinery trades, building industry, manufacture of automobiles and railroad cars and equipment. Locomotive plants working to capacity and taking on hundreds of workers are unable to keep pace with incoming orders, and makers of building materials are also far behind in output of scheduled orders. The huge volume of new building operations developed during past month in every district throughout the State, together with considerable road construction, affords full employment to mechanics and unskilled labor. Coal mining, in the anthracite regions particularly, reveals more full-time operations, although shortage of cars in both bituminous and anthracite districts is causing some part-time employment. Agricultural employment is beginning to pick up in anticipation of Spring plowing and sowing. Transportation lines are adding additional train crews, yard men, roundhouse mechanics and car-repair men.

ILLINOIS—Approximately 20 per cent. increase in employment over February. A shortage of labor exists in construction trades and in the manufacture of materials. Steel mills are booked to capacity. Demand for farm workers greater than supply. Road work employing many unskilled laborers. Nearly all industries have increased employment.

INDIANA—Labor demand in this State greater than supply. Practically all industries are operating on normal basis. The steel mills are operating on wartime levels and are booked well into the Summer months with large railroad orders. The coal mines are operating approximately 50 per cent. capacity. Many automobile plants are building additions to their factories and production and employment are steadily increasing in this industry. This month has witnessed the beginning of one of the largest building programs ever launched in this State. Farm work and road work are opening up and indications are that this will be a Summer of full employment in all lines.

MICHIGAN—Summarizing conditions Michigan unemployment is on a lower level than at any previous time. The farmers are absorbing all unemployed labor. Increased operations in the furniture industry. The automobile industry is in an exceptionally healthy state and is daily increasing its payrolls. All through the State a shortage of moderate-priced homes is reported. The paper industry is rather dull at this time, but a revival is looked for shortly.

WISCONSIN—Unemployment steadily decreasing. The steel mills have more business booked than they can take care of. Only lack of cars and scarcity of labor prevents them from increasing output to capacity. In the building trades, preparations are being made for a season of intense activity. Lumber orders are exceeding production. An extensive road-building program is to be started this Spring.

OHIO—Marked gains in employment in iron and steel industries. The labor shortage is becoming acute, especially in the steel industry. The pottery industry has recovered from its recent period of inactivity and most plants are oper-

ating at 100 per cent. capacity. A shortage of both skilled and unskilled labor was reported by textile mills and coal mines, although at one point in Ohio 900 miners are unemployed due to labor controversies. Construction work is in progress and prospects are for marked Spring activity. Lake transportation will open shortly, which will absorb all available labor. Contractors are starting work on State hard-road building program. The automobile industry is operating at peak production and there is a shortage of skilled mechanics in this industry.

MINNESOTA—A shortage of agricultural workers and of skilled labor in this State is looked for at an early date. Steel mills continue to employ capacity forces. Seasonal quietness in iron mines, although a labor shortage is expected when operations resume in the Spring. Inclement weather still holding up road-building and construction work. Federal-State Employment Service continues sending men to the north for work in the logging camps.

IOWA—Slight surplus of common labor, though a shortage of skilled and common labor is anticipated within thirty days. The program of construction and road work is in excess of the record for the past five years. Heavy demand for farm labor, which will increase materially by April 15.

KANSAS—Estimated number of unemployed 5,755, of which 75 per cent. are unskilled and over half of the total are engaged in part-time work. Principal industries operating part-time are foundries, soap factories and brick and tile plants. Scarcity of experienced farm labor.

NORTH DAKOTA—Demand exceeds supply of experienced men for farm work throughout the State. Considerable building and public road work will be started when weather conditions moderate.

SOUTH DAKOTA—Slight shortage of experienced farm labor throughout the State, which is likely to become acute at an early date. Considerable road and paving work planned for early Spring, and the industrial outlook is considered highly satisfactory.

NEBRASKA—Unemployment decreasing and the surplus of common labor, noted last month, being rapidly absorbed. Scarcity of agricultural help. Large building program awaits favorable weather; also public improvements and road work. Manufacturing plants generally employing normal forces.

DELAWARE—Unemployment diminished appreciably all over this State during March. With the exception of one or two instances, all plants in Delaware show an improvement in employment over the previous month. The industrial outlook is considered particularly good and shortages of certain classes of skilled labor, including experienced farm hands, are predicted within sixty days.

MARYLAND—Industrial outlook from the point of view of employment of those out of work through the State is exceptionally good. A recent survey disclosed that the number of unemployed decreased materially in March over February. Large increases in employment were found to be the case in iron and steel and their finished products and food and kindred products.

DISTRICT OF COLUMBIA—A surplus of clerical workers still obtains in this city. Machinists and common labor dismissed from the Navy Yard are being gradually absorbed, many of them accepting employment in other localities. Reports for the month of March show a material increase in employment, and an acute shortage of domestics prevails.

VIRGINIA—Unemployment has decreased somewhat in this State in the

last month. Increased employment was noticed particularly in the textile mills, and the coal mines would have shown increased employment were it not for the fact that production is hampered by not being able to secure sufficient railroad cars. The supply of common labor is being well taken care of by strong demand.

NORTH CAROLINA—Unemployment decreased in this State last month, and there is an optimistic outlook prevalent for a continued reduction of those out of work as business and industrial activities expand. Lumber, textile mills and fertilizer factories added materially to the number employed. A large building program is in operation throughout the State, and as the Spring weather advances it is anticipated that all these tradesmen will be employed.

SOUTH CAROLINA—Unemployment decreased somewhat in this State in March. Lumber mills and fertilizer factories show increases in employment. Practically all mills are operating on a full-time basis with an optimistic outlook prevailing.

GEORGIA—Unemployment throughout the State generally decreasing. Increases in the number of those working in textiles and their products, iron and steel and their products, lumber and its manufacture, and stone, clay and glass products were noted. Large building program through the State is employing most of these mechanics.

FLORIDA—The labor employment situation in Florida is about normal, though there is a scarcity of common labor reported in some localities, with indications that the demand for labor of this class will continue throughout the summer. Considerable State road work is soon to be commenced, which will tax the labor supply of the State. Large building program all over the State employing all these tradesmen.

LOUISIANA—Throughout the State a gradual increase in employment is apparent. Major industrials display a steady, and in some lines a pronounced, upward trend which is expected to continue. Food products, excepting lines that are strictly seasonal, display more stable operations and appreciable additions to working force. Lumber mills averaged important gains during the month with fluctuations in working time less noticeable. While idleness among shop craftsmen, due to controversies, persists to some extent, a majority of these workers have been absorbed by divers occupations. Building employment is somewhat more extensive, though most cities report a small surplus of building craftsmen. Agricultural labor is in generally increased demand, with a shortage anticipated as the season advances. The surplus of common labor apparent in most sections of the State during the past few months is gradually diminishing and will probably be virtually absorbed by the development of Spring activities.

ARKANSAS—Lumber mills, as a whole, show moderate additions to working force, though in several sections the situation is adversely affected by car shortage to an extent that curtailments are likely in the near future. Railroad shops throughout the State register increased activity.

OKLAHOMA—The employment situation is more favorable, though general betterment is handicapped by an influx of unskilled transient workers. Idleness due to controversies persists among railroad craftsmen, although a gradual improvement is apparent. The supply of workers more than equals demands in practically all oil-producing localities. Building construction continues brisk in most sections of the State and furnishes employment to a very large percentage of these mechanics. Agricultural workers are in fair demand with the supply ample. A surplus of common labor is apparent.

TEXAS—An appreciable surplus of common labor in most sections of the State. Food products of a seasonal nature show marked curtailments. Tex-

tile manufacture continues brisk with full quotas employed. Metal workers are reported in excess of requirements in principal cities. Railroad shops average slightly increased activity. Idleness due to controversies is reported gradually diminishing due to these workers being absorbed in diverse occupations. Building construction throughout the State continues to afford employment to the majority of these trades. Sufficient local labor is available for requirements. Agricultural workers are in moderate demand.

KENTUCKY—Unemployment continues to decrease. Coal mines still suffering from car shortage; operating on part-time with slight additions to forces. Some sections report a shortage and others a surplus caused by shifting of labor. Several mines closed from lack of orders. Lumber, textiles, metal and metal products other than iron and steel, tobacco, food and kindred products, and miscellaneous industries show the largest increase in forces. A steady increase in building construction throughout the State, and a considerable shortage of building mechanics exists. Shortage of cabinetmakers and skilled machine hands in lumber mills. Slight surplus of common labor.

TENNESSEE—A survey of a large number of important industrial concerns reveals the fact that there is very little unemployment with the exception of a slight surplus of common labor. A shortage of help in knitting mills and skilled labor in lumber mills, and a surplus of workers in the mines. The constant increase in building construction is taxing the building trades. There is increased activity in highway construction.

ALABAMA—Slight increases in employment in the principal industries throughout the State continues to reduce unemployment. A shortage of coal miners, labor in lumber mills, and a slight surplus of textile workers. A steady increase in building construction reported from all sections fully employing building craftsmen, with a shortage of skilled mechanics. Highway construction employing normal amount of labor, which will be further increased as weather conditions permit.

MISSISSIPPI—Some unemployment pre-

vails throughout the State. Lumber and textiles have declined slightly. Road construction will shortly be increased, employing more labor. At present a shortage of common labor, which will become more acute when farming calls for more labor.

NEW MEXICO—Resident labor being afforded ample employment; some surplus of transient unskilled labor exists. Resumption of highway construction in many sections of the State is providing employment for several hundred workers. Renewed activities in metal mining causing strong demand for experienced metal miners.

ARIZONA—Very little unemployment. Recent advances in the price of copper have caused a decided increase of activity in metal mining and allied industries, and a shortage of experienced metal miners, muckers, steam shovel, churn-drill and millmen exists. During past sixty days many metal-mine properties, which have been closed down for several years, have either reopened or definite plans for immediate reopening are being made. Copper mining in Bisbee district continues strong and active, and a shortage of experienced miners still exists. The \$1,800,000 Mormon Flats Dam power project now under construction, thirty-five miles east of Mesa, will provide employment for 300 men.

COLORADO—Employment conditions in industrial plants improved, particularly noted at plants manufacturing steel products, mining machinery, building materials, clay products and auto tires and accessories. There is considerable development work in progress; approximately 1,000 more men employed in metal mines in State than one year ago, and indications are that if experienced miners can be secured the number will be increased 500 or more within ninety days. While supply of mine workers at present is equal to demand in most of the mining districts, it is feared a serious shortage will soon be experienced. Resumption of operations in tungsten fields of Boulder County, the opening of a big mine in Saguache County, and increased production of another big mine in San Miguel County are resulting in large additions in numbers of miners employed. Building, considerably slackened for a few weeks or ac-

count of spasmodic weather, is again exceptionally active, particularly noted at Denver, Colorado Springs and Trinidad, and a shortage of building craftsmen is anticipated within thirty days. Preliminary construction work will commence within thirty days on a \$4,000,000 electric generating power plant at Boulder Lake, four miles east of Boulder. Eighteen months will be required to complete the plant; 50 workers will be required during first month, 200 during second month, and 600 during the remaining sixteen months; 25 per cent. of the workers will be skilled and 75 per cent. unskilled. Seasonal resumption of agricultural activities is apparent throughout State, and there are strong demands for ranchmen.

CALIFORNIA—Present indications point to the absorption of all unskilled labor within thirty days. The employment of labor should be on the increase throughout all fruit and vegetable-producing sections from now on until the end of the season. Lumber mills throughout the State are operating to capacity, many working overtime and double shifts. Experienced building mechanics are in demand, and a shortage of plasterers, plumbers and finish carpenters is noted. In the industrial sections a shortage of masons and bricklayers is reported, while the demand for machinists is not so strong. Southern California oil fields show little or no unemployment.

OREGON—This month finds a considerable surplus of labor, both skilled and unskilled, especially in the larger centers. Snows still affecting some logging camps. Building is less active than it has been, but will speed up somewhat within the next thirty days. Highway work will soon be under way, which will absorb a considerable number of the unemployed.

WASHINGTON—All mills west of Cascades and several in Eastern Washington are operating, many two and three shifts. Agricultural work is opening and unemployment decreasing. Some shortage of labor noted in lumber and iron industries. Building brisk and likely to require additional tradesmen. Next thirty days will doubtless see all labor employed, excepting clerical, which continues in considerable surplus of the demand.



CAPITAL,
SURPLUS
and
UNDIVIDED
PROFITS

\$90,984,337.73

Head Office
55 Wall Street
New York

The National City Bank of New York

Domestic and Foreign Branches

Condensed Statement of Condition as of April 3, 1923

ASSETS

CASH in Vault and in Federal Reserve Bank	\$ 86,029,088.28	
Due from Banks, Bankers and United States Treasurer	75,322,606.64	\$ 161,351,694.92
Loans, Discounts and Acceptances of Other Banks		495,835,846.96
United States Government and Other Bonds	\$145,105,499.98	
Stock in Federal Reserve Bank	2,550,000.00	
Ownership of International Banking Corporation	8,500,000.00	156,155,499.98
Bank Buildings		13,031,843.20
Items in Transit with Branches		2,568,919.32
Customers' Liability Account of Acceptances		34,234,304.82
Other Assets		1,087,905.39
TOTAL		\$864,266,014.59

LIABILITIES

Capital	\$ 40,000,000.00	
Surplus	45,000,000.00	\$ 90,984,337.73
Undivided Profits	5,984,337.73	
Deposits		651,682,356.66
Due to Federal Reserve Bank		14,000,000.00
Acceptances of Other Banks and Foreign Bills		
Sold with our Endorsement		53,731,395.52
Acceptances Outstanding as Per Contra	\$ 34,234,304.82	36,435,527.56
Anticipated by Customers	2,201,222.74	
Circulation		2,124,195.00
Bonds Borrowed		1,958,000.00
Reserves for:		
Accrued Interest and Unearned Discount	\$ 2,807,968.27	
Taxes and Accrued Expenses, et cetera	5,148,682.84	13,350,202.12
Contingencies	5,393,551.01	
TOTAL		\$864,266,014.59

The Commerce Department and the Nation's Business

Special Correspondence of The Annalist.

WASHINGTON, April 14.



balances of the principal countries of the world since the World War. The division has drawn upon sources which are usually unavailable to financial and commercial collection agencies. And they have obtained very interesting results.

On the basis of their compilations the United States is shown to be the only country which, putting commodity statistics upon the gold basis, has remained above the line which marks a favorable trade balance. It appears that we are now more nearly approaching the line where we will strike a balance.

It must be remembered that this discussion and the accompanying chart deal only with commodity exports and imports. It has nothing to do with what are known as invisible exchange, remittances of immigrants, shipping receipts, banking receipts, foreign loans, private and Governmental, and other factors which would tend to make the American trade balance more favorable. We are here treating only on the commodity basis.

All data shown on the chart goes to prove that the United States is still in a favorable position in its trade relations. The statistics concerning imports and exports in the early months of 1922 indicate that the imports of the United States are fractionally heavier than the exports, and that, therefore, America is more nearly approaching a balance of trade on the commodity basis. Both imports and exports have increased, but imports more rapidly.

For England, in 1922, exports and imports also have increased, and, again, the imports more rapidly. Thus England has retreated from the line which represents the trade balance as the United States has approached it.

Later the Department of Commerce is to make a survey of international balances involving the invisible items, but it is unquestionably satisfied—and probably very proud—of the showing made by this country in the imports and exports statistics reduced to a commodity basis.

Douglas Miller, expert of the Western European Division of the Department of Commerce, had charge of the statistical review which was made. In the chart, Mr. Miller explains, the exports of the United States, United Kingdom, France, Germany and Italy for the specified years are shown by the respective distance from the left-hand side of the chart. Respective imports are shown by the distance from the top of the chart. The length of the export and import line determines the location of a point, and the distance of this point from the heavy diagonal shows the net favorable or unfavorable balance of trade.

This method of presentation of trade figures was worked out by Rudolph Von Huhn, expert in graphic statistical methods of the Bureau of Foreign and Domestic Commerce. Mr. Von Huhn was formerly chief statistician of Thomas A. Edison Inc. Orange N. J. and was in charge of the graphic statistics of the United States Food Administration in the war. The application of the method to trade figures of the United States and important European countries was worked out in the Western European Division.

In the chart it will be noticed that the fall in prices from 1920 to 1921 caused a marked decrease in export and import figures for all countries. The United

States alone is above the heavy diagonal, showing that this country has maintained a favorable balance of commodity trade in the four years in question, while the chief European countries all show an import surplus. It will be noticed that by measuring along the heavy diagonal line from left to right the relative total trade of respective countries is shown. Thus, American total trade exceeded British in 1919 and 1920, but fell behind in the last two years. German trade is now roughly about twice that of Italy and one-half of British or American foreign trade. In 1922, although American exports fell off,

their gold value was slightly in excess of British exports.

If domestic exports only were considered, the difference would be still greater. Great Britain has a very large trade in re-exports from other countries. This fact, of course, increases her import and export figures alike. Exports of such products do not represent, to the same extent as other exports, domestic production, employment of labor, investment of capital and future productive capacity.

German figures are shown only for the year 1922. German exports are fairly stationary, while imports are increasing.

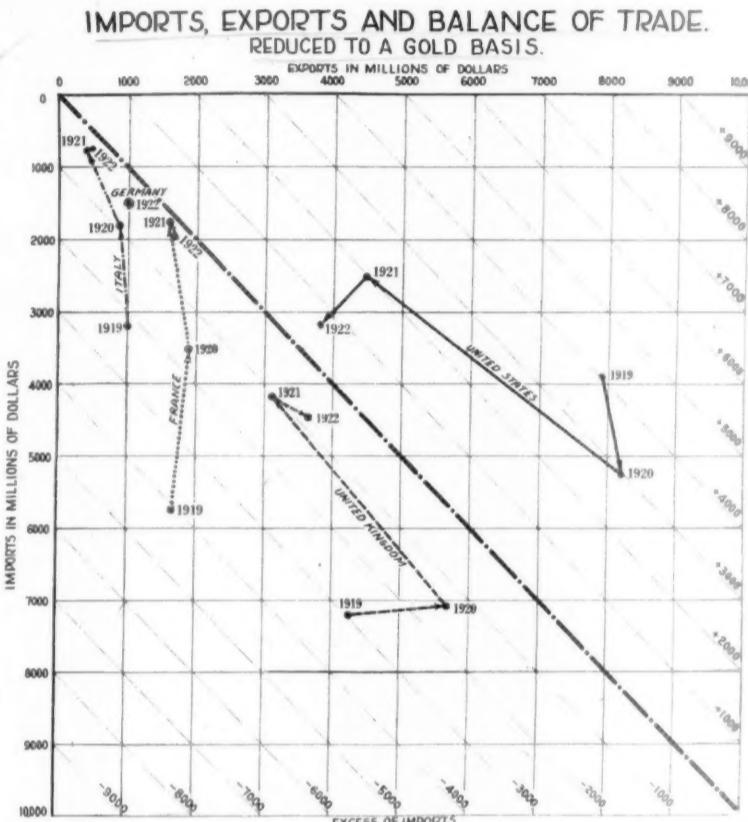
Previous to 1922 German foreign trade statistics were calculated in paper marks, whose value was fluctuating so as to impair the accuracy of statistical comparisons. If exports and imports are both calculated in paper marks at the time of shipment and then converted to a gold basis at the present current rate of exchange, the resulting figures do not represent the actual cash value of the transaction, since the goods may have been purchased some months previously, when a different exchange rate was in force. However, in 1922 the Statistisches Reichsamt in Berlin prepared a careful estimate of the gold value of German foreign trade, taking into account these difficulties.

Further examination of the chart shows that while the American favorable balance was steadily decreasing, Great Britain was approaching the diagonal balance line from beneath and was showing healthy improvement. French trade, while nearly balanced in 1921, shows an increase in the balance of imports for 1922. Italian trade more nearly approached the balance last year. In 1922 exporting countries in order of importance were: United States, United Kingdom, France, Germany, Italy. Importing countries in order of importance were: United Kingdom, United States, France, Germany, Italy.

The gold basis was reached in these tables by taking the average for each year—that is, the fluctuations in exchange rates were noted from month to month, the average struck, and this average for the year used in compiling the statistics upon which the chart is based.

In connection with the chart, the latest information obtained by the department in connection with European commercial and financial conditions is of interest. The European cables indicate that in France metallurgical industries are hampered by lack of coal, forty blast furnaces having closed down since the Ruhr occupation, but that supplies for the Ruhr are now increasing. It is believed that the fuel crisis is past. Total imports and total exports of France are both increasing. Industrial stagnation continues in Austria with some labor troubles; but progress of the rehabilitation plan and subscriptions to the preliminary loan, with improved commercial relations with neighboring States, cause encouragement. The adoption of a new constitution in Rumania is expected to have a steady influence in the business situation, which is at present still greatly depressed. The Constitution nationalizes undeveloped underground resources. Food is scarce and the export of cattle has been prohibited. In Jugoslavia financial and business improvement is seen as the result of the present economic policy. Imports and exports are slowly approaching equality. Economic negotiations with Austria have been satisfactorily completed.

Owing to extremely low supplies of coke, French blast furnace operators were forced to import considerable quantities from various foreign countries last month, Commercial Attaché C. L. Jones cables the Department of Commerce. The Minister of Public Works estimates present daily coal receipts from the Ruhr at 4,000 tons, and expects this to be increased to 7,000 tons before the end of the month. The Minister further states that available stocks above ground in the Ruhr total 560,000 metric tons of coke and 2,000,000 tons of coal; the problem, therefore, is largely a matter of transportation. No settlement of the Saar coal strike has been reached, but Lorraine strikers are returning rapidly. Iron and steel market conditions have been generally upset, and blast furnaces are unable to fill orders. La Journée Industrielle estimates that the Ruhr occupation caused a loss of 100,000,000 francs to



EXPLANATION OF CHART

1. Exports are shown by distance from left to right of chart.
2. Imports are shown by distance from top to bottom.
3. Excess of exports or imports is shown by distance from heavy diagonal line.
4. Relative total trade is shown by distance along heavy diagonal line.
5. The decrease from 1920 to 1921 in all countries is largely due to the fall in gold prices.

Commodity Imports, Exports and Balance of Trade of Leading Countries Reduced to a Gold Basis

All figures in millions of dollars.

	Exports.	Imports.	Balance.
UNITED STATES:			
1919	7,920	3,904	+4,016
1920	8,228	5,278	+2,950
1921	4,485	2,509	+1,976
1922	3,831	3,116	+715
UNITED KINGDOM:			
1919	4,260	7,203	-2,943
1920	5,699	7,078	-1,379
1921	3,118	4,181	-1,063
1922	3,650	4,448	-789
FRANCE:			
1919	1,681	5,747	-4,066
1920	1,893	3,513	-1,620
1921	1,607	1,755	-148
1922	1,690	1,960	-270
ITALY:			
1919	1,001	3,188	-2,187
1920	887	1,803	-916
1921	397	745	-348
1922	460	720	-260
GERMANY:			
1922	1,000	1,500	-500

(German exports stationary, imports increasing.)

Continued on Page 555

A Review of Foreign Opinions



THE *Revue des Deux Mondes* (Paris, Feb. 15) publishes an informative article by M. Antoine de Tarle dealing with workmen's councils in factories. The writer points out that since industry has existed

on a large scale workmen have desired to raise themselves from the position of wage earners to that of partners. But in the last seventy years, in proportion as manual workers acquired other advantages, such as the right of union and association, special protection and frequent State intervention in their favor, this idea of partnership has been abandoned.

The economic disturbance arising from the war, however, brought it to the front again, and it has made rapid progress in all countries under the guise of participation of labor in management, control by unions or the régime of councils. Control or participation in management must, necessarily, says M. de Tarle, lead to the representation of labor either in the form of councils composed exclusively of workmen claiming to treat with the management of the undertaking as with equals, or of joint councils on which workmen and employers, side by side, discuss business on an equal footing.

Besides this, remarks the author, industrial democracy, or government of the factory with the consent of the governed, has been brought forward. In this connection M. de Tarle makes the following statement:

Just as the political revolution of 1789 subordinated the absolute power of the sovereign to the control of the nation, so, announce the labor leaders, we desire an economic and social revolution, which will substitute for the absolute authority of the factory owner a system in which the workman shall be represented side by side with capital and have the same rights. How can control over production of which he is a vital factor be refused to the workman? It is idle to insist upon exposition of this theory, which has become, to some extent, traditional, but it is important to draw distinctions and give definitions on the subject of participation in management. It should be made clear as to whether it is a question of rules for the workshop, wages, methods of work, discipline, apprenticeship or commercial or financial management of the undertaking.

This brief enumeration of the questions involved shows, says M. de Tarle, that there are several degrees in the control claimed, and he goes on to discuss, at some length, the extent to which they have been put into practice in the various European countries.

In Russia extreme measures were immediately adopted. The Lenin idea was to place the management of undertakings in the hands of the workmen, and this movement had already been started by the provisional government, which created workmen's councils, with strictly limited powers but, still, with the object of striving to take the management of the factory out of the hands of the owner. The decrees regarding labor control, announced Nov. 27, 1917, made the hitherto isolated action of certain associations legal. The compulsory creation of workmen's committees of control was provided for, and their authority extended to production, sales, fixing of cost prices and financial management. Thus the responsibility of the owners of the enterprise was reduced to supplying the funds for running the business.

The consequences of this organization are described as follows by M. de Tarle:

This led to the complete disorganization of production and to the raising of cost prices to an unprecedented rate. With the object of putting an end to this disorder, the Supreme Council of

National Economics then created centralizing organizations, the duties of which were to regulate and co-ordinate the activities of private enterprises. Management by labor was substituted for control by labor, and took the form of an administration centralized to excess. Finally, in June, 1918, the general nationalization of all undertakings was decided upon. The object of this measure, however, was not so much to facilitate the dictatorship of the working class as to snatch Russian industries from the hands of Germans into which they had fallen by the Treaty of Brest-Litovsk. State monopolies alone were exempt from the provisions of this ordinance.

By the end of 1919, relates the French writer, the majority of large and medium-sized industries of the country were nationalized, which circumstance made the toleration of any counter-action impossible and resulted in labor control being reduced to the functions of auditor, deprived of any right of interference with the orders of the central authority. The right to give orders was the exclusive privilege of the management of experts. Nevertheless, the committees, restricted as they were, still hampered the proper working of the undertakings, as the following quotation taken by M. de Tarle from a contemporary would seem to show:

The workshop committee, in too close relation with the hands, and its members intent only on keeping their office, made all sorts of concessions to the men and decided all disputes in their favor. It is generally incapable of considering the public interest, and, whenever it does, it may safely be predicted that its days are numbered.

The natural consequence of all this is to be found in the suppression of the workshop committees and the placing of a manager at the head of each factory, which puts the workmen in the same position as under a capitalist régime. Russian industry, however, states M. de Tarle, will be long in recovering from the ruin which the workmen's councils caused in the course of a few months. That lack of stimulus, responsibility and leadership were the causes of the almost complete stoppage of production has been admitted by Lenin himself.

As regards France, the *Confédération Générale du Travail* (General Labor Federation) has, on the whole, profited by the example. However favorable it may have been to control by labor, remarks M. de Tarle, it has had to bow to the evidence, the most overwhelming part of which was adduced by M. Max Hoschiller, a member of the Economic Labor Council of the *Confédération Générale du Travail*. Nevertheless, instead of admitting that these results were inevitable, attempts are being made to explain away the failure of Communism in Russia on the plea that Russia was not in a position to deal with the new system fairly. Thus, according to the writer, the Metal Workers' Federation, acting on a plan drawn up by the *Confédération Générale du Travail*, addressed to the Associated Metal and Mining Industries a long letter in which the questions of unemployment, hours of work, wages, &c., were mingled, in order to arrive at the conclusion that employers must be deprived of their exclusive privileges and labor control set up. M. de Tarle quotes the circular addressed to the unions on Labor Day, 1921, outlining their purpose in the following terms:

The workmen, resolved to work and to produce the absolute condition of general improvement of their welfare, will, by their demonstration in the form of a twenty-four-hour strike, demand more substantial rights, more effective powers of control and management, and more equitable and suitable conditions.

The program of the Metal Workers' Federation, as taken from their letter to the Associated Metal and Mining Industries, is outlined by M. de Tarle as follows:

The employers' organization must recognize the workshop or factory committees appointed without any restraint

by such of the staff as are members of trade unions, and the staff shall be responsible only to the labor organization to which each member respectively belongs. These commissions shall be endowed with powers to enforce observance of all laws for the protection of workmen, such as working hours, sanitation, rights of unions, &c., and to examine all disciplinary measures taken against individual workmen, which may only be applied subject to the approval of the committees. During periods of unemployment the management must, in conjunction with the committees, arrange either to form a fund, reduce working hours or select workmen to be kept on. The committees will thus obtain knowledge of the order in which applicants for work are enrolled on the books of the establishment, and will be in a position to see that justice is maintained in the order of engaging workmen. Finally, conditions of wages once fixed, the committees will be in a better position both to provide for their maintenance and to allow such exceptions as are regarded as inevitable.

The association, reports M. de Tarle, replied to these demands specifically. As regards the unemployment crisis, it pointed out that, this being caused by a conjunction of general economic conditions throughout the world, the action exercised upon it by the committees would be nil. The claim made by the committees to enforce observance of laws made for the protection of labor constituted a usurpation of State functions by a body of private citizens and was, therefore, inadmissible. Finally, said the association, in spite of precautions taken by the Federation to distinguish between the proposed committees and those which have been so disastrous to Russia, the former would involuntarily be led to set up Soviets in factories.

After violent dissensions on all sides, the Metal Workers' Federation returned to the attack in March, and submitted to its affiliated unions a preliminary scheme for the organization of the control of factories by the trade unions. This is described by M. de Tarle as follows:

This document confirms the principle that these committees must be the instruments of the unions. They are to bear the name of "Trade Union Committees for the Control and Observance of Labor Agreements." The mandate of their members shall cease automatically on the termination of the membership of the unions either by resignation or expulsion. The import of this clause is easy to discern. Should any member of a committee decline to act as instructed by his union, the latter has only to strike him off the list of its members for him to cease to be a member of the committee. These precautions are due to the antagonism which, at times, existed between the unions and the shop stewards created in 1917 in establishments working for war purposes. The committees will be called upon to supervise the observance and execution of legal provisions or agreements concluded by collective contract, and shall send a monthly report to the union to which they belong of all breaches of such laws and contracts committed in their factory. The union will forward this report to the employers.

The more dangerous part of their duties is their intervention in the engagement and discharge of workmen, and their conversion into the disciplinary councils to which may be added as assessors representatives of the employers and the men. No penalty may be enforced without the approval of this council. Any one who knows the spirit of comradeship among workmen will perceive the partiality of the rulings of such a committee.

This scheme, notes the French writer, does not go far enough for the Metal Workers' Union of Paris, which demands that the committees shall also control purchases of raw material and manufacture and sale of products.

Turning to Italy, M. de Tarle discusses the problem of the workmen's councils in that country, where, after the seizure of the factories by the workmen in 1920, the Giolitti Government forced the control of the trade unions upon factory

owners by appointing a joint committee of employers and employed to draw up a draft bill on the subject.

Not unexpectedly, the view of each side clashed from the outset. Labor representatives claimed that control should be entirely in the hands of the unions and should be extended to the business and financial management of industry. This claim was steadily opposed by the employers, who agreed only to accept for each branch of industry the appointment of a mixed committee of control in which employers and employed should be equally represented, the delegates being appointed by the respective organizations of their own particular trades. The State would appoint a delegate to the committee as a representative of the community. These committees, agreed the employers, should consider economic and financial questions affecting the industry, customs duties, transport rates, home and foreign markets, prices, loans, taxes, &c. Finally, they were in favor of appointing a general industrial council in order to co-ordinate the work of the various control committees.

Opposition to this on the part of the Italian Labor Confederation made it impossible to effect any agreement or compromise between the conflicting parties, and in the end the Government introduced a bill to appoint for each branch of industry a control committee consisting of six representatives of labor and three representatives elected by employers. The bill expressly states that the control of industry by workmen, for which it provides, aims at placing the workmen in a position to learn the conditions of the industrial market at improving, within the limits allowed by the work of each undertaking, the technical training and moral and material conditions of the workmen; at insuring proper observance of the laws for the protection of workmen; at suggesting possible improvements of production, and at improving relations between employers and employed.

This bill, says the author, arouses lively opposition on the part of the employers, who see in it the germ of new disturbances as between workmen and owners. The example of Germany, however, shows how the teeth of such legislation may be drawn by means of amendments attached thereto in the course of discussion in Parliament.

The writer then discusses the German situation as follows:

When the crumbling of the imperial regime left the field clear for the Workmen's and Soldiers' Councils, these hoped, for a moment, that they were going to be able to set up in Germany a Soviet Government. One of their first acts (decree of Dec. 28) consisted of the institution of employers' and workmen's committees in all undertakings, administrations and services, whether public or private, employing more than twenty people, with the object of protecting the economic interests of the workmen as against the employer. The Constituent Assembly was barely elected when the Socialists attempted to inscribe the principle of workmen's control in the Constitution. At first the Government refused. An official communiqué of Feb. 20 declared that the Cabinet had never had the idea of introducing the council system into Germany. Strikes and labor troubles of so threatening a nature then broke out that Scheidemann was forced to make honorable amends, and a decree was given on March 14 in favor of factory councils, in which were set forth the principles which were introduced into the Constitution.

Briefly speaking, this decree invites workmen and employers to co-operate on an equal footing in the regulation of salaries and working conditions, as well as the general economic development of the undertaking. For the protection of their social and economic interests, workmen and employers are legally represented in councils set up in each enterprise, in district councils, grouped ac-

Continued on Page 554

The Week's Developments in the Foreign Situation

F

RANCE and Germany are still like wrestlers feinting for a hold in a grip which both know must be the last one either can take. Negotiations continue in forms which do not commit the negotiators. Seizures continue

without benefit to those making them, although distressing to those from whom property is taken. The end is not yet in sight, although the occupation of the Ruhr and Rhineland has continued longer than either pessimists or optimists thought possible. The results, of which both were confident, have proved both wrong by the event. It is necessary to follow these inconclusive incidents if the result of these preliminaries is to be understood when it arrives. At the moment the negotiations seem more important than the seizures and shootings.

In the middle of the week just past the cables said that Germany was engaged in the preparation of a proposal to France regarding the release of the Ruhr and the Rhineland in return for an adjustment of the larger question of reparations and interallied debts. A proposal is far from a contract, and even a contract between France and Germany could not settle questions under the Versailles Treaty to which others are parties in controlling interest. Nevertheless, if France has brought Germany into a negotiating frame of mind, it has done more alone in the months since occupation of enemy territory than all the Versailles signatories did in the years since the armistice and before France crossed the Rhine in proceedings supplementary to execution of the Allies' judgment against their shifty debtor. Simultaneously the cables reported that France's position would be reiterated by Premier Poincaré on Sunday, the 15th. His position as Premier remains that there is no unsettled question between France and Germany; that there is only a treaty signed by both parties which one refuses to carry out, while the other is bringing pressure to bear to obtain the treaty's execution.

That pressure he intends continuing to apply until there is a change of heart in Berlin. When that change takes place he will be ready to talk. Until then his policy will remain unchanged. Five Ministers made public substantially similar statements.

Premiers propose, but Parliaments dispose, and neither Cuno nor Poincaré are secure in their seats. Both have oppositions with new ideas. The world's progress toward normalcy demands an agreement at least for the remodeling of the structure founded upon what is practically a world treaty, rather than for piling upon that none too secure foundation new constructions proposed by those interested more in undermining than in underpinning it. It is desirable that France should retire as the Sheriff executing the treaty mandate, and become simply the beneficiary of the world united in demanding that Germany should take upon itself the leaden weight of reparations for its offenses against the unwritten common laws of both war and peace, which leaden weight German domination had determined to fasten upon its victims. It is necessary perpetually to recall German objectives and methods to appraise suitably official German denunciations of France's ruthlessness. The French policy is justified to those who remember that the settlement of the entire series of post-war problems is France's objective, and who think that even the Essen shootings mentioned below are not disproportionate to their objective. To accomplish that great task, unity between the Allies and within themselves is necessary. If Premiers cannot or will not agree, peoples must substitute Premiers with mandates to agree rather than take

impracticable positions. France is not responsible for the Versailles Treaty under which it is acting, and which it is ready to see revised by the same authority which executed it. But there are no other reasonable alternatives than either to execute that impossible treaty or to revise it by agreement. It is no more possible that polities, either national or international, should control economics than the tides.

The cable brought to The New York Times the economic explanation of why France crossed the Rhine in a gesture toward Berlin. The *Journal des Débats* says that while Germany has paid 9,000,000 marks for war damage, France

dark. It matters little intrinsically whether France reaches security by the financial or the territorial route. Getting there is more important than the route to either France or the world. The cable asserts that Thyssen, one of the German industrial magnates who control German policy, was ready to collaborate with French occupation, provided that France would support him in the contest with the Cuno Government which he would invite. Only when the French reply was unsatisfactory did Thyssen obey his Government's order for passive resistance. The Herald's cable asserts that France's doubt of the English and American view on this plan prevents France's proceed-

tente and adjusting the Franco-German difficulty. Progress with the Loucheur movement is shown in an arrangement that he shall make a report of his visit to England at a conference of the high officials of France and Belgium set for the end of last week. Lord Crewe also may attend on behalf of England, but it was said that a definite invitation must come from Premier Poincaré before Britain could consider again entering the arena of Continental politics. There was substance enough in these visits and conversations to require the British Premier personally to answer a question in Parliament, although difficulty with his throat makes him a reluctant speaker. According to The New York Times cable the Labor Opposition asked whether M. Loucheur had put forward any definite proposals concerning the Ruhr, such as the internationalization of the Rhineland or a British guarantee for a loan to be raised by Germany.

"M. Loucheur's visit was entirely unofficial," replied the Premier; "only general conversation took place."

Commander Kenworthy asked if the Premier had expressed the Government's approval of the French action on the Ruhr.

"The answer is in the negative; the subject was never raised," said Mr. Bonar Law, and he parried further a question concerning press reports that M. Loucheur had taken back to France the approval of the British Government concerning the Ruhr by declaring he had never seen such statements. Some details differ little from admissions.

The German cables were much occupied with an anticipated German proposal, perhaps from a new German Government. Stinnes, the captain of industry, was quoted by The Tribune as being like-minded with Thyssen. Herr Stinnes believes in the necessity for negotiations, without insisting upon immediate evacuation of the Ruhr by France. He believes in the necessity for a reorganization of the German Government, with or without Chancellor Cuno, but with the participation of the Socialists as a preliminary to negotiations.

The present German Government, Herr Stinnes maintains, does not possess sufficient authority to assume obligations to inspire the necessary confidence in France.

Above all, however, it is Stinnes's opinion that the French and German industrialists should get together and, if necessary, come to an understanding over the heads of their respective politicians.

So far as the French are concerned, Herr Stinnes regards Loucheur as the man most fit to lead such negotiations. While not approving of the Loucheur plan, as revealed in the course of the former French Minister's recent London visit, Stinnes regards Loucheur's trip of the utmost importance and foreshadowing negotiations in the near future.

The week closed left the outlook open, with expectations of immediate important announcements to replace the foregoing trial balloons characteristic of ripening negotiations. The Loucheur proposal seems more representative of the French position than the Dörten proposal of the German position. Also the Loucheur proposal makes a stronger appeal to England than either the Dörten or an alternative attributed to the German Cabinet by Gustav Stresemann, leader of the People's Party and spokesman for the industrialists. His view is that the German policy of passive resistance has failed as truly as the French policy of coercion; but that both have served the purpose of proving the necessity of finding a way out of an unbearable situation.

Germany perceives that there is no prospect of world intervention against the French policy of inflicting sanctions under the Versailles Treaty, and that Germany must save itself. Stresemann is

The cover on this week's Annalist shows the Stock Exchange at Glasgow, Scotland. Glasgow is the industrial and commercial metropolis of Scotland and the third city in Great Britain in population and wealth. Among its important industries are shipbuilding, brewing, dyeing and bleaching.	
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has paid 95,000,000 francs. It was because this could not go on that the Ruhr was occupied.

The *Journal des Débats* says of the 10,000,000,000 marks represented by A and B German bonds, France's part, 26,000,000,000, representing less than she has already disbursed, is a minimum below which she will not go. As for the other 82,000,000,000 of reparation total, France must demand payment in the measure she has to pay England and America her war debts.

Germany can liquidate the 82,000,000,000, due over thirty years, by a capital of 14,000,000,000 marks. France's share of this is less than what she owes, since her debt to England and America equals 16,000,000 gold marks.

France's readiness to abate something of her rightful demands as stated by the Allies, and accepted by Germany, is matched by German readiness to pay something more than yet admitted due, otherwise than by signatures to the Versailles Treaty beneath an uplifted sword. That appears from the arrival in Paris of Dr. H. A. Dörten, head of the Rhineland separatist movement, for conversation with Government officials on the advisability of France giving increased support to the idea of a Rhineland republic. That would give France territorial security against German invasion, on which there are differing views. To some it is rank French imperialism to propose to dismember Germany. To others it has seemed that France has stressed territorial security only as a substitute when the outlook for securing financial reparations was

ing with it. The Herald quotes Dr. Dörten:

"The total German indemnity requires same adjustment, but we are convinced that Germany can pay far more than she has offered. Our proposal is to create an autonomous republic within the German Reich which will contain all that is now known as the Rhineland on both sides of the Rhine, taking in only a portion of the Ruhr.

"This would make the Rhineland Republic's eastern frontier run almost parallel to the Rhine from the northern limit somewhere between Essen and Dortmund and taking in Frankfurt—in other words, a total population of 12,000,000 people, providing a feasible, economic, political and social unit absolutely opposed to Prussian brutality."

Dr. Dörten has obtained signed and certified documents from the Mayors and party leaders in nearly every Rhineland city and town, which have been shown only to high military officials in the occupied territory and Paris, and which provide an apparently solid basis for Dr. Dörten's contention that 70 per cent. of the Rhineland population is behind the separate State idea.

"Once the State is created," continued Dr. Dörten, "we will be able to assume at least one-fifth and perhaps one-third of Germany's reparations indebtedness to the allied countries."

This supports one of the leading incidents of the previous week, when the French Socialist Loucheur made a proposal, then difficult to credit, for demilitarization of a Rhine region, as a means both of reviving the Anglo-French en-

Continued on Page 548

Determination of the New Normal Level for Commodity Prices

By John Winn



In the last few years there have been many opinions put forth as to the level at which commodity prices might be expected to stabilize. For the most part, these predictions have been literally but opinions, for no conclusive demonstration has accompanied them. Perhaps an exception is the train of reasoning leading to the often heard prediction of a prolonged period of declining commodity prices. This prediction is of considerable value, if accepted, but does not throw much light, however, on what may be considered as a normal level for the next few years. Knowledge of that normal level would be of real and immediate value to the business community for, if the normal is known, there is a basis for determining trend by the relative position and movement of present prices.

An empirical determination of the probable normal level and long-term trend of average commodity prices for the next five years is the subject of this article. Normal level is used to mean that average level above and below which prices fluctuate, under the influence of changing business conditions, and long-term trend is used to mean the general direction of any change in the normal level under the influence of changing fundamental conditions.

The conclusion reached indicates the new normal level for stabilization to be materially above present prices and shows prospects of a move toward the new level in the near future.

Two basic series only are considered but both are broadly and continuously representative. They are Dun's Index of Commodity Prices, July 1 figures from 1864 to 1922, inclusive, and Total Stock of Money in United States, June 30 figures from 1864 to 1922, inclusive (except Oct. 31 figures prior to 1876). The latter series is taken from "Reports of the Controller of the Currency." The two series are given in Table A. Bradstreet's Index of Commodity Prices is used for comparative purposes.

The two series are shown graphically on Chart I.—(1) Total Stock of Money, and (2) Dun's Prices—and are divided, by the heavy vertical lines, into five distinct periods of varying long-term trends up to 1920. The next ensuing period, obviously of changed trend, has not developed sufficiently to establish that trend as yet.

It is at once evident that the changes of long-term trend for prices and for money occur at approximately the same times and this in itself suggests that a correlation exists, particularly so when the period under consideration covers more than fifty years, including such varied conditions as reconstruction, suspension of specie payment, railway development, industrial expansion, introduction of quantity production, free sil-

ver agitation, consolidations, war and inflation.

Further comparison confirms this superficial deduction. The ratio of money to prices shows a constantly rising tendency, even when prices and money seem to be moving in opposite directions as in 1864-1878 and 1882-1897, and this may be accounted for by growth of population and per capita production. This is

shown through the fifty-six years of the five periods of different long-term trends as follows:

In Table A, Column (A), the result of dividing Column (1), Stock of Money, by Column (2), Dun's Prices, is set down. The result is plotted on Chart I. as the line (A) which represents, therefore, the ratio of money to prices. A line (a) has been placed, by observation, indicating

the long-term trend. The series (A) is shown again on Chart II., plotted with logarithmic ordinates, together with the corresponding line of long-term trend (a). While this latter presentation accentuates the earlier changes in trend, it seems to show more clearly the absence of any abrupt change and the uniformity during the twenty years preceding 1916. In fact, in that 20-year period there is no latitude in the placing of the trend line (a), it being drawn as the smooth curve, of minimum curvature, which lies midway between the extremes of the fluctuations of the line (A). The trend line (a) is projected forward, from 1916 through 1927, as a continuation of this curve. Consequently the actual trend, which the future will disclose, cannot lie far from that shown, without a change which empiricism does not warrant. That is to say, experience has not developed any abrupt change in trend and, therefore, empirically, if the level for the near future is to be other than in the vicinity of that shown, a change in long-trend should have been previously apparent.

Since (A) was obtained by dividing money (1) by prices (2), $(A) = (1)/(2)$ and $(2) = (1)/(A)$. That is, prices (2) equal money (1) divided by the ratio (A) of money to prices, which is self-evident. Then, if, in this last equation, (a) is substituted for (A) a corresponding substitution must be made for (2) to preserve the equality. Call this substitute (e) and the equation becomes $(e) = (1)/(a)$ and (e) has the same relation to (2) as (a) has to (A), namely, that of the long-term trend of a series to the series itself. All of which simply means that if money is divided by the long-trend or normal of the ratio (A) instead of by the ratio (A), the result will be the long-trend or normal of prices instead of the prices themselves. The trend line (a) of the ratio (A) has already been projected through 1927 and it remains only to project the course of money (1), for the same period, in order to obtain the predicted normal for prices for, as has just been shown, money divided by the normal of the ratio gives the normal of prices.

Continuing the empirical method, an inspection of the money (1) series on Chart I. shows the curve to be a series of straight line trends and not downward even in a period of declining prices and, therefore, the projection is an approximately straight line continuation of the line (1) forward through 1927 as shown in heavy dashes. Lines (h) and (i) have been drawn to indicate the possible maximum and minimum variation of (1) projected.

Table B gives the figures from 1912 to 1927 read from the graphical projection of (a) on either Chart I. or Chart II. and of the projection of (1) and (h) and (i) read from Chart I. Column (e) of that table gives $(1)/(a)$ the normal for prices which is plotted as (e) on Chart I. This normal figure is not computed for the period prior to 1912 as it would ob-

Table A.

Year.	(1) Money.	(2) Dun.	(A) (1) ÷ (2)	(3) Bradstreet	(B) (1) ÷ (3)
1864	71	278.9	.253		
1865	77	194.4	.396		
1866	75	207.9	.363		
1867	73	188.5	.386		
1868	72	182.8	.393		
1869	72	164.6	.435		
1870	72	148.7	.485		
1871	74	151.5	.491		
1872	76	150.4	.508		
1873	78	143.0	.542		
1874	81	143.1	.562		
1875	80	134.7	.593		
1876	79	116.4	.679		
1877	76	109.5	.697		
1878	79	96.2	.820		
1879	103	97.2	1.063		
1880	119	108.6	1.090		
1881	135	111.9	1.205		
1882	141	123.2	1.140		
1883	147	107.2	1.375		
1884	149	99.7	1.490		
1885	154	90.6	1.698		
1886	156	89.2	1.745		
1887	163	93.6	1.745		
1888	169	95.1	1.780		
1889	166	89.6	1.850		
1890	168	91.5	1.845		
1891	168	96.0	1.750		
1892	175	90.1	1.945	7.77	22.6
1893	174	90.6	1.920	7.53	23.1
1894	180	83.2	2.170	6.68	27.0
1895	182	81.5	2.230	6.43	28.3
1896	180	74.3	2.420	5.91	30.4
1897	191	72.4	2.640	6.12	31.2
1898	207	77.7	2.670	6.57	31.6
1899	219	85.2	2.570	7.21	30.4
1900	234	91.4	2.560	7.88	29.7
1901	248	91.5	2.710	7.57	32.8
1902	256	101.9	2.510	7.87	32.6
1903	268	99.4	2.700	7.94	33.9
1904	280	97.1	2.890	7.92	35.4
1905	288	98.3	2.930	8.10	35.7
1906	307	105.2	2.920	8.42	36.4
1907	311	113.6	2.750	8.90	34.9
1908	338	108.1	3.120	8.01	42.1
1909	341	119.0	2.860	8.51	40.0
1910	342	119.1	2.870	8.99	38.0
1911	355	118.1	3.010	8.71	40.8
1912	365	122.2	2.990	9.19	39.7
1913	372	116.3	3.200	9.21	40.4
1914	374	119.7	3.130	8.90	42.0
1915	399	124.9	3.190	9.85	40.5
1916	448	145.1	3.080	11.82	37.8
1917	541	211.9	2.530	15.64	34.6
1918	674	232.5	2.900	18.71	36.0
1919	759	233.7	3.250	18.66	40.6
1920	789	260.4	3.030	18.81	41.9
1921	802	159.8	5.020	11.40	70.4
1922	818	173.7	4.690	12.10	67.6

(1) Stock of Money, 0,000,000 omitted.

(3) Bradstreet, average of monthly figures.

Table B.

Year.	(1)	(h) Projected. (i) Min.	(a)	(e) (1) ÷ (a)	(b)	(f) Projected. (g) Min.	(1) ÷ (b)	E (1) ÷ (b)	E' (1) ÷ (g)	E'' (1) ÷ (f)	E''' (h) ÷ (g)	E'''' (1) ÷ (f)	
1908	338				37.9			8.92					
1909	341				38.4			8.89					
1910	342				39.1			8.75					
1911	355				39.7			8.95					
1912	365				40.3			9.06					
1913	372				41.0			9.08					
1914	374				41.5			9.02					
1915	399				42.0			9.50					
1916	448				42.6			10.5					
1917	541				43.1			12.6					
1918	674				43.7			15.4					
1919	759				44.2			17.2					
1920	789				44.8			17.6					
1921	802				45.3			17.7					
1922	818				45.8			17.8					
1923	826	835	815	3.38	46.3	48.6	44.0	17.8	18.8	17.0	19.0	16.7	
1924	832	855	808	3.41	44.4	46.9	44.4	17.7	18.8	16.0	19.3	16.3	
1925	840	875	798	3.44	244.	47.6	50.5	44.7	17.6	18.8	16.6	19.6	15.8
1926	845	905	782	3.49	242.	48.1	51.3	45.0	17.5	18.8	16.4	20.0	15.2
1927	845	940	765	3.53	240.	48.8	52.4	45.2	17.4	18.7	16.0	20.8	14.6

viously follow prices very closely and be of no particular interest.

The foregoing has developed a method which may be applied to the problem of determining the level of prices in the near future. Before entering upon this task, it may be well briefly to recapitulate the method. By dividing money by prices, a ratio was obtained over a period of fifty-six years, from which, by observation, the long-time trend was determined. Since the ratio itself was obtained by dividing money by prices, it follows that the long-time trend of prices may be obtained by dividing money by the long-time trend of the ratio. Throughout the calculations to this point, Dun's Index of Prices has been used because figures were available from 1864 to date. In the application of this method to present conditions, now about to be made, Bradstreet's Price Index is used instead of Dun's Index, for the reason that the author had employed these latter figures in preliminary studies upon which this article is based.

The yearly average of Bradstreet's commodity prices, from 1892 (back of which figures are not available) to date, is given in Column (3) of Table A. In Column (B), money (1) is divided by Bradstreet prices (3) and the result is plotted on Chart II, as curve (B). It naturally has a trend characteristic corresponding to curve (A), and it is consequently assumed, as with curve (A), that there will be no abrupt change in trend. On that basis the line (b) is fitted to (B) as representing long-term trend or normal and the lines (f) and (g) drawn as the probable maximum and minimum deviations from the average projection (b), which, as with (a), is a continuation of the immediately preceding trend and apparent rate of change of trend. The yearly figures of these lines have been read and are entered in Table B under the heading "(b) Projected." The yearly normal level or long-term trend for prices then is obtained in Column (E) by dividing money (1) by the normal (b) of the ratio of money to Bradstreet's prices. It is plotted as curve (E) on Chart III.

Considering the projection (1) of money as the reasonable projection, the lines (E') and (E'') are obtained by dividing by (g) and (f) respectively, thus indicating probable limits in the actual position of the normal level for prices according to the minimum and maximum deviations (g) and (f) of curve (B). (E') and (E'') are the extremes for the actual position of the normal for prices, assuming the combination, for the upper one of maximum money (h) with minimum ratio (g), and, for the lower one, minimum money (i) with maximum ratio (f).

Consideration of Chart III., Bradstreet's Commodity Prices with the

yearly normal shown, can lead to but one very obvious conclusion, and that is higher prices, for even the minimum level for normal is materially above present prices.

To predict the actual course of prices in returning to the vicinity of the new normal level is a problem of a different nature. However, the movement as shown up to date may be considered as

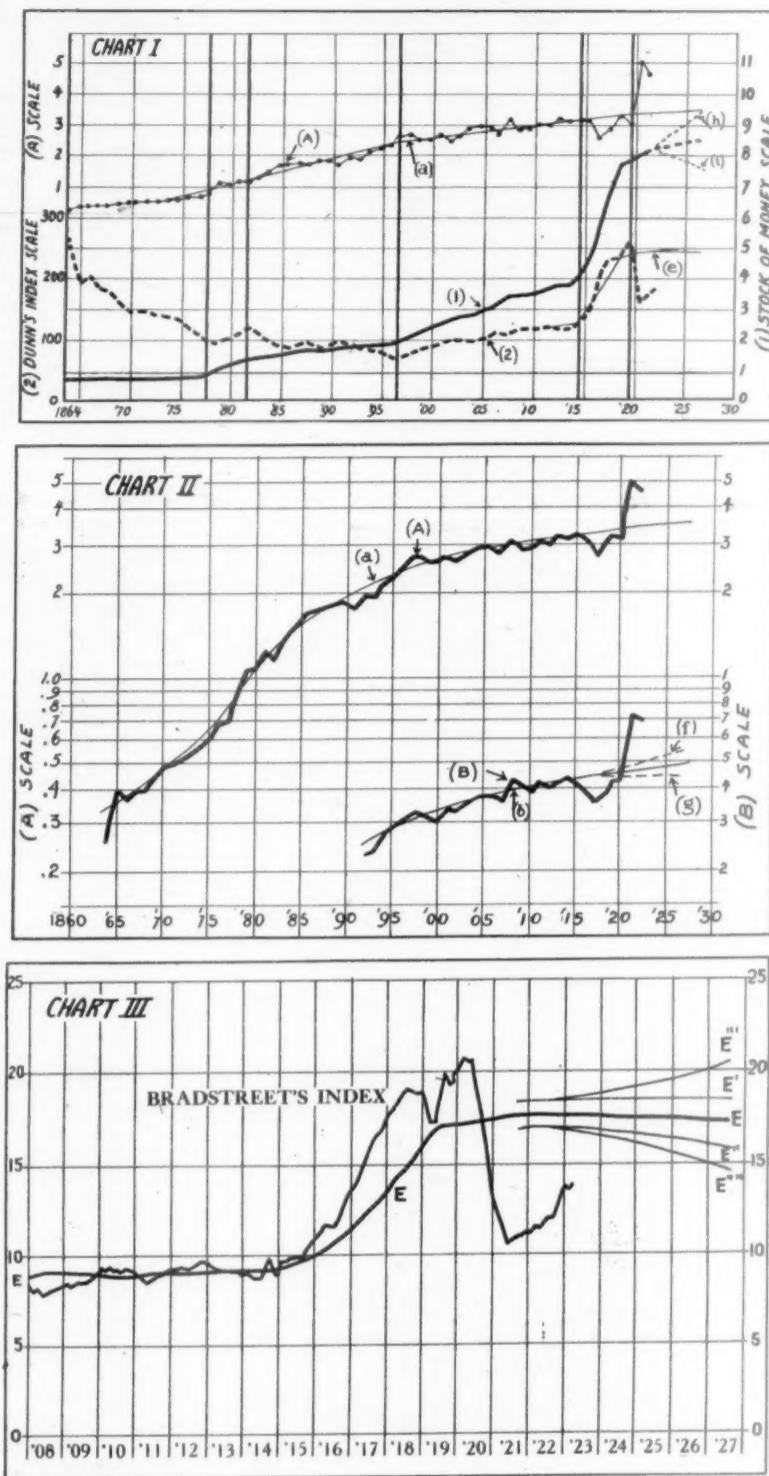
follows: From 1908 to 1916 the movement was in accordance with the generally recognized fact that prices move normally with the business cycle, varying above and below normal as business varies likewise; from 1916 until after the armistice, prices continued unusually above normal due, no doubt, to the incessant demand incident to the conduct of the war; this was followed by the rather extraordinary postwar boom which led in 1920 to the collapse which was only to be expected, following a so-long continued period of prices far above the normal level (which had itself risen rapidly); then, in the middle of 1921, and approximately coincident with the upturn in business, prices began to recover, slowly at first and more rapidly in 1922. It seems, therefore, that prices are again in phase with business.

Consequently, with prospects of continued improvement in business in 1923, coupled with the potential influence of fundamentals to return prices to normal, it would not be surprising if 1923 witnessed a very considerable rise in prices. The present cycle upward may not, perhaps, carry prices all the way back to normal, but the amplitude of the ensuing swings should be much less than those of the last few years, including that now in progress, and the time should not be many years away when prices will again settle into a movement with the business cycle about their new normal.

Transportation

RAILROAD FREIGHT TRANSPORTATION.
By L. F. Loree. New York: Appleton & Co.

MR. LOREE, as President of the Delaware & Hudson Company and Chairman of the Kansas City Southern Railway Company, has had ample opportunity for studying every phase of railroad freight transportation and his description of the loading and distribution of cars, the handling of men and every other detail of organization forms a vade mecum of considerable value to those concerned with this important branch of industry. Matters related to the goods traffic, such as construction and maintenance, are discussed by Mr. Loree with the ease and simplicity befitting of actual contact with the activities described and his work cannot fail to be of immense service. He is careful to indicate improvements of great value and he does not hesitate to dwell upon hindrances to progress and regular achievement. That railroad officers will welcome Mr. Loree's book is a foregone conclusion; it is unique in railroad literature and is appropriately inscribed to two great railroad men, A. J. Cassatt and E. H. Harriman.



The Week's Developments in the Foreign Situation

Continued from Page 541

Chairman of the Foreign Affairs Committee of the Reichstag, and the cable suggests him as a possible successor of Chancellor Cuno, with a mandate to find a way out other than the way which leads nowhere. Germany finds itself under the same economic compulsion as France, as outlined above. The policy of passive resistance costs Germany as much as payment of cash reparations, and without reducing the reparations. The printing of marks does not produce gold marks to pay for necessary imports of coal, &c., and increases the burden of stabilizing the mark. The endless flood of paper marks does not feed the thousands idle in the occupied regions, and the indirect losses to trade are fabulous. According to the Reparation Commission's economists the trade losses of the Allies reach 500,000,000 paper francs. German trade losses are equal, and both are increasing. The economic loss to the entire world is calculated in round numbers at 5,000,000,000 francs for the three months' period. During the week France floated a loan in a manner contrasting

with the failure of a German loan the previous week.

Frenchmen say that by no stretch of the imagination could it be said that Americans sustained one-fifth of the damage in the World War, and, therefore, they argue that the Americans must now regard the French claim against Germany as just.

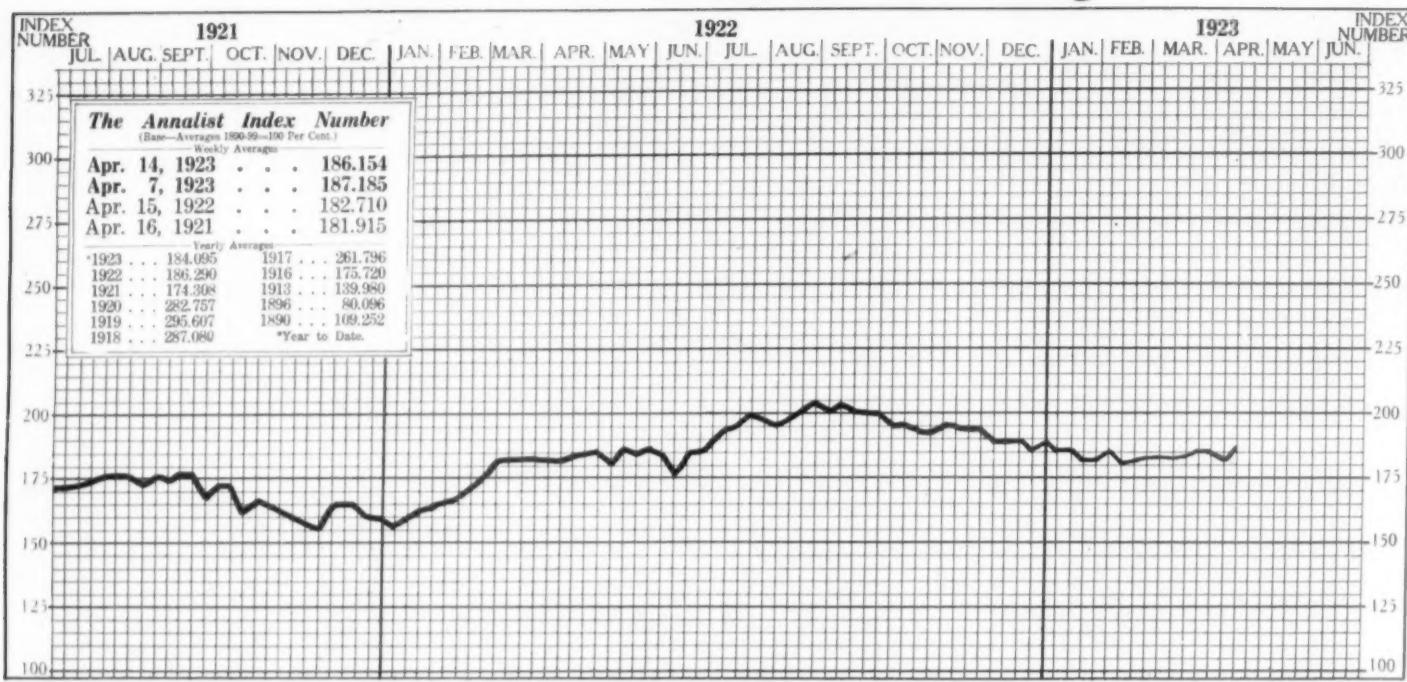
There is no novelty, nor any stoppage, in the incidents attending the French policy of unceasing pressure upon Germany and the German passive resistance by dynamite and strikes. At the opening of the fourth month of the occupation a Germany official summary includes fifty killed including nine officials and thirty-four workmen. The reported list includes 2,500 families, and 50,000 children have been sent elsewhere. In return the German statement says that the French have realized 238,000 tons of coal instead of 4,200,000 which they might have received as reparation payments. Outside of the negotiations' narrative, the week's outstanding incident was the sequel on Tuesday to the shooting of

Krupp workers at Essen Easter Saturday, when they resisted the French seizure of automobiles. The funeral route was lined by 70,000 workers, and forty labor delegations led the procession four miles long. Order was complete, although—or perhaps because—the French soldiers made themselves invisible. As there never was a like occasion in Germany, comparisons are impossible, but the obsequies lacked nothing of dignity and impressiveness. Over 300,000 participated in the national demonstration, sinking their differences of politics or religion. The tributes to the dead were marked by decorous restraint from appeals to passion, and interment was made in a plot reserved for those who died gallantly in war. Bells tolled throughout Germany and Chancellor Cuno delivered the eulogy in the Reichstag. He remarked that there had not been an expression of French regret for what he called the martyrs to the French murder weapons. He hoped that the French rulers who were to blame would remark that machine guns cannot conquer an entire peo-

pie by killing individuals. Germany had accepted Secretary Hughes's proposal of an economic conference without avail. Germany remained ready to negotiate a settlement on terms of equality as a negotiator, but "the reparation obligations must be reduced to a measurable fulfillable. The soil wherein these dead today are being buried must become free from the enemy. Those suffering in prison and exile must be restored to liberty and home, and no regulation can be agreed to which tampers with the Ruhr and Rhine, territorially or constitutionally."

During the funeral the French arrested and detained Stinnes and his wife, while their baggage was searched. They were traveling to his estate for the restoration of his health, and their release shows that their arrest had nothing to do with the discovery by the French at his works at Mannheim of a giant and perfected submarine. Next week will occur the trial of four Krupp Directors arrested by the French as instigators of the resistance which caused the shootings.

Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

	Last Week	Same Week	Year	Same Period
Sales of stock, shares	4,577,193	6,894,058	78,987,394	49,487,907
Sales of bonds, par value	253,415,150	310,901,150	80,163,500	81,371,313,500
Average price of 50 stocks	80.06	80.22	High 92.32	High 79.22
Average price of 40 bonds	87.39	77.75	Low 84.51	Low 66.21
Average net yield of ten high-priced bonds	4.732%	4.645%	4.699%	4.703%
New security issues	\$60,281,000	\$34,618,800	\$996,717,125	\$521,050,100

BAROMETRICS

The State of Credit

FOREIGN GOVERNMENT SECURITIES

1922	Same Week
British Cons. 2½%	50% @ 50%
British 5%	103% @ 102%
British 4%	99% @ 99%
French rentes (in Paris)	57.406@57.15
French War Loan (in Paris)	74.75@74.20

1923	Same Week
British Cons. 2½%	50% @ 55%
British 5%	103% @ 100%
British 4%	99% @ 95%
French rentes (in Paris)	57.406@57.15
French War Loan (in Paris)	73.75@73.60

Potentials of Productivity and Measure of Business Activity

THE METAL BAROMETER

		—End of March—		—End of February—	
United States Steel orders, tons	7,463,352	4,494,148	7,283,989	4,141,069	
Daily pig iron production, tons	113,500	65,675	106,935	58,214	
Pig iron production, tons	3,312,215	2,053,920	22,384,187	11,629,991	
*Month of March.					

ALIEN MIGRATION

	Nov.	Oct.	Sept.	Aug.	July	June	May
1922	1922	1922	1922	1922	1922	1922	1922
Inbound	42,000	49,814	54,129	49,881	42,723	41,241	24,776
Outbound	11,000	7,077	7,192	7,527	10,148	14,738	12,537
Gain or loss	+31,000	+42,737	+46,937	+42,354	+32,277	+26,502	+12,239
*Estimated.							

GROSS RAILROAD EARNINGS

	First Week in April.	Fourth Week in March.	Third Week in March.	Month of January.	Month of December.
1922	11,125	22,271,250	15,491,516	8,602,160,456	8,513,515,077
1922	\$15,583,477	\$22,271,250	\$15,491,516	\$8,602,160,456	\$8,513,515,077
1922	13,450,877	20,482,659	14,719,456	8,961,777,433	8,425,275,450
Gain or loss	+82,146,600	+41,788,501	+47,022,060	+106,383,023	+88,300,338
+15.97%	+8.73%	+4.25%	+26.90%	+20.99%	

SUMMARY OF IDLE CARS AND CAR LOADINGS

AMERICAN RAILWAY ASSOCIATION							
Feb. 28.	Feb. 21.	Feb. 14.	Feb. 7.	Jan. 31.	Jan. 22.	Feb. 7.	
1922	1922	1922	1922	1922	1922	1922	
1922	15,108	160,075	75,637	77,663	75,684		
Car loadings	938,725	917,030	904,286	906,219	917,806	890,233	

COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended April 12, 1922.	Week Ended April 14, 1921.	Week Ended April 16, 1920.	Week Ended April 17, 1919.
Total, Over \$5,000	Total, Over \$5,000	Total, Over \$5,000	Total, Over \$5,000	Total, Over \$5,000
East	86	99	115	62
South	98	100	90	61
West	101	70	149	95
Pacific	37	16	51	33
U. S.	362	230	316	350
Canada	79	41	59	26

FAILURES BY MONTHS

	March	1922	1923	1922	1923	1922	1923
Number	1,682	2,463	5,316	7,517	4,872		
Liabilities	\$48,393,138	\$71,608,192	\$138,211,574	\$218,012,365	\$180,397,080		
	February	1922	1923	1922	1923	1922	1923
March	155 Cities.	149 Cities.	140 Cities.	160 Cities.	160 Cities.	140,183,776	
1922	\$240,002,830	\$216,748,197	\$133,011,394	\$193,986,272			

The Week in the Money and Exchange Market

FOREIGN AND DOMESTIC EXCHANGE RATES

New York funds in Montreal were quoted at \$23.120@\$17.80 premium. Montreal funds in New York were quoted at \$22.500@\$17.80 premium. The week's range of exchange on the principal foreign centres last week compared as follows:

	DEMAND.	CABLES.
Normal Exchange.	Last Week.	Year 1922.
London	High 4.06% 4.07% 4.08%	Low 4.02% 4.03% 4.04%
Paris	High 6.58% 6.66% 6.44%	Low 6.29% 6.35% 6.35%
Belgium	High 5.67% 5.69% 5.60%	Low 5.42% 5.48% 5.48%
Switzerland	High 18.31% 18.49% 18.35%	Low 18.22% 18.37% 18.37%
Italy	High 4.09% 4.09% 4.09%	Low 3.92% 3.92% 3.92%
Holland	High 3.22% 3.23% 3.20%	Low 3.07% 3.07% 3.07%
Greece	High 1.18% 1.20% 1.19%	Low 1.08% 1.08% 1.08%
Spain	High 15.34% 15.35% 15.32%	Low 15.28% 15.33% 15.33%
Denmark	High 19.14% 20.16% 19.14%	Low 18.57% 19.16% 19.16%
Sweden	High 26.55% 26.56% 26.50%	Low 26.04% 26.57% 26.57%
Norway	High 17.88% 18.00% 17.93%	Low 17.50% 18.45% 18.45%
Russia	High 0.22% 0.23% 0.24%	Low 0.18% 0.19% 0.19%
Bombay	High 31.38% 31.31% 31.32%	Low 29.00% 31.25% 31.25%
Calcutta	High 31.25% 31.31% 31.38%	Low 29.00% 31.25% 31.25%
Hongkong	High 54.25% 54.25% 54.25%	Low 52.25% 54.25% 54.25%
Peking	High 77.75% 78.00% 77.75%	Low 77.00% 78.00% 78.00%
Shanghai	High 73.38% 74.06% 73.75%	Low 73.15% 74.12% 74.12%
Kobe	High 48.56% 48.56% 48.56%	Low 47.25% 48.56% 48.56%
Yokohama	High 48.44% 48.44% 48.44%	Low 47.15% 48.44% 48.44%
Manila	High 50.00% 50.50% 50.25%	Low 49.75% 50.50% 50.50%
Buenos Aires	High 36.70% 37.00% 36.85%	Low 35.75% 36.50% 36.50%
Montevideo	High 10.05% 10.50% 11.80%	Low 9.75% 10.50% 10.50%
Germany	High 0.047% 0.047% 0.047%	Low 0.035% 0.047% 0.047%
Austria	High 0.014% 0.014% 0.014%	Low 0.014% 0.014% 0.014%
Poland	High 0.024% 0.023% 0.023%	Low 0.020% 0.024% 0.024%
Czechoslovakia	High 2.98% 2.98% 2.98%	Low 2.00% 2.98% 2.98%
Serbia	High 1.01% 1.02% 1.01%	Low 0.90% 1.01% 1.01%
Finland	High 2.72% 2.72% 2.80%	Low 2.60% 2.72% 2.72%
Rumania	High 4.76% 4.76% 4.76%	Low 4.48% 4.76% 4.76%
Hungary	High 0.24% 0.24% 0.24%	Low 0.18% 0.24% 0.24%

	DEMAND.	CABLES.

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Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the heavy line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, April 14.

Central Reserve Cities	Last Week		Year to Date	
	1923	1922	1923	1922
New York	\$4,124,035,033	\$3,958,494,578	\$65,371,361,236	\$60,628,818,011
Chicago	268,433,822	513,668,652	9,203,863,963	7,493,298,643
Total 2 C. R. cities	\$4,752,468,855	\$4,472,163,230	\$74,575,225,199	\$68,122,116,654
Increase	6.2%		9.4%	
Other Reserve cities:				
Atlanta	\$52,697,065	\$39,771,436	\$784,256,437	\$585,081,447
Boston	382,000,000	300,000,000	5,725,000,000	4,353,000,000
Cleveland	116,722,709	93,373,384	1,502,706,611	1,204,043,865
Kansas City, Mo.	137,422,083	131,258,478	2,030,135,734	1,912,727,772
Minneapolis	73,636,572	52,594,876	1,018,475,053	836,783,662
Philadelphia	490,000,000	364,000,000	7,033,000,000	5,870,000,000
Richmond	48,295,000	42,213,000	753,407,000	587,415,000
Total 7 cities	\$1,300,773,429	\$1,032,211,174	\$18,968,983,835	\$15,369,051,746
Increase	25.9%		23.4%	
Total 9 cities	\$6,053,242,284	\$5,504,374,404	\$93,544,200,034	\$83,492,168,400
Increase	9.9%		12.04%	

Bank Clearings

Other Cities	Last Week		Year to Date	
	1923	1922	1923	1922
Buffalo	\$50,069,717	\$40,069,113	\$350,703,007	\$352,510,347
Cincinnati	99,737,000	59,842,000	1,228,519,000	831,609,474
Columbus, Ohio	22,973,400	17,937,800	242,476,200	208,684,200
Denver	20,477,345	16,484,158	307,389,183	278,436,312
Los Angeles	134,178,000	99,779,000	1,866,291,000	1,369,067,000
Louisville	31,909,273	26,437,953	475,744,524	367,720,538
Milwaukee	38,410,364	29,467,451	433,651,415	436,596,630
New Orleans	46,423,411	41,689,303	657,479,728	660,401,231
St. Paul	33,368,000	26,979,888	485,055,155	421,865,548
Seattle	48,029,128	43,290,582	538,493,579	469,041,501
Washington	22,799,313	18,432,507	312,049,691	268,210,571
Total 11 cities	\$518,313,951	\$420,403,816	\$7,098,552,482	\$5,844,163,462
Increase	23.2%		21.4%	
Total 20 cities	\$6,571,656,235	\$5,924,784,220	\$100,642,761,516	\$89,335,331,862
Increase	10.9%		12.0%	

Actual Condition

Dist. 1	Dist. 2	Dist. 3	Dist. 4	Dist. 5	Dist. 6	Dist. 7	Dist. 8	Dist. 9	Dist. 10	Dist. 11	Dist. 12
Boston	New York	Philadelphia	Cleveland	Richmond	Atlanta	Chicago	St. Louis	Minneapolis	Kansas City	Dallas	San Fran'co.
Gold reserve	\$253,458,000	\$1,060,373,000	\$223,887,000	\$287,465,000	\$86,483,000	\$127,904,000	\$523,339,000	\$79,489,000	\$92,038,000	\$5,765,000	\$228,097,000
Rediscounts	16,821,000	137,336,000	40,780,000	28,838,000	22,340,000	2,238,000	40,124,000	10,045,000	3,097,000	742,000	413,570,000
Bills on hand	64,224,000	229,015,000	81,376,000	100,422,000	54,864,000	46,983,000	112,135,000	35,401,000	21,101,000	37,283,000	91,828,000
Due members	122,921,000	691,416,000	113,066,000	161,594,000	61,328,000	54,508,000	277,572,000	71,539,000	50,330,000	72,162,000	150,174,000
Notes in circ'n.	202,916,000	365,181,000	108,690,000	233,270,000	82,909,000	126,035,000	395,284,000	80,994,000	50,584,000	20,136,000	197,494,000
Ratio of res...	78.8%	83.7%	72.4%	73.5%	66.0%	73.8%	70.6%	68.6%	73.3%	66.2%	48.3%

Federal Reserve Bank Statement

Consolidated statement of twelve Federal Reserve Banks compares as follows:				
April 11, 1923. April 4, 1923. April 12, 1922.				
RESOURCES				
Gold and gold certificates				\$324,630,000 \$325,484,000 \$326,345,000
Gold settlement fund—Federal Reserve Board				657,410,000 677,216,000 509,369,000
Total gold held by banks				
Gold with Federal Reserve agents				2,041,500,000 2,013,538,000 2,001,844,000
Gold redemption fund				62,210,000 53,257,000 58,180,000
Total gold reserves				
Reserves other than gold				98,680,000 103,522,000 126,285,000
Total reserves				
Non-reserve cash				3,184,439,000 \$3,173,017,000 \$3,112,023,000
Bills discounted—Secured by U. S. Government obligations				327,412,000 380,785,000 210,056,000
Other bills discounted				295,238,000 314,445,000 362,884,000
Bills bought in open market				274,389,000 259,879,000 93,611,000
Total bills on hand				
United States bonds and notes				889,039,000 \$955,109,000 \$667,151,000
United States certificates of indebtedness				162,826,000 164,586,000 261,585,000
Municipal warrants				75,328,000 74,583,000 251,376,000
Total earning assets				
Bank premises				49,208,000 48,938,000 38,928,000
Five per cent. redemption fund against Federal Reserve Bank notes				191,000 191,000 78,110,000
Uncollected items				638,197,000 621,458,000 546,351,000
All other resources				13,627,000 13,434,000 16,939,000
Total resources				
LIABILITIES				\$5,087,348,000 \$5,118,000,000 \$4,902,286,000
Capital paid in				108,683,000 \$108,647,000 \$104,100,000
Surplus				218,369,000 218,389,000 215,398,000
Deposits: Government				45,218,000 74,423,000 38,634,000
Member bank—Reserve account				1,876,414,000 1,894,035,000 1,726,016,000
Other deposits				20,499,000 20,148,000 38,381,000
Total deposits				
Federal Reserve notes in actual circulation				\$1,042,181,000 \$1,098,006,000 \$1,803,081,000
Federal Reserve Bank notes in circulation—net liabilities				2,281,041,000 2,240,951,000 2,200,305,000
Deferred availability items				566,272,000 544,367,000 477,258,000
All other liabilities				15,380,000 14,572,000 20,120,000
Total liabilities				
Ratio of total reserves to deposit and Federal Reserve note liabilities combined				76.3% 75.0% 77.7%

*Not shown separately prior to January, 1923.

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

New York	Chicago	
	April 4	March 28
Number of reporting banks	63	63
Loans sec. by U. S. Govt. oblig'ns	\$79,780,000	\$74,356,000
Loans sec. by stocks and bonds	1,540,825,000	1,486,631,000
All other loans and discounts	2,150,368,000	2,178,710,000
Total loans and discounts	3,811,060,000	

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended April 14, 1923

Yearly Price Ranges.											Total Sales, 1,000,000 Dollars																		
1921.		1922.		This Year		To Date.		STOCKS.											Amount Capital Stock Listed.		Last Date Paid.		Dividend Per Cent.		Period.		Last Week's Transactions.		
High.	Low.	High.	Low.	High.	Low.	High.	Date.												Stock Listed.	Mar.	31, '23	\$1	Q	72%	73%	73%	73%	73%	73%
53%	26%	81	48	82	33	98	Jan. 2	ADAMS EXPRESS											\$12,000,000	Mar. 31, '23	\$1	Q	72%	73%	73%	73%	73%	73%	
19%	10%	23	10%	19	6	13	Jan. 3	Advance Rumely											18,750,000	Mar.	31	16	15%	16	15%	16	15%	16	15%
52%	31%	60%	31%	54	14	54	Jan. 10	Advance Rumely pf.											12,500,000	Apr. 2, '23	%	Q	70%	70%	69%	69%	69%	69%	
50%	31%	68	45%	72	19	57	Jan. 10	Air Reduction (ab.)											198,000	Apr. 14, '23	\$1	Q	70%	70%	69%	69%	69%	69%	
15%	10%	15%	9%	14	14	12	Jan. 9	Alaska Gold Mining (\$10)											7,506,000	Dec. 15, '20	\$1	Q	14%	14%	14%	14%	14%	14%	
1%	1%	2	1%	1	1	1	Feb. 1	Alaska Juneau G. M. (\$10)											13,987,440	..	..	..	..	..	..	..	..	..
100%	84%	125	107	106	106	106	Jan. 18	Allegheny & Western											3,200,000	Apr. 2, '23	..	SA	..	..	..	..	..	..
100%	80%	100%	100%	98	98	98	Jan. 18	Allied Chemical & Dye (ab.)											27,586,000	Apr. 14, '23	1%	Q	..	..	..	..	..	..
50%	34	115%	101	112	112	100	Jan. 30	Allied Chemical & Dye pf.											2,500,000	Jan. 16, '23	2	..	..	..	..	..	..	..
193%	83	115%	101	112	112	100	Jan. 30	Allis-Chalmers Manufacturing											2,177,843	Feb. 1, '23	2%	..	..	..	..	..	..	..
20%	50%	108	37%	51	51	51	Feb. 16	Allis-Chalmers Manufacturing pf.											20,000,000	Apr. 2, '23	1%	..	100%	100%	100%	100%	100%	100%	
67%	67%	104	86%	97	97	97	Jan. 27	Almagrained Solar 1st pf.											5,060,000	Apr. 16, '23	..	Q	40%	40%	40%	40%	40%	40%	
62%	62%	74	66	100%	100%	100%	Mar. 21	American Agricultural Chemicals											3,322,100	May. 1, '23	..	..	..	..	..	..	..	..
65%	20%	125	42%	27	36%	27	Feb. 21	American Agricultural Chemicals pf.											2,452,000	Apr. 15, '23	1%	..	25%	25%	25%	25%	25%	25%	
84	51	728	55%	68	68	68	Feb. 21	American Agricultural Chemicals pf.											10,198,600	Apr. 1, '23	1%	..	50%	50%	50%	50%	50%	50%	
50%	45%	91	51	91	91	91	Mar. 1	American Bank Note (ab.)											4,460,200	Feb. 15, '23	1	..	..	..	..	..	..	..
50%	45%	55	51%	55	55	54	Apr. 1	American Bank Note pf. (\$50)											15,000,000	Apr. 2, '23	2%	..	75%	75%	75%	75%	75%	75%	
51	24%	49	31%	49	49	49	Feb. 13	American Beer Sugar Company											5,000,000	Jan. 31, '23	2	..	45%	45%	45%	45%	45%	45%	
74%	54%	80	61	80	80	80	Feb. 13	American Beer Sugar pf.											9,000,000	Jan. 31, '23	1%	..	..	..	..	..	..	..
65%	29%	49	31%	50	50	50	Feb. 11	American Bosch Magneto (ab.)											96,000	Apr. 1, '23	1	..	..	..	..	..	..	..
56%	42%	89	58	89	89	89	Feb. 11	American Brake Shoe & Foundry, new (ab.)											154,080	Mar. 21, '23	\$1.25	..	75%	75%	75%	75%	75%	75%	
100%	83%	115%	101	112	112	100	Jan. 20	American Brake Shoe & Foundry pf. new											9,000,000	Mar. 21, '23	1%	..	105%	105%	105%	105%	105%	105%	
52%	20%	106	32	106	106	106	Jan. 20	American Can Company											41,223,300	Feb. 15, '23	1%	..	105%	105%	105%	105%	105%	105%	
115%	115%	115%	115%	115%	115%	115%	Jan. 20	American Can Company pf.											41,223,300	Apr. 2, '23	3	..	105%	105%	105%	105%	105%	105%	
115%	115%	201	141	141	141	141	Jan. 27	American Car & Foundry											50,000,000	Apr. 2, '23	3	..	105%	105%	105%	105%	105%	105%	
115%	108	126%	115%	125	125	125	Jan. 28	American Car & Foundry pf.											8,750,000	Apr. 2, '23	1%	..	105%	105%	105%	105%	105%	105%	
29	6%	14	5	14	14	14	Jan. 28	American Chicle (ab.)											3,000,000	Nov. 1, '22	1	..	7%	8%	8%	8%	8%	8%	
24%	15%	30%	25	25	25	25	Feb. 14	American Cotton Oil Company											20,237,100	June 1, '23	10	..	14%	14%	14%	14%	14%	14%	
67%	67%	61	33%	61	61	61	Jan. 24	American Cotton Oil Company pf.											10,198,600	Dec. 1, '23	8	..	20%	20%	20%	20%	20%	20%	
8%	4%	7%	4%	7%	7%	7%	Feb. 14	American Drug Syndicate (\$10)											5,333,300	Dec. 15, '20	400	..	5%	6	5%	6	5%	6	
137	113	162	126	126	126	126	Feb. 14	American Express											18,000,000	Apr. 2, '23	35	..	84	84	84	84	84	84	
16	8	17%	10%	12%	12%	12%	Jan. 25	American Hide & Leather Company											12,474,100	Jan. 1, '23	1	..	111	111	111	111	111	111	
62%	40%	7%	4%	7%	7%	7%	Jan. 25	American Hide & Leather Company pf.											12,448,360	Oct. 1, '22	1%	..	111	111	111	111	111	111	
80	80	90	80	90	90	90	Jan. 25	American Ice											7,161,400	Jan. 22, '23	1%	..	108	108	108	108	108	108	
75%	75%	100	80	100	80	80	Feb. 20	American Ice pf.											15,000,000	Jan. 21, '23	2	..	105%	105%	105%	105%	105%	105%	
11%	7%	13%	9%	13%	13%	13%	Jan. 25	American International											49,000,000	Apr. 2, '23	1%	..	100%	100%	100%	100%	100%	100%	
10%	10%	10%	10%	10%	10%	10%	Jan. 25	American International pf.											10,000,000	Mar. 15, '21	1	..	100%	100%	100%	100%	100%	100%	
14%	4%	25%	15%	25%	25%	25%	Jan. 25	American International pf. (\$10)											10,000,000	Mar. 15, '21	1	..	100%	100%	100%	100%	100%	100%	
40%	27%	57	38%	57	57	57	Feb. 11	American Telephone & Cable											14,000,000	Mar. 1, '23	1%	..	54	54	54	54	54	54	
50%	45%	70	54	70	54	54	Feb. 11	American Telephone & Cable Company											10,922,800	Apr. 15, '23	1%	..	57	57	57	57	57	57	
51%	31%	128%	114%	128%	128%	128%	Feb. 11	American Telephone & Cable Company pf.																					

New York Stock Exchange Transactions—Continued

Yearly Price Ranges										Stock Listed.	Amount Capital	Last Date Paid.	Dividend Per Cent.	Period	Last Week's Transactions					
1921.	1922.	High.	Low.	High.	Low.	Date.	This Year to Date.	Low.	Date.						First.	High.	Low.	Last.	Change.	Sales
86	38%	70%	47%	76	Mar. 14	61%	Feb. 1	Chandler Moto (sh.)	280,000	Apr. 2, '23	\$1.50	Q	71 1/2	71 1/2	69 1/2	71	1 1/2	+ 15%	9,800	
65%	46	79	54	70%	Jan. 30	69	Jan. 17	Cheapeake & Ohio	63,561,900	Jan. 1, '23	2	SA	70 1/2	71 1/2	70 1/2	71 1/2	+ 15%	2,000		
108%	108%	100%	104%	Feb. 23	101%	Jan. 1	22	Chesapeake & Ohio pf.	12,558,500	Jan. 1, '23	1%	Q	102 1/2	103 1/2	102 1/2	102 1/2	+ 15%	300		
4	12%	1%	34%	Feb. 13	24	Jan. 4	Chicago & Alton	19,538,300	Jan. 1, '23	2	..	24	24	23 1/2	24	+ 1/2	1,200			
12%	6%	20%	12%	Feb. 7	12	Jan. 12	Chicago & Alton pf.	19,493,000	Jan. 16, '23	2	..	47 1/2	47 1/2	44 1/2	44 1/2	+ 1/2	1,000			
16%	13%	43%	12%	Feb. 13	26 1/2	Jan. 16	Chicago & Eastern Illinois new	23,845,300	Jan. 1, '23	..	..	35 1/2	35 1/2	33 1/2	33 1/2	+ 2/6	2,00	
37%	30%	64%	34%	Mar. 26	51	Jan. 17	Chicago & Eastern Illinois pf. new	22,051,100	Jan. 1, '23	..	..	61	61 1/2	60 1/2	60 1/2	+ 1/2	1,00	
9%	6%	10%	3%	Feb. 1	4	Jan. 18	Chicago Great Western	45,246,900	Feb. 15, '23	2	..	6	6	5 1/2	6	+ 1/2	1,600			
20%	14%	24%	7	Feb. 6	5	Jan. 18	Chicago Great Western pf.	44,137,000	July 15, '19	1	..	13	13 1/2	13	13 1/2	+ 1/2	800			
31	17%	36%	16%	Mar. 5	26	Jan. 15	Chicago, Milwaukee & St. Paul	11,240,000	Sept. 1, '23	21/2	..	23 1/2	23 1/2	23 1/2	23 1/2	+ 1/2	6,500			
46%	29%	55	29	Mar. 5	32 1/2	Jan. 15	Chicago & North Western	145,165,810	Jan. 1, '23	3 1/2	..	30 1/2	30 1/2	28 1/2	28 1/2	+ 1/2	9,000			
71	60%	95%	59	Feb. 5	88	Mar. 5	Chicago & North Western pf.	22,395,100	Jan. 15, '23	2 1/2	..	81 1/2	80 1/2	81 1/2	81 1/2	+ 1/2	2,400			
110	95	125	100	Feb. 24	112	Jan. 5	Chicago Pneumatic Tool	12,924,600	Jan. 25, '23	4	..	84	84	82 1/2	84	+ 1/2	60			
70%	47%	80%	50%	Mar. 21	82	Jan. 15	Chicago, R. I. & P. pf.	75,000,000	Dec. 30, '22	3 1/2	SA	90 1/2	90 1/2	88 1/2	88 1/2	+ 1/2	2,200			
35	22%	50%	37%	Mar. 15	31	Jan. 15	Chicago, R. I. & P. 7% pf.	29,422,100	Dec. 30, '22	3	SA	80 1/2	80 1/2	79	79	+ 1/2	6,200			
89%	68%	105	83%	Feb. 9	89	Jan. 18	Chicago, R. I. & P. 6% pf.	25,135,800	Dec. 30, '22	3	SA	80 1/2	80 1/2	79	79	+ 1/2	400			
77	56%	93%	70%	Feb. 5	79	Apr. 10	Chicago, R. I. & P. 6% pf.	18,556,700	Feb. 20, '23	2 1/2	SA	..	..	..	..	+ 1/2	700	
63	50	90	51	Feb. 5	78	Mar. 5	Chicago, St. Paul, Minn. & O.	11,250,300	Feb. 20, '23	3 1/2	SA	..	..	..	..	+ 1/2	..	
57	49	107	83	102%	Jan. 30	68	Apr. 2	Chile Copper (\$25)	107,182,500	Mar. 22, '23	62 1/2	..	283	283	27 1/2	27 1/2	+ 1/2	18,000		
16%	9	29%	15%	30%	Mar. 1	27	Apr. 3	China Copper (\$25)	4,500,000	Sep. 30, '20	37 1/2	..	283	283	27 1/2	27 1/2	+ 1/2	6,500		
29%	19%	33%	22%	31%	Mar. 2	24	Jan. 29	Cleveland, C. & St. L.	47,056,300	Jan. 20, '23	1	Q	..	..	..	..	+ 1/2	..
57%	33	80%	54	92	Mar. 8	75%	Feb. 8	Cleveland, C. & St. Louis pf.	11,237,700	Jan. 20, '23	1 1/2	Q	..	..	..	..	+ 1/2	100
75	60%	100%	72%	..	..	..	..	Cleveland, Pittsburgh (\$50)	17,89,400	Mar. 1, '23	87 1/2	Q	..	..	..	..	+ 1/2	..
62%	60%	71%	65	..	..	..	..	Cluett, Peabody & Co.	18,000,000	Feb. 1, '23	13 1/2	Q	73 1/2	73 1/2	72	72	+ 1/2	1,500
62%	36%	70%	43	76%	Feb. 28	55	Jan. 5	Cluett, Peabody & Co. pf.	8,482,000	Apr. 2, '23	1 1/2	Q	..	..	..	..	+ 1/2	..
80	79%	103%	87%	110	Feb. 5	102	Apr. 7	Coca-Cola (sh.)	500,000	Apr. 2, '23	1 1/2	Q	..	..	..	..	+ 1/2	..
43%	19%	82%	41	89	Jan. 3	12	Apr. 4	Coca-Cola pf.	10,000,000	Jan. 2, '23	3 1/2	SA	97	97	97	97	+ 1/2	5,800		
32%	22	37	24	34	Feb. 15	24 1/2	Jan. 17	Colorado Fuel & Iron	34,235,500	May 25, '21	2 1/2	..	27	27	27	27	+ 1/2	100		
106	100	106	101%	102	Mar. 10	102	Mar. 10	Colorado Fuel & Iron pf.	2,000,000	Feb. 20, '23	2	Q	..	..	..	..	+ 1/2	200
48%	27%	53%	38	45%	Feb. 13	38	Apr. 2	Colorado & Southern 1st pf.	31,000,000	D.C. 30, '22	3	A	39	39	39	39	+ 1/2	200		
59	49	84	55	60	Feb. 9	97	Apr. 12	Colorado & Southern 2nd pf.	5,500,000	Dec. 30, '22	2	SA	57	57	57	57	+ 1/2	100		
55%	42	60%	49	55	Jan. 11	55	Mar. 12	Colorado & Southern 2nd pf.	5,500,000	Dec. 30, '22	4	A	..	..	..	..	+ 1/2	100
67%	52	114%	64%	114	Feb. 14	103%	Jan. 17	Columbia Gas & Electric	50,000,000	Feb. 15, '23	1 1/2	Q	108	109	107 1/2	108 1/2	+ 1/2	4,900		
12%	5%	5%	1%	2%	Feb. 6	2	Apr. 14	Columbia Gas & Electric	1,320,292	Jan. 1, '23	120	..	24 1/2	24 1/2	22	22	+ 1/2	..		
62%	8%	21	5	12%	Jan. 15	5	Apr. 14	Columbia Gas & Electric	10,262,800	Apr. 1, '23	1 1/2	Q	89	89	88 1/2	88 1/2	+ 1/2	8,300		
..	..	47%	30	30	Jan. 15	6	Apr. 7	Commercial Solvents, Class A (sh.)	40,000	Apr. 1, '23	1	..	35 1/2	35 1/2	35 1/2	35 1/2	+ 1/2	1,300		
58%	28%	70%	55	85%	Apr. 9	69	Jan. 5	Commercial Solvents, Class B (sh.)	40,000	Apr. 1, '23	1	..	..	..	..	..	+ 1/2	..
..	..	18%	13%	22%	Jan. 20	107 1/2	Apr. 13	Compt.-Tab.-R.C. (sh.)	130,854	Apr. 10, '23	1 1/2	..	..	..	..	..	+ 1/2	..
11	13%	42%	18%	39%	Jan. 15	31	Apr. 10	Compt.-Tab.-R.C. pf.	108,964	Oct. 1, '23	80	Q	82 1/2	82 1/2	80 1/2	80 1/2	+ 1/2	12,200		
50	53	81%	47%	82	Feb. 17	82	Apr. 7	Consolidated Cigar (sh.)	14,257,53	Apr. 15, '23	1 1/2	Q	15 1/2	15 1/2	15 1/2	15 1/2	+ 1/2	1,800		
50	53	81%	47%	82	Feb. 17	82	Apr. 7	Consolidated Cigar pf.	1,900,481	Jan. 21, '23	50 1/2	Q	78 1/2	78 1/2	78 1/2	78 1/2	+ 1/2	300		
..	..	120	113%	120	Feb. 6	60	Apr. 1	Consolidated Gas, Electric Light & Power	14,610,200	Apr. 2, '23	1 1/2	Q	100	100	100	100	+ 1/2	100		
62%	62%	57%	57%	65%	Feb. 6	60	Jan. 2	Consolidated Gas, Electric Light & Power pf.	2,496,929	Mar. 15, '23	1 1/2	Q	65 1/2	65 1/2	64 1/2	64 1/2	+ 1/2	49,200		
84%	84%	121	121	97%	Jan. 29	90	Apr. 9	Consolidated Coal, Maryland	40,199,000	Jan. 31, '23	1 1/2	Q	90	90	90	90	+ 1/2	100		
21%	12%	15%	9	14%	Feb. 9	10	Jan. 31	Consolidated Textile (sh.)	1,276,067	Jan. 15, '23	75%	..	125	125	115	115	+ 1/2	13,800		
100	93%	100%	100%	110%	Feb. 21	106	Mar. 17	Continental Can (sh.)	3,000,000	Apr. 1, '23	1 1/2	Q	108	108	108	108	+ 1/2	200		
72%	58%	93%	60	103%	Feb. 14	32	Jan. 6	Continental Can Co. (\$25)	10,000,000	Jan. 10, '23	3	SA	100	100	100	100	+ 1/2	200		
..	..	11%	10%	12%	Jan. 19	9	Feb. 1	Continental Motors (sh.)	1,760,840	Jan. 20, '23	1 1/2	Q	106	106	105 1/2	106	+ 1/2	21,200		
59	134%	91%	91%	139%	Feb. 6	122	Apr. 3	Continental Motors Refining Co.	49,84											

New York Stock Exchange Transactions — Continued

1921.	Yearly Price Ranges.				This Year	To Date	Date.	STOCKS.	Amount Capital Stock Listed.	Last Date Paid.	Dividend Per Cent.	Period.	Last Week's Transactions					
	High.	Low.	High.	Low.									High.	Low.	Last.	Change.	Sales.	
13%	6	11%	5%	11	Feb. 20	74	Jan. 4	International Agricultural	7,303,500	Apr. 15, '23	14	1%	30%	32	30%	31%	+	6,0
57	31	43%	28%	39%	Feb. 23	30	Apr. 5	International Agricultural pf.	18,065,500	Mar. 31, '23	75c	Q	30%	41	40	40	-	2,500
29	21	38%	26	44	Mar. 19	34%	Jan. 2	International Compton (sh.)	363,981	Mar. 31, '23	50c	Q	41	40	40	-	1	
..	..	30%	20%	27%	Apr. 6	23%	Feb. 2	International Combustion Engineering	249,550	Jan. 31, '23	50c	Q	26	25%	25%	-	3,900	
..	..	26%	19%	25%	Feb. 27	22	Jan. 2	International Great Northern Railway	7,500,000	Apr. 16, '23	14	1%	24%	24	24	-	1	
100%	67%	115%	105%	104%	Feb. 4	113	Apr. 13	International Harvester (new)	9,876,000	Apr. 16, '23	14	1%	35	35	35	-	1,500	
110	90%	110%	105%	104%	Jan. 4	113	Apr. 13	International Harvester pf. (new)	60,223,900	Mar. 1, '23	1%	Q	114	114	113	113	-	
47%	7%	27%	9%	11%	Feb. 11	35	Jan. 5	International Mercantile Marine	39,822,100	Apr. 1, '23	14	1%	9%	9%	9%	-	400	
60%	28	37%	41%	41%	Feb. 15	35	Apr. 14	International Mercantile Marine pf.	57,126,300	Feb. 1, '23	14	1%	40%	35%	35%	-	4,200	
17	11%	10%	11%	10%	Feb. 16	14	Jan. 5	International Nickel (250)	41,000,000	Mar. 1, '23	50c	Q	14%	15	14	-	22,500	
65	60	94%	60	78%	Feb. 18	62	Jan. 5	International Nickel pf.	8,012,600	Feb. 1, '23	14	1%	76	76	76	-	5,200	
75%	38%	63%	43%	58%	Mar. 6	47%	Apr. 11	International Paper Company	20,000,000	Apr. 16, '23	1%	Q	52%	52%	52%	-	100	
103	92	95%	94%	94%	Mar. 6	47%	Apr. 11	International Paper Company pf.	663,400	Apr. 16, '23	1%	Q	47%	49%	49%	-	14,800	
75%	67	80%	50	75%	Jan. 5	10	Apr. 14	International Paper pf. stamped	24,358,000	Apr. 16, '23	1%	Q	70	70	68	x60%	-	
..	..	..	..	..	..	..	..	International Salt	6,067,100	Apr. 2, '23	1%	Q	70%	70%	70%	-	1,400
..	70%	Mar. 14	62	Mar. 29	International Shoe pf.	918,000	Apr. 1, '23	75c	Q	70%	70%	70%	-	1,000
..	120%	Mar. 14	111	Mar. 29	International Shoe pf.	17,914,200	Apr. 1, '23	xxi	Q	18%	18%	17	-	20,800
20	5%	20%	12%	17%	Mar. 7	14%	Jan. 17	Invincible Oil (sh.)	999,980	..	..	..	54%	54%	54%	-	..
45%	3%	15%	4	41%	Feb. 14	4%	Jan. 17	Iowa Central	1,420,000	..	..	..	35%	35%	35%	-	..
60	22%	23%	24	56%	Mar. 8	41%	Jan. 17	Intertape Corporation (25)	162,623	..	..	..	52%	52%	52%	-	550
65	60	84%	60	78%	Feb. 19	99%	Jan. 5	Iron Products (sh.)	987,300	Feb. 15, '23	2	Q	103	103	103	-	7,800	
75%	38%	63%	43%	58%	Mar. 6	47%	Apr. 11	Iron Products pf.	20,000,000	Apr. 16, '23	1%	Q	47%	49%	49%	-	14,800	
103	92	95%	94%	94%	Mar. 6	47%	Apr. 11	Iron Products pf. stamped	663,400	Apr. 16, '23	1%	Q	70	70	68	x60%	-	
75%	67	80%	50	75%	Jan. 5	10	Apr. 14	International Salt	25,700,510	..	..	..	111	111	111	-	1,400
..	..	..	..	..	..	..	..	International Salt	6,067,100	Apr. 2, '23	1%	Q	70%	70%	70%	-	1,400
..	70%	Mar. 14	62	Mar. 29	International Shoe pf.	918,000	Apr. 1, '23	75c	Q	70%	70%	70%	-	1,000
..	120%	Mar. 14	111	Mar. 29	International Shoe pf.	17,914,200	Apr. 1, '23	xxi	Q	18%	18%	17	-	20,800
20	5%	20%	12%	17%	Mar. 7	14%	Jan. 17	Invincible Oil (sh.)	999,980	..	..	..	54%	54%	54%	-	..
45%	3%	15%	4	41%	Feb. 14	4%	Jan. 17	Iowa Central	1,420,000	..	..	..	35%	35%	35%	-	..
60	22%	23%	24	56%	Mar. 8	41%	Jan. 17	Intertape Corporation (25)	162,623	..	..	..	52%	52%	52%	-	550
65	60	84%	60	78%	Feb. 19	99%	Jan. 5	Iron Products (sh.)	987,300	Feb. 15, '23	2	Q	103	103	103	-	7,800	
75%	38%	63%	43%	58%	Mar. 6	47%	Apr. 11	Iron Products pf.	20,000,000	Apr. 16, '23	1%	Q	47%	49%	49%	-	14,800	
103	92	95%	94%	94%	Mar. 6	47%	Apr. 11	Iron Products pf. stamped	663,400	Apr. 16, '23	1%	Q	70	70	68	x60%	-	
75%	67	80%	50	75%	Jan. 5	10	Apr. 14	International Salt	25,700,510	..	..	..	111	111	111	-	1,400
..	..	..	..	..	..	..	..	International Salt	6,067,100	Apr. 2, '23	1%	Q	70%	70%	70%	-	1,400
..	70%	Mar. 14	62	Mar. 29	International Shoe pf.	918,000	Apr. 1, '23	75c	Q	70%	70%	70%	-	1,000
..	120%	Mar. 14	111	Mar. 29	International Shoe pf.	17,914,200	Apr. 1, '23	xxi	Q	18%	18%	17	-	20,800
20	5%	20%	12%	17%	Mar. 7	14%	Jan. 17	Invincible Oil (sh.)	999,980	..	..	..	54%	54%	54%	-	..
45%	3%	15%	4	41%	Feb. 14	4%	Jan. 17	Iowa Central	1,420,000	..	..	..	35%	35%	35%	-	..
60	22%	23%	24	56%	Mar. 8	41%	Jan. 17	Intertape Corporation (25)	162,623	..	..	..	52%	52%	52%	-	550
65	60	84%	60	78%	Feb. 19	99%	Jan. 5	Iron Products (sh.)	987,300	Feb. 15, '23	2	Q	103	103	103	-	7,800	
75%	38%	63%	43%	58%	Mar. 6	47%	Apr. 11	Iron Products pf.	20,000,000	Apr. 16, '23	1%	Q	47%	49%	49%	-	14,800	
103	92	95%	94%	94%	Mar. 6	47%	Apr. 11	Iron Products pf. stamped	663,400	Apr. 16, '23	1%	Q	70	70	68	x60%	-	
75%	67	80%	50	75%	Jan. 5	10	Apr. 14	International Salt	25,700,510	..	..	..	111	111	111	-	1,400
..	..	..	..	..	..	..	..	International Salt	6,067,100	Apr. 2, '23	1%	Q	70%	70%	70%	-	1,400
..	70%	Mar. 14	62	Mar. 29	International Shoe pf.	918,000	Apr. 1, '23	75c	Q	70%	70%	70%	-	1,000
..	120%	Mar. 14	111	Mar. 29	International Shoe pf.	17,914,200	Apr. 1, '23	xxi	Q	18%	18%	17	-	20,800
20	5%	20%	12%	17%	Mar. 7	14%	Jan. 17	Invincible Oil (sh.)	999,980	..	..	..	54%	54%	54%	-	..
45%	3%	15%	4	41%	Feb. 14	4%	Jan. 17	Iowa Central	1,420,000	..	..	..	35%	35%	35%	-	..
60	22%	23%	24	56%	Mar. 8	41%	Jan. 17	Intertape Corporation (25)	162,623	..	..	..	52%	52%	52%	-	550
65	60	84%	60	78%	Feb. 19	99%	Jan. 5	Iron Products (sh.)	987,300	Feb. 15, '23	2	Q	103	103	103	-	7,800	
75%	38%	63%	43%	58%	Mar. 6	47%	Apr. 11	Iron Products pf.	20,000,000	Apr. 16, '23	1%	Q	47%	49%	49%	-	14,800	
103	92	95%	94%	94%	Mar. 6	47%	Apr. 11	Iron Products pf. stamped	663,400	Apr. 16, '23	1%	Q	70	70	68	x60%	-	
75%	67	80%	50	75%	Jan. 5	10	Apr. 14	International Salt	25,700,510	..	..	..	111	111	111	-	1,400
..	..	..	..	..	..	..	..	International Salt	6,067,100	Apr. 2, '23	1%	Q	70%	70%	70%	-	1,400
..	70%	Mar. 14	62	Mar. 29	International Shoe pf.	918,000	Apr. 1, '23	75c	Q	70%	70%	70%	-	1,000
..	..	..	..	..	120%	Mar. 14	111	Mar. 29	International Shoe pf.	17,914,200	Apr. 1, '23	xxi	Q	18%	18%	17	

New York Stock Exchange Transactions—Continued

1921.	Yearly Price Ranges.						Stocks.	Amount Capital Stock Listed.	Last Date Paid.	Dividend Per Cent.	Period.	Last Week's Transactions					
	High.	Low.	High.	Low.	High.	Low.						First.	High.	Low.	Last.	Change.	Sales.
884	614	724	71	..	..	..	Northern Central (\$50)	27,079,550	Jan. 15, '23	\$2	SA	..	..	..	..	..	..
39	204	40	354	34	374	314	Northern Pacific	247,998,400	Feb. 1, '23	14	Q	75%	75%	74	75	..	3,800
12%	84	124	8	104	25	25	Nova Scotia Steel & Coal	3,248,100	Aug. 10, '21	21c	..	25	25%	25	25%	- 2%	200
12%	84	124	8	104	25	25	Nutrition Company (sh.)	160,000	Dec. 30, '21	30c	..	9%	9%	9%	9%	..	200
11%	78	144	5	104	104	94	OHIO BODY & BLOWER (sh.)	103,906	Oct. 1, '20	62c	..	7	7	6%	6%	..	500
48	40	42	47	47	67	54	OHIO Fuel Supply (\$25)	19,812,000	Apr. 14, '23	18c	Q	6%	6%	6%	6%	..	..
6	3%	9%	4%	4%	7	5	Ontario Silver Mining	15,000,000	Jan. 4, '19	50c	..	25	25%	25	25%	- 2%	1,000
4%	4%	4%	34	34	48	1%	Oklahoma P. & R. (new) (\$5)	15,000,000	Apr. 1, '21	2	..	2%	2%	2%	2%	..	..
30%	14	28	12%	21%	Feb. 15	17%	Omphreum Circuit	549,170	Oct. 1, '21	50c	..	19%	19%	18%	19%	+ 1%	10,900
148	87	105%	116	153	Jan. 6	145	Omphreum Circuit pf.	6,752,000	Apr. 1, '23	2	Q	88	88	88	88	..	100
91%	79%	104	93	104%	Jan. 24	102%	Otis Elevator	14,227,800	Apr. 16, '23	2	..	135	138	138	138	- 2%	1,300
16	8	164	6	144	Mar. 21	7%	Otis Steel (sh.)	6,500,000	Apr. 16, '23	1%	Q	..	..	..	..	..	..
85	39%	66%	49	72%	Mar. 21	47	Owens Bottling	16,533,823	Apr. 1, '21	70c	..	50%	50%	47%	49%	- 3%	11,400
54%	42%	24%	24%	52%	Apr. 2	36%	Owens Bottling (\$25)	9,019,200	Apr. 1, '23	1%	Q	..	..	..	..	..	13,800
97	97	110%	88	110	Mar. 14	110	Owens Bottling pf.	..	..	..	..	..	..	..	..	..	..
74	24	..	..	13	Mar. 16	11	PACIFIC COAST	7,000,000	Nov. 1, '20	1	..	..	..	..	..	..	..
45	45	..	..	25	Mar. 6	25	Pacific Coast 1st pf.	1,525,000	Apr. 1, '21	1%	..	..	..	..	..	..	..
30	30	..	..	194	Mar. 10	16	Pacific Coast 2d pf.	4,000,000	May 1, '21	1%	..	..	..	..	..	..	..
15%	14%	..	..	24	Mar. 5	..	Pacific Development (sh.)	318,008	Aug. 16, '20	\$1	..	1%	1%	1%	..	..	..
65	464	914	624	834	Jan. 4	78%	Pacific Gas & Electric	35,377,400	Apr. 16, '23	1%	Q	78%	78%	78%	78%	- 2%	7,200
17%	8	19	11	12%	Mar. 14	10%	Pacific Mail (\$5)	1,499,770	Dec. 15, '20	\$1	..	..	..	..	..	..	..
50%	27%	69%	42%	48%	Jan. 4	38%	Pacific Oil (sh.)	3,500,000	Jan. 20, '23	1%	SA	39%	41%	38%	40%	+ 1%	60,000
88	384	68	55	80%	Mar. 26	67	Pacific Telephone & Telegraph	18,000,000	Apr. 16, '23	1%	Q	..	..	..	..	..	..
..	..	924	80%	934	Mar. 8	91%	Packard Motor Car Company (\$10)	57,000,000	Apr. 16, '23	1%	Q	..	..	..	..	..	..
45	45	..	..	10	Mar. 23	104	Packard Motor Car Company pf.	23,770,200	Jan. 31, '23	20c	..	15	15%	15%	15%	+ 1%	11,500
30	30	..	..	194	Mar. 10	16	Packard Motor Car Company pf.	4,000,000	May 1, '21	1%	..	..	..	..	..	..	..
15%	14%	..	..	24	Mar. 5	..	Pan-American Class B (\$50)	14,759,800	Mar. 15, '23	1%	..	93%	93%	92	93%	- 1%	300
70%	35%	100%	48%	53%	Feb. 7	68%	Pan-American Class B (\$50)	48,625,000	Jan. 20, '23	2	..	74%	74%	68%	72%	- 1%	77,300
71%	34%	44	84	84	Feb. 7	85%	Panhandle P. & R. (sh.)	50,723,450	Jan. 20, '23	2	..	70%	70%	65	69%	- 3%	109,300
15%	8	12	9	9	Mar. 7	10%	Panhandle P. & R. (sh.)	1,166,770	Apr. 1, '23	2	..	5%	5%	5%	5%	- 2%	1,700
78%	68	61	68	78	Mar. 19	60	Panhandle P. & R. pf.	2,935,200	Oct. 1, '23	2	..	61	61	61	61	..	100
18%	9%	17	76	116	Mar. 13	116%	Parish & Bingham (sh.)	150,000	Oct. 20, '20	81	..	12%	12%	13%	13%	+ 3%	800
..	..	104%	104%	104%	Apr. 3	101%	Parney (J. C.) pf.	2,546,000	Mar. 31, '23	1%	Q	..	..	..	..	..	..
34%	34%	..	..	13	Mar. 16	11	Pennsylvania Edison pf. (sh.)	18,777	Apr. 8, '23	3	Q	..	..	..	..	..	..
41%	32%	104%	104%	104%	Jan. 20	104%	Pennsylvania Railroad (\$50)	499,206,400	Feb. 28, '23	75c	..	4%	4%	45%	45%	- 2%	40,500
..	..	93%	93%	93%	Feb. 7	92	Pennsylvania Coal & Coke	8,630,300	Feb. 10, '23	\$1	Q	4%	4%	42	42	- 2%	..
70%	35%	100%	48%	53%	Feb. 7	68%	Pennsylvania Coal & Coke	14,759,800	Mar. 15, '23	1%	..	93%	93%	92	93%	- 1%	300
71%	34%	44	84	84	Feb. 7	85%	Pennsylvania Coal & Coke	48,625,000	Jan. 20, '23	2	..	74%	74%	68%	72%	- 1%	109,300
15%	8	12	9	9	Mar. 7	10%	Pennsylvania Coal & Coke	1,166,770	Apr. 1, '23	2	..	5%	5%	5%	5%	- 2%	1,700
78%	68	61	68	78	Mar. 19	60	Pennsylvania Coal & Coke	2,935,200	Oct. 1, '23	2	..	61	61	61	61	..	100
18%	9%	17	76	116	Mar. 13	116%	Pennsylvania Coal & Coke	150,000	Oct. 20, '20	81	..	12%	12%	13%	13%	+ 3%	800
..	..	104%	104%	104%	Apr. 3	101%	Pennsylvania Coal & Coke	2,546,000	Mar. 31, '23	1%	Q	..	..	..	..	..	..
34%	16	50%	28%	30%	Apr. 2	47%	Phillips Petroleum (sh.)	709,163	Mar. 31, '23	50c	Q	60%	62%	62%	62%	- 3%	106,000
..	..	48%	48%	48%	Mar. 23	48	Phillips Petroleum (sh.)	875,000	Apr. 1, '23	50c	..	43	42	42	42	- 2%	1,000
42%	94	21%	8	154	Jan. 9	114%	Phoenix Hosiery (sh.)	4,000,000	Mar. 1, '23	1%	Q	..	..	..	..	..	..
..	..	100%	47%	50%	Feb. 10	47%	Phoenix Hosiery (sh.)	250,000	Apr. 1, '23	50c	..	13	13%	13%	13%	- 2%	2,900
17	65	13%	2%	6	Apr. 4	2%	Pierce-Arrow Motor (sh.)	631,237	..	6	6	..	..	..	..	..	1,400
64%	33%	69	59%	94%	Jan. 30	80	Pierce-Arrow Motor (sh.)	38,495,500	Jan. 17, '23	1%	Q	89	90	89	90	- 1%	1,000
12	8	20%	10%	17	Mar. 21	12	Pierce-Arrow Motor (sh.)	10,000,000	..	..	..	..	13%	15	15	- 2%	..
23%	15%	40%	19	41%	Mar. 22	36	Pierce Marquette	45,046,000	Jan. 20, '23	1%	..	37%	41	37%	40%	+ 1%	27,300
65%	50	83	70	75	Mar. 5	72	Pierce Marquette prior pf.	12,429,000	Feb. 1, '23	1%	..	72	72	72	72	- 1%	100
80%	34	74%	50%	70%	Jan. 9	64%	Piero Marquette pf.	11,206,000	Apr. 1, '23	1%	..	65%	64%	64%	64%	- 1%	300
34%	34%	..	..	..	..	..	Petroleum & Refining (sh.)	7,000,000	..	..	..	..	..	..	..	..	..
40%	100%	104%	104%	104%	Jan. 20	104%	Petroleum & Refining (sh.)	1,700,000	Apr. 1, '23	1%	..	30%	30%	30%	30%	- 2%	300
35%	28%	31%	31%	31%	Feb. 10	32%	Petroleum & Refining (sh.)	1,277,800	Feb. 1, '23	1%	..	12%	12%	12%	12%	- 2%	1,600
..	..	45%	45%	45%	Feb. 1	45%	Petroleum & Refining (sh.)	300,000	Feb. 1, '23	1%	..	12%	12%	12%	12%	- 2%	100
129	118%	141%	134%	134%	Jan.												

Stock Exchange Bond Trading

Week Ended April 14

Total Sales \$55,445,150 Par Value

UNITED STATES GOVERNMENT LOANS

Figures after decimal represent 32d's of 1 per cent.)				Net			
Range, 1923	High	Low	Sales	High	Low	Last	Ch ge
101-100	100	99	718	Lib 3% ^s , 1932-37, 101.6	101.1	100.2	-2
101-20	100.25	22	Lib 3% ^s , reg., 101.00-31	100.31	100.31	+1	
98-21	96.12	8	Lib 2d, 48, 1927-42	97.32	97.19	97.20	-4
99-06	97.8	5	Lib 1d, 1st-2d, 48% ^s	102-2d	97.21	97.21	-4
98-28	96.22	21	Lib 1d, 48, reg., 97.21	97.21	97.21	-4	
98-26	96.22	20	Lib 1d, 48, reg., 97.20	97.17	97.21	-4	
98-3	96.24	2971	Lib 2d, 48% ^s , 1927-29	95.15	97.23	-2	
98-28	96.21	63	Lib 2d, conv 4% ^s	102-2d	97.21	97.21	-4
98-6	96.22	210%	Lib 1d, conv 4% ^s , 1927-42	97.21	97.21	-4	
99-1	97.25	39	Lib 1d, 48, reg., 98.15	98.15	98.15	-4	
99-6	96.24	373%	Lib 4d, 48, 1923-38	97.23	97.28	-4	
99-06	96.28	100%	Lib 1d, 48, 1923	98.00	97.20	-20	
100-1	98.1	115%	Treas 4% ^s , 47-52	99.7	99.9	-1	
100-10	100.00	241%	Victory 4% ^s , 1923-100.2	100.00	100.00	-1	
100-2	99.23	15	Victory 4% ^s , reg., 99.23	99.23	99.23	-6	
50%	94%	1	Panama 3%, cp., '61 94%	94%	94%	-	
Total sales				\$13,199,150			

FOREIGN ISSUES

Range, 1923	High	Low	Sales	High	Low	Last	Net	Range, 1923	High	Low	Sales	High	Low	Last	Net
102-10	91	Argent 7s, temp cfs., 27-102%	91%	102%	+%	-		105	101	61	Duquesne Light 6s, 1949	102%	102	102%	+%
82-77	10	Argentine 5s, 45%	70%	78%	+%	-		108	100%	86	Duq'ne Lt deb cv 7s%, 36-107%	107%	107	107%	-
52%	48	10% Chinese Govt Rys, 50-51	50%	50%	-	-		90%	96%	1	EAST TENN. VA & GA	con 5s, 1956	97%	97%	+%
100-107	107	12 City of Bergen 5s, 45-50	106%	108%	-	-		91%	91%	1	E. Tenn reorg lien 5s, 38-91%	91%	91%	91%	-
113%	110%	33 City of Berlin 5s, 45-50	111%	111%	-	-		91	86%	4	EdiaEl of Bkly con, 39-87%	87%	87%	87%	-
89%	86%	32 City of Berlin 4% ^s , 48-50	78%	78%	-	-		113%	94%	439	E. Cub Sg 7s%, 37-ctfs. 107%	108%	108%	108%	-
113%	107%	26 City of Christiania 5s, 45-52	111%	111%	+%	-		100%	97%	10	Elgin, Joliet & E 5s, 41-100%	99	100%	100%	-
91%	88%	67% City of Copenhagen 5s, 44-49	91%	90%	-	-		104%	103%	1	Emp G & F 7s%, cfs., 37-93%	93	93	93	-
70	65	156 City of Greater Prague 7s%, 1952	77%	77%	-	-		58%	58%	1	Erie con ex 7s, 1950-103%	103%	103%	103%	-
75%	60	32 City of Lyons 6s, 34-38	78%	78%	+%	-		40%	43%	108	Erie gen 4s, 1986-55%	55%	55%	55%	-
79	69	34 City of Marseilles 6s, 31-78	78%	78%	+%	-		52	41%	102	Erie con 4s, A, 1953-49	49	48	48	-
91%	85%	8 City of Montevideo 5s, 32-48	87%	85%	-	-		52	42%	75	Erie conv 4s, B, 1953-49	49	48	48	-
80%	93%	35% City of Pto Alegres 6s, 40-50	93%	93%	-	-		54%	43%	59	Erie conv 4s, D, 1953-50%	50%	50%	50%	-
97	96	23 City of Rio de Janeiro 5s, 40-47	94%	93%	-	-		49%	46	1	Erie conv 4s, D, 53, reg. 49%	49%	49%	49%	-
99%	95%	43 City of Rio de Janeiro 5s, 40-52, rets 48%	98%	98%	+%	-		88%	82%	17	Erie Genesee Riv 6s, 57-84%	84	84	84	-
70%	69%	32 City of Rio de Janeiro 5s, 40-52	75%	75%	+%	-		85%	82	3	Erie Pa col tr 4s, 1951-84	84	84	84	-
75%	71%	130 City of Tokyo 5s, 52-55	111%	111%	+%	-		89%	80	5	Erie & Jersey 6s, 1955-87%	87	87	87	+1
111%	110%	47 City of Zurich 5s, 45-52	113%	112%	+%	-		98%	93%	3	GAL HAR & S A, M & P	2d 5s, 1931	96	96	-
90	75	97% Czech Rep 5s, 51-53	88%	88%	-	-		87%	87%	12	Gal. Hous & Hen 5s, '33 87%	87	87%	87%	-
75%	60	32 City of Lyons 6s, 34-38	78%	78%	+%	-		101%	99%	1	General Elec deb 5s, 1930-101%	100%	101	101%	-
79	69	34 City of Marseilles 6s, 31-78	78%	78%	+%	-		102%	100%	1	Gen Elec deb 5s, 1952-101%	100%	100	100%	-
91%	85%	8 City of Montevideo 5s, 32-48	87%	85%	-	-		107%	111%	1	Geo Refract 5s, etfs., 1951-98	98	98	98	-
80%	93%	35% City of Pto Alegres 6s, 40-50	93%	93%	-	-		105%	100%	1	Georgia Midland 3s, 1946-01	01	01	01	-
100%	107%	2 Danish Man 5s, 48-51	108%	108%	-	-		106%	99%	1	Goodrich 6s, 1947-100%	100%	100	100%	-
109%	107%	16 Danish Man 5s, 48-51	108%	108%	-	-		106%	99%	1	Goodyear T & R 8s, 31-104%	103%	104	104%	-
87%	75	73% Dominican Rep 5s, 45-52	111%	111%	-	-		117%	114%	131	Goodyear T & R 8s, 31-117%	116%	117%	117%	-
100%	95%	26 Dominican Rep 5s, 48-52	111%	111%	-	-		100%	96%	5	Granby Can deb 8s, 25-99	99	99	99	-
91	84	39 Dom Rep 5s, 42-48, cfs., 50-52	100%	100%	-	-		92	80	1	Grand Rap & Ind 4% ^s , 41-89	89	89	89	-
101%	99%	97 Dom of Canada 5s, 45-50	101%	101%	-	-		115	112%	8	Grand Trunk 7s, 1940-114%	113%	114	114%	-
102%	100%	208 Dom of Canada 5s, 45-50	101%	101%	-	-		105	125%	20	Grand Trunk deb 6s, '36-104%	103%	104	104%	-
103%	99%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		103%	100%	1	Grat. Power 5s, 40-97%	97	97	97	-
104%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		110%	106%	317	GT Northern 4s, 1929-1963	1963	1963	1963	-
105%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		108%	106%	29	GT Northern 4s, 1929-99	99	99	99	-
106%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		102%	99%	137	GT Northern 4s, 1929-100%	100	100	100%	-
107%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		107%	95%	1	Green Bay & W deb A, 63	63	63	63	-
108%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		134%	91%	1	Green Bay & W deb B, 63	63	63	63	-
109%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		84%	81%	1	Green Bay & W deb C, 63	63	63	63	-
110%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		60	96%	61	Hershey C s f 8s, 42-84%	84	84	84	-
111%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		60	96%	61	Hershey C s f 8s, 42-84%	84	84	84	-
112%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		80	13	Hockey Valley 4s, 1929-80%	80	80	80	-	
113%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		101%	100%	1	Holy Land 4s, 1947-100%	100	100	100%	-
114%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		106%	99%	1	Hoover 4s, 1947-101%	101	101	101%	-
115%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		107%	100%	1	Howe 4s, 1947-101%	101	101	101%	-
116%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		108%	100%	1	ICL CENT 4s, 1951-101%	101	101	101%	-
117%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		109%	100%	1	ICL CENT 5s, 1952-101%	101	101	101%	-
118%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		110%	100%	1	ICL CENT 5s, 1952-101%	101	101	101%	-
119%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		111%	100%	1	ICL CENT 5s, 1952-101%	101	101	101%	-
120%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-		112%	100%	1	ICL CENT 5s, 1952-101%	101	101	101%	-
121%	97%	100 Dom of Canada 5s, 45-50	101%	101%	-	-</td									

Stock Exchange Bond Trading—Continued

Range, 1923				Range, 1923				Range, 1923			
High	Low	Sales	Chg.	High	Low	Sales	Chg.	High	Low	Last	Chg.
30% 26	5	Nat R R of Mex p 1 4% '26, July 14 coupon on.	39% 30% 39%	98% 92% 13	Penn con 4% 1960	94% 94% + 1%	94% 94% + 1%	97% 90	4	So Ry. Mem Div 5a	1996 92% 92% + 1%
101% 96%	3	National Tube 5a, '52...	99% 98% 98%	92% 88 85	Penn gen 4% 1965	90% 90% + 1%	90% 90% + 1%	79% 75%	4	So Ry. M&O Col 4a	1936 75% 75% + 1%
100% 95%	36	New Eng T & T 1st 5a, '52	98% 97% 97%	101% 98% 171	Penn gen 5a, 1965	99% 99% 99%	99% 99% + 1%	80% 75%	12	So Ry. St L Div 4a, '51	76 76 + 1%
94% 92%	1	Newark Gas 5a, 1948...	94% 94% 94%	111% 105% 63	Penn gen 6a, 1936...	108% 108% 108%	108% 108% + 1%	99% 98	13	Stand Gas&El ev 6a, '26	99 58% 98% + 1%
70% 73%	9	New Ter 4m 1933...	75% 75% 75%	101% 84 23	Penn G & C of C ref 5a, 1948	87% 88% + 1%	87% 88% + 1%	97% 95%	6	Stand Milling 1st 5a, '30	97% 97% + 1%
81% 73%	7	N. Y. & N. J. 4% N. Y. & N. J. 4% N. Y. & N. J. 4%	78% 78% 78%	78% 78 2	Pier & E 1st 4a, 1944...	72% 72% 72%	72% 72% 72%	107 105	32	Stand Oil of Cal 7a, 1931	105% 103% 105% + 1%
84 78%	40	N. O. T. & M. Inc 5a, '25...	80 78 80 + 1	90 90 90	Pier & E 1st 4a, 1944...	84 84 84	84 84 84	100 100	45	Steel & Tube 7a, 1931...	102 101 101 + 1
101% 100%	75	N. O. T. & M. 6a, '25...	100% 100% 100%	98 98 98	Pier & E 1st 4a, 1944...	94 94 94	94 94 94	99% 98	84	Sugar Est of Or temp	76, 1942 98% 98% + 1%
104 100	5	N. Y. Air Br 1st 6a, 1928...	101% 101 101	101% 98% 86	Phila Co ref 8a, 1944...	100% 99% 100%	99% 99% + 1%	101 98%	2	TENN C & I gen 5a, '51	98% 98% + 1%
88% 84%	20	N. Y. C. ref 4m 1923...	86 85 85 - 2	82% 75% 64	Pierce-Ar 1st 4a, 1943...	78% 74% - 1%	78% 74% - 1%	101 98%	100	Tenn Copper ev 6a, '25	101% 101 101 + 1%
77% 72%	19	N. Y. C. gen 3% N. Y. C. gen 3%	74% 73% 73% + 1%	98 94% 94%	Pierce Oil 1st 8a, 1931...	95% 94% 95%	95% 95% + 1%	101 98%	28	Tenn Elec ref 6a, 1947...	94 92% 94% + 1%
105% 102	127	N. Y. C. deb 4s, 1935...	103% 103 103%	97% 94 2	P. C. & St L 1st 4a, 1940...	94% 94% + 1%	94% 94% + 1%	100 100	12	Stand Elec ref 6a, '33	78% 78% 78% + 1%
91% 86%	28	N. Y. C. deb 4s, 1934...	89 88 88 - 1%	97% 94 4	P. C. & St L 1st 4a, 1940...	94% 94% + 1%	94% 94% + 1%	100 100	12	Stand Milling 1st 5a, '30	97% 97% + 1%
98% 92%	587	N. Y. C. ref 4m 1923...	94% 94% 94%	97% 94 4	P. C. & St L 1st 4a, 1940...	94% 94% + 1%	94% 94% + 1%	100 100	45	Steel & Tube 7a, 1931...	102 101 101 + 1
76% 69%	64	N. Y. C. cos 4a, 1908...	70% 77% 77% - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	94% 94% + 1%	94% 94% + 1%	100 100	45	Sugar Est of Or temp	76, 1942 98% 98% + 1%
76 71%	3	N. Y. C. M. Col 3% N. Y. C. M. Col 3%	98% 97% 97%	72% 72% + 1%	P. C. & St L 1st 4a, 1940...	94% 94% + 1%	94% 94% + 1%	100 100	45	TENN C & I gen 5a, '51	98% 98% + 1%
75 70%	24	N. Y. C. M. Col 3% N. Y. C. M. Col 3%	98% 97% 97%	70% 70% 70%	P. C. & St L 1st 4a, 1940...	94% 94% + 1%	94% 94% + 1%	100 100	45	Tenn Copper ev 6a, '25	101% 101 101 + 1%
100% 98%	13	N. Y. C. & St L 1st 4a, '37	87 86 86 + 1%	85% 83% 20	P. C. & St L 1st 4a, 1940...	84 84 84	84 84 84	105 102	6	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 83%	26	N. Y. C. & St L deb 4s, '31	85 86 86 + 1%	107% 104 8	P. C. & St L 1st 4a, 1940...	104% 104% + 1%	104% 104% + 1%	105% 103	17	Tenn & Pac 1st 5a, '30	102% 102% 102% + 1%
88% 84%	22	N. Y. Conn R. Co 1st 4a, '33	85 86 85 - 1%	88 84% 1	P. C. & St L 1st 4a, 1940...	86 86 86	86 86 86	105% 103	17	Tobacco Prod. 1st 7a, '31	104 104 104 + 1%
112 106%	95	N. Y. E. 1st & ref 4% N. Y. E. 1st & ref 4% N. Y. E. 1st & ref 4% N. Y. E. 1st & ref 4%	100% 100% 100% 100%	96% 94 5	P. C. & St L 1st 4a, 1940...	94 94 94	94 94 94	100 100	45	Toledo Edison 7a, 1941...	106% 106% 106% + 1%
100% 93%	18	N. Y. E. L. H. & P. 5s, '88	97% 96% 97% + 1%	96% 94 4	P. C. & St L 1st 4a, 1940...	94 94 94	94 94 94	100 100	45	To & Ohio Cen 1st 8a, '35	98 97% 98% + 1%
89% 82%	2	N. Y. E. L. H. & P. 5s, '88	93% 93% 94%	108% 106% 66	P. C. & St L 1st 4a, 1940...	107% 107% + 1%	107% 107% + 1%	100 100	45	To & Ohio Cen, Wn Div	100% 100% 100% + 1%
78% 65%	12	N. Y. E. L. H. & P. 5s, '88	88% 88% 88%	80% 78 29	P. C. & St L 1st 4a, 1940...	84 83 83	83 83 83	100 100	45	Tenn Copper ev 6a, '25	101% 101 101 + 1%
71% 65%	26	N. Y. E. L. H. & P. 5s, '88	83% 83% 83%	125% 123 5	P. C. & St L 1st 4a, 1940...	82 83 84	83 83 84	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
81% 72%	26	N. Y. E. L. H. & P. 5s, '88	78% 78% 78%	80 82% 29	P. C. & St L 1st 4a, 1940...	86 86 86	86 86 86	100 100	45	Tenn & Pac 1st 5a, '30	102% 102% 102% + 1%
71% 65%	12	N. Y. E. L. H. & P. 5s, '88	73% 73% 73%	124 100 201	P. C. & St L 1st 4a, 1940...	87 121% 120% + 1%	87 121% 120% + 1%	100 100	45	To & Ohio Cen 1st 8a, '35	98 97% 98% + 1%
51% 41%	12	N. Y. E. L. H. & P. 5s, '88	68% 68% 68%	96% 94 5	P. C. & St L 1st 4a, 1940...	94 94 94	94 94 94	100 100	45	To & Ohio Cen, Wn Div	100% 100% 100% + 1%
70% 64%	12	N. Y. O. & W. ref 4a, 1902...	86 84 84 - 1%	86 82% 54	P. C. & St L 1st 4a, 1940...	74 72% 72% + 1%	74 72% 72% + 1%	100 100	45	Tenn Copper ev 6a, '25	101% 101 101 + 1%
70% 64%	1	N. Y. O. & W. gen 4a, 1905...	85 85 85 - 1%	86 80 18	P. C. & St L 1st 4a, 1940...	80 80 80	80 80 80	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
91% 89%	4	N. Y. O. & W. L. & P. 5s, '30...	95 94 94 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	81 81 81	81 81 81	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
89% 84%	30	N. Y. O. & W. L. & P. 5s, '30...	90% 89% 89%	90% 89% 54	P. C. & St L 1st 4a, 1940...	82 81 81	82 81 81	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	83 82 82	83 82 82	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	84 83 83	84 83 83	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	85 84 84	85 84 84	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	86 85 85	86 85 85	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	87 86 86	87 86 86	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	88 87 87	88 87 87	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	89 88 88	89 88 88	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	90 89 89	90 89 89	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	91 88 88	91 88 88	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	92 87 87	92 87 87	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	93 86 86	93 86 86	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	94 85 85	94 85 85	100 100	45	Tenn Elec ref 6a, '33	78% 78% 78% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90% 89% 54	P. C. & St L 1st 4a, 1940...	95 84 84	95 84 84	100 100	45	Tenn & Pac 1st 5a, '30	100% 100% 100% + 1%
88% 84%	12	N. Y. O. & W. L. & P. 5s, '30...	85 84 84 - 1%	90%							

A Review of Foreign Opinions

Continued from Page 540

cording to industry, and in the Federal Workmen's Councils. Together with the employers' representatives and other classes of the community interested, these councils co-operate in the formation of district economic councils and the Federal Economic Council. The article then continues:

The writing of this principle into the Constitution was accomplished without difficulty. The same was not the case as regards the voting of the law applying it. Submitted some days after the constitutional vote, Aug. 9, 1919, it was adopted only on Jan. 18, 1920. The governmental project excited violent criticism, both from the extreme Right and the extreme Left. The advanced groups complained that a caricature of representation was being given them, and on this ground aroused lively agitation. This ended, on Jan. 4, in a riot, which was stayed by machine-guns fire on the steps of the Reichstag. As for the Democrats, they found themselves powerless against the Government, which was supported by the Social Democrats and Majority Socialists. Nevertheless, obliged to concede the principle, they managed to alter the original project considerably.

What the workmen really wanted was the control and direction of industry, in order, *finis*, to enable them to transform the entire regime of production. What the law gave them was but a very minor role in the management of industry: this consisted of the power to arbitrate in disputes between employers and workmen; to secure the observance of regulations concerning the welfare of the workers; to co-operate in the administration of social welfare institutions for the benefit of these latter, and to see carried out contracts relative to working conditions and wages. Besides this, they may intervene in questions concerning the dismissal of wage earners, and, what is more serious, may demand production of the annual balance sheet.

A great deal depended on the definition of this balance sheet, which was finally decided, according to M. de Tarle, as follows:

The law of Feb. 5, 1921, states that it must show the credit and debit in such a manner that it shall be possible, by examining them, to gain at a glance a resume of the financial situation of the enterprise. The personal fortune of the owner, if it be not part of the enterprise, must not be taken into account. The balance sheet must be accompanied by information as to the supporting documents, inventories, current accounts, production costs, business costs, &c., but production of these documents is not obligatory.

This was considered a defeat by the workmen, who wished to obtain an insight into the actual working of the industry. On the whole the law is a compromise between workmen's demands and employers' opposition. The German middle class appears to have adapted itself to the situation, having been in the habit of co-operating with the workmen in associations uniting the employers' federations and the workmen's syndicates. Regarding these syndicates, which are extremely powerful in Germany, their attitude is described as follows:

The law expressly stipulates that the councils must keep their role of auxiliary to the syndicates. Their decisions are always subordinate to the collective contracts between workmen's and employers' associations. This subordination is necessary if anarchy is to be avoided. The syndicates have underlined their protective attitude by putting at the disposition of the councils their financial resources and solid organization. In addition, they have given particularly efficacious assistance in creating instruction centres for workmen who may become members of the councils. German workers realize that their economic ignorance will prevent them, for some time, from playing the part they desire in the councils. Courses are organized in each locality by the General Federation of Syndicates. The program is very interesting, comprising a course in political economy

and financial science, with studies in civil and commercial law, and social and fiscal legislation. It also includes a study of the repercussions of the peace treaty upon the economic life of Germany.

As regards the results of this law, which has now been in force for nearly three years, M. de Tarle notes that it depends largely upon the composition of the workmen's council in question. If the members happen to be old employees of the firm, it is usually moderate in tone, but if the radical element is in power the actions of the council are often detestable. It undermines discipline, and makes the exercise of authority difficult. The workmen display no responsibility as regards their trade or profession, occupy themselves entirely with the interests of their class, and are willing to sacrifice the interests of the undertaking to those of their class. M. de Tarle brings out an interesting feature of their activities, in the following description:

So far the workmen have neglected to utilize the tool placed in their hand when they were permitted to intervene in production. Not one council has proposed measures assisting production, either by the introduction of new methods or in any other way. They limit themselves to suggesting ameliorations in detail, but reforms which might bring real progress in the economy of the undertaking appear to be beyond their capacity. All their energy goes to presenting claims in points of detail touching the regime of the factories or the internal life of the workshop; these are so numerous that certain factories have had to appoint a special functionary to reply to them. This nuisance is especially complained of by the employers, whose opinion of the whole thing, nevertheless, may be summed up in the remark of one of them: "Very annoying, but not serious."

The writer then discusses the formation of the Whitley Councils in England, which have not been very successful, owing to the fact that machinery was already in existence providing for relations between employers and workmen, and the extreme radicals, who do not approve of such machinery, are not pleased with anything that provides a means of conciliation and arbitration as between employer and employee.

After discussing the workmen's and employers' councils in the United States, M. de Tarle points out that the more revolutionary element in every country desires not simple co-operation between the two factors in production, capital and labor, but the taking over of the entire control of production by the workman. In this connection he quotes the last manifesto of the Central Committee of Syndicalists:

Workers' control must result in the direction of industry by the workers. In the workshop the control organization must permit the construction of a primary cell of the new producing organization. It must, in the first place, be so constituted as to permit the working class receiving education in management. The immediate objectives to be attained must be the interesting of the worker in superintendence, so that he shall desire to attain this position. The installation of control will thus permit not only of gaining a normal salary but of acquiring the faculty of management.

How to achieve this control is then outlined. In the case of general control applied to all operations of the works, the workman charged with this duty shall follow all these operations, technical and administrative. This will, naturally, be somewhat difficult for him, so the manifesto continues:

If the control is to be over the manufacture, it may be accomplished by the introduction of several "controllers" who, while carrying out their own work, can follow the progress of operations from one part of the factory to another, in liaison with "controllers" working in the same kind of neighboring factories. It will be sufficient for "controllers" to be acquainted with the distribution of work in the factory. And here appears the

economic value of manufacture control. It permits the retail price of the product being known, which is the key to the employers' fortress. The workers will have in their possession the facts of the price problem. They will know exactly how their labor is exploited.

M. de Tarle then makes these comments:

The project thus maps out the creation of a control system of various grades, from the workshop delegates to the General Control Committee, composed of from four to sixteen members designated by the syndicate from a list of men elected by the general meeting of workmen employees and technicians of the industry in question. This is the program whose execution, according to the authors, will permit workmen to take over production. The committees are seen as the "management and power of the undertaking." Related to each other, they are to execute the direction of national economy. And we shall have in France a second edition of the Bolshevik revolution. But this time the revolutionary syndicalist committees have no doubt of success, because they will have in their possession the employers' secrets.

M. de Tarle thus comes to a pessimistic conclusion regarding the formation of workmen's councils. He feels that they are useless without a change of temperament on the part of the worker. In this connection he says:

As long as the workmen are impregnated with a spirit of antagonism to capital it will be impossible to make them co-operate in the direction of a system of production which they wish to destroy. It will be useless even if they pretend to accept a limitation of the attributes of their councils. They will see in them but a method of combat and will attempt to use them for the expropriation of capital. Let us omit the tragic Russian experiment. It may be said that Western workers with their superior civilization will not fall into the excesses of Muscovite Bolshevism. But see what has occurred near us, in the Grand Duchy of Luxembourg. In October, 1920, the Grand Ducal Government, yielding to syndicalist pressure, decided to create shop councils. Six months later disturbances arose in a metallurgical factory, following a dispute between the council and the management. In the entire industry the councils supported a revolutionary movement and, in certain cases, took over the mines and factories, declaring them the property of the workers, and assumed their management. On March 11 the Government issued a decree suppressing the councils, "which had been established as a trial effort to cultivate an entente between employers and workmen." Having lost its initial character and use, there was no more reason for the existence of the institution.

And upon the note that reforms such as the workmen's councils are useless without a corresponding spirit among employers and employed, M. de Tarle concludes his article.

Espana Economica y Financiera (Madrid, Feb. 24) publishes the returns of revenue for the first seven months of the current fiscal year—April 1 to Oct. 31—as issued by the State Accountancy Department. According to these the yield from revenue actually collected in the period, including revenue outstanding from previous years (amounting to 48.2 million pesetas), amounted to 1,712,700,000 pesetas as compared with estimates of 1,526,500,000 pesetas, and revenue for 1921 of 1,906,300,000 pesetas and for 1920 of 1,370,200,000 pesetas. The yield from various sources as compared with the estimates was as follows (in millions of pesetas):

	Collected.	Estimated.
Direct taxation.....	426.3	548.6
Indirect taxation.....	529.0	599.8
Monopolies, &c.....	260.2	333.9
State property:		
Income.....	14.3	13.5
Sales.....	10.5	0.2
Treasury ways and means.....	520.5	30.3
Total.....	1,760.8	1,526.3

The item of P.520.5 million Treasury ways and means includes P.500 million, the proceeds of Treasury bonds, so

that the actual revenue from taxation monopolies, etc., is reduced to P.1,261 million, or 264 million pesetas less than the estimate.

After making similar reductions for the two previous years, says the report, actual revenue is reduced to 1,237 million pesetas for 1921, and 1,070 million pesetas for 1920. As will be seen from the above table, the yield from direct taxes (minus 122.3), indirect (minus 70.8) and monopolies (minus 73.8) are all below estimate. The slight increase in net yield as compared with the two previous years is by no means commensurate with the national needs, and offers no prospect of avoiding further loans to meet the deficit.

Under the heading "Expenditure" the report notes that total expenditure for the seven months, exclusive of expenditure due in respect of previous years, amounted to 1,356.7 millions pesetas, being 419 million pesetas below estimate. Expenditures on Morocco amounted to 233.6 million pesetas, as compared with 207.4 million for 1921, and 95.3 for 1920. Total expenditures, inclusive of that incurred during previous years, amounted to 1,553 million pesetas, compared with 1,637.2 million for 1921 and 1,317 million for 1920.

Commenting on the financial position of Spain, the Spanish economic organ remarks that although the official returns hitherto published do not reveal the exact position of the public finances, yet, owing to the continuous voting of supplementary estimates, which, since the passing of the Finance Bill, amount to P.100 million, it is clear that it has been necessary to raise loans to meet the deficit, the latest consisting of 500 million pesetas by the issue of Treasury Bonds. In this connection, Espana Economica y Financiera makes the following statement:

It is common knowledge that the situation of the Treasury leaves much to be desired, and that it will be increasingly difficult to make further calls on the national capital, such as may be necessary in the near future, since the business life of the nation is seriously affected by the position of the national finances and is in serious danger of immediate collapse. Thus it is unanimously agreed that financial reform cannot be further postponed if collapse is to be avoided. In these circumstances, the Minister of Finance, Señor Pedregal, who has been in office over two months, should have already laid before the Cabinet a complete scheme for setting the national finances in order, have drawn up his estimates with a view to the utmost possible reduction of expenditure and have compelled the other departments to do likewise. The example of Italy, where the Mussolini Government, within a month of taking office, has drastically cut down public expenditure, reduced the number of Government officials and introduced a complete scheme of economic reform, ought to be followed in Spain, where, however, nothing has been, or is being, done.

The Irish Free State budget is discussed in The Manchester Guardian Weekly (March 30), which states that it appears from a parliamentary White Paper that the Free State is finding the means to raise £42,500,000 to meet next year's estimated expenditure.

A vote on account in the Dail Eireann amounted to £14,000,000 for the coming year.

The Manchester Guardian remarks that there are some interesting differences between the estimates for the current year and those for the forthcoming year. The army expenditure is expected to increase from £7,512,000 to £10,664,500. The sum spent on the secret service falls from £220,000 to £50,000, but, on the other hand, the cost of the Criminal Investigation Department jumps from £19,916 to £47,554. The Civic Guard is estimated to need the sum of £1,147,939, which, though considerable, is

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Deutsche Bank	13 18	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Dresden Bank	7 9	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Disconto Gesellschaft	9 11	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
A. E. G. com.	9 12	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Badische Anilin, com.	18 23	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500

LOCAL PUBLIC UTILITIES

Bid Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812	
Atlantic Av. R. R. Co. of Brooklyn gen. 5s, 1931.	81 87	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Atlantic Av. R. R. Co. of Brooklyn gen. 5s, 1934.	75	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Bleeker St. & Fulton Ferry R. R.	40 55	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Bronx Gas & Elec. 5s, 1950.	64% 69	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Broadway & 7th Av. R. R. Co. con. 5s, 1943.	75 71½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
B'way Sur. R. R. Co. 1st 5s, '24	80 W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn, Bath & West End R. R. 1st 5s, 1933.	65 75	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn City & Newtown R. R. 1st 5s, 1939.	85 W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Bronx River R. Co. 1st 5s, 1928.	85½ 80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Bronx River R. Co. 1st 5s, 1941.	80 90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn, Queens Co. & Suburban con. 5s, 1941.	60 68	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn Rap. Co. 5s, 45.	74 76	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn Rap. Co. 5s, 2000.	80 82	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn Un. Elec. R. R. Co. 5s, 50.	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn Union Gas 5s, 1945.	100 104	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn Union Gas 5s, 1947.	113 115	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Brooklyn Union Gas co. 5s, '29.	111 114	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Coca. Un. Gas Co. (N.Y.) 5s, '27	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Col. & 9th Av. N. H. R. 5s, 1903.	13 17	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Com. & L. & L. 5s, '47.	90 92½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Coney Is'd & B'klyn R. R. 45s.	55 60	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Con. Trac. of N. J. 5s, 1933.	75 78	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Dry Dock, E. B'way & Bat's, 32	68 75	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Edison Elec. Ill. (B'klyn) 4s, '30	86 88	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Edison Elec. Ill. (N.Y.) 5s, '35.	90 102½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Elizabeth Plainfield & Central Jersey Ry. 5s, 1950.	80 85½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Equit. Gas. Lt. Co. (N.Y.) 5s, 32	82 87	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
42d St. Man. Co. St. Nich. Av. 5s, 1950.	75 80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Ferry, E. & E. 5s, 1950.	75 80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Gas & Elec. of Bergen Co. 5s, 49.	90 95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Hoboken Ferry R. Co. 5s, 1946.	95 99	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Hudson County Gas 5s, 1949.	93 96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Hud. & Man. R. R. Co. 4½s, 57.	75 85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Jersey City H. & P. 4s, '49.	55 57	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
King Co. Elec. Lt. & Pow. Co. 37.	95 98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
King Co. Elec. Lt. & Pow. Co. prior mts. 5s, 1997.	108 110	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Kings Elec. Lt. & Pow. Co. 5s, 1925.	105 W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Kings Elec. Lt. & Pow. Co. 5s, 1944.	71 73½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Kings Co. Light Co. 1st 5s, '54.	74 78	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Kings Co. Light Co. 6½s, '54.	90½ 98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Lex. Av. & F. Ferry R. R. 5s, '38.	39 47	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Long Is'd Lighting Co. 5s, 1936.	95% 97½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Manhattan Ry. Co. 5s, 1948.	50 53	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Manhattan Ry. Co. 5s, 1950.	50 53	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Manhattan Ry. of N. Y. 4s, 2013.	51½ 57	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Nassau Elec. R. R. 5s, 1944.	98 103½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Nassau Elec. 5s, 1951.	62 64	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
New Amsterdam Gas Co. 5s, '48.	71 75	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Newark Gas Co. 5s, 1948.	95 96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Newark Gas Co. 5s, 1950.	90 95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Newark Terminal Ry. 5s, 1957.	90 92	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. J. & Hud. R. R. & F. 4s, '50.	61 65	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. J. Pow. & Lt. 5s, 1936.	87 91	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & E. R. Gas Co. 5s, '44.	90 95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & E. R. Gas Co. 5s, '45.	90 92	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. Edison Inst. Gen. 6½s, '41.	100 109	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. Gas. E. L. & P. 5s, '48.	98 98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. Gas. E. L. & P. prior mts. 5s, 1949.	80 82	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & Hoboken Ferry 5s, '46.	83 86	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. Municipal Ry. 5s, 1909.	70 W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & N. Ferry 5s, 1946.	94 97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & R. R. Co. 5s, 1932.	95 98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & R. Gas Co. 5s, 1934.	75 80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & Rich Gas 1st ref. 6s.	90% 94	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. Telephone ref. 6s, 1941.	104 105	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
N. Y. & Westchester Lt. deb. 5s, 2004.	70 73	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
North Hudson Co. Ry. 5s, 1928.	80 85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
New Jersey St. Ry. 4s, 1948.	91 92	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Pat. & Elec. Co. of N. J. 5s, 1924.	92½ 96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Pub. Serv. Corp. of N. J. 7s, '41.	102 103	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Queensboro Elec. Lt. & P. 5s, '28	95% W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Queens Gas & Elec. 5s, 1932.	80 90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Richmond Lt. & R. R. Co. 4s, '52.	63 70	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Second Av. R. R. Co. (N. Y.) receiver's cts. 6s, 1919.	50 57	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
South Ferry R. R. Co. 5s, 1919.	23 40	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
South Jersey Gas. E. L. & T. 5s, '53.	92 92	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
South Blvd. R. R. Co. 5s, 1945.	90 97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Stand. Gas Lt. Co. of N.Y. 5s, '39.	93 96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Steinway Ry. Co. 5s, 1922.	72 74	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Third Av. Ry. Co. (N. Y.) 5s, '37.	92 94	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Third Av. Ry. Co. 5s, '38.	90 90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
24th St. Croton Ry. Co. 5s, '26.	50 60	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Trenton Gas & Elec. Co. 5s, '49.	94 95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
23d St. Ry. 5s, 1962.	50 65	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Trenton (N. J.) Ry. Co. 5s, '38.	60 60	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Union Ry. Co. of N. Y. 5s, '42.	70 76	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
United Elec. of N. J. Co. 5s, '49.	80 83	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Westchester Elec. Lt. & P. 5s, '43.	60 67	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Westchester Lighting Co. 5s, '40.	50 54	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Yonkers R. R. Co. 5s, 1946.	55 65	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812

ADVERTISEMENTS.

Open Security Market—Stocks

STANDARD OIL SECURITIES

	Bid Offered
Anglo-Am. Oil Co., Ltd.	16½ 16%
The Atlantic Refining Co., new.	125 100
The Atlantic Refining Co., pf.	15 117
B. F. Goodrich Co., pf.	135 140
The Buckeye Pipe Line Co.	80 90
Chesbrough Mfg. Co. Con.	228 232
Continental Oil Co., \$25 par, new	43 44
The Crescent Pipe Line Co.	19½ 20%
Cumberland Pipe Line Co., new.	111 113
The Eureka Pipe Line Co.	114 116
Galena-Signal Oil Co., pf., old.	108 110
Galena-Signal Oil Co., pf., common.	112 114
Highway Pipe Line Co.	165 169
Indiana Pipe Line Co.	100 102
International Pet. Co., Ltd.	20% 21
National Transit Co.	25 25½
New York Transit Co.	130 133
Northern Pipe Line Co.	107 109
The Ohio Oil Co., new.	7½ 7½
Penn-Mexican Fuel Co.	17 19
Prairie Oil & Gas, new.	210 222
The Sohio Pipe Line, new.	180½ 180%
Southern Pipe Line Co.	111 112
South Penn Oil Co.	160 163
Southwest Penn. Pipe Line	85 87
Std. Oil of Cal., \$25 par, new.	52½ 52½
Std. Oil of Ind., \$25 par.	63½ 63%
Std. Oil of Kan., \$25 par, new.	46½ 47½
Std. Oil of Ky., \$25 par, new.	55½ 56½
Std. Oil of Neb.	230 240
Std. Oil of N. Y., \$25 par, new.	44 44½
Std. Oil of Ohio, new.	300 306
Std. Oil of Ohio pf.	116½ 117%
Swan & Finch Co.	92 95
Union Tank Car Co., pf.	108 111
Vacuum Oil Co., new, \$25 par.	50% 50%
Washington Oil Co.	26 28

BANKS AND TRUST COMPANIES

	Bid Offered
Bankers Trust	368 372
Chase National	360 365
Commerce	297 300
Irving-Columbia	238 242
National City Bank	348 352
Tate Guarantee & Trust	377 385

RAILROADS

	Bid Offered
Alt. Gr. Southern ordinary	50 52
Alt. Gr. Southern pf.	55 59
Athens & Chattanooga	135 292
Techn. Creek, R. R.	52 54
Canada Southern	52 54
Cleveland & Pittsburgh 75%	70 72
Cleveland & Pittsburgh 4%	39 41
Ft. Dodge, Des M. & Co. pf.	65 70
Ft. Wayne & Jackson pf.	101 105
Illinois Central Leased Line	71 74
Joliet & Clue go.	108 115
Kalmazoo, Allegan & G. R.	103 104
Mobile & Birmingham pf.	60 64
Miss. St. J. & S. M. Leased Line	61 63
Morris & Essex Co.	76 78
New York & Harlem	140 160
New York, Lack. & Western	96½ 99
Northern Central	7½ 77
Piedmont & N. W. Ry. com.	130 130
Pittsburgh, Ft. W. & C. pf.	138 140
Rensselaer & Saratoga	116 120
St. Louis Bridge 1st pf.	108 112
St. Louis Bridge 2d pf.	32 32½
Schuylkill R. R. N. & R. R.	45 50
Tunnel R. R. St. Louis	108 113
United N. J. Railroad & Canal	197 200
Valley Railroad	95 99

PUBLIC UTILITIES

	Bid Offered
Adirondack P. & L. com.	23 24
Adirondack P. & L. Co., 7% pf.	94½ 96
Alt. Gas & Elec. 10% com. (ex div.)	180 190
Alt. Gas & Elec. 6% pf.	172 175
Alt. Gas & Elec. 6% pf.	188 190
Alt. Gas & Elec. new com.	37½ 39½
Alt. Lt. & Trac. Co. pf. (ex div.)	42 43
Alt. Lt. & Trac. Co. pf. (ex div.)	91 93
Alt. Lt. & Trac. Co. 8% com. (ex div.)	121 123
Alt. Lt. & Trac. Co. com. (ex div.)	122 122
Alt. Lt. & Trac. Co. 6% pf. (ex div.)	93 93
Alt. Lt. & Trac. Co. 6% notes	160% 161½
Am. Public Utilities 6% pf.	108 109
Am. Lt. & Trac. Co. warrants	73 83
Am. Pow. & Lt. Co. com.	174 176
Am. Pow. & Lt. Co. pf.	83 84
Am. Pow. & Lt. Co. 8% com. (ex div.)	174 174
Arkansas Lt. & Pow. Co. com.	22 28
Ark. Lt. & Pow. com.	22 22
Ark. Lt. & Pow. pf.	88½ 92%
Ark. Lt. & Pow. Co. 7% pf.	85 90
Broadway & Seventh Av. R. R.	19½ 19½
Brooklyn Ry. & Lt. 7% pf.	68 70
Carolina Pow. & Lt. Co. com.	68 70
Carolina Pow. & Lt. 7% pf.	97½ 99½
Central Ill. Pub. Serv. 6% pf.	84 86
Central Pow. & Lt. pf.	89 84
Central States Elec. Corp. com.	14% 15%
Cities Service com.	67½ 68%
Cities Service pf.	167 169
Cities Service, bankers' shares	69 69½
Cities Service Co. 6% pf.	69 70
Cities Service, bankers' shares	16% 17%
Cities Service Co. 6% pf.	100 105
Cities Service com.	162 165
Cleveland Elec. Illum. Co. 6% com.	103 108
Cleveland Elec. Illum. Co. 8% com.	125 125
Colorado Power Co. com.	13½ 23½
Colorado Power Co. 7% pf.	93 94
Colorado Power Co. com.	25 24
Colorado R. & Power & Light	53 53
Commonwealth Pow. Corp. com.	129 131
Commonwealth Pow. Corp. 6% pf.	70 71
Consumers Power 6% pf.	85 85
Consumers Power pf.	86 88½
Cont. Gas & Elec. com.	40 45
Cont. Gas & Elec. 6% pf.	68 71
Dayton Pow. & Lt. com.	65 70
Dayton Pow. & Lt. 6% pf.	88 92
DuBois Edison Co. 6% pf.	86 91
DuBois Edison Co. 6% pf.	82 85
DuBois Edison Co. 6% pf.	11½ 11½
Duquesne Light 5% pf.	102 102½
East Texas Elec. Co. 8% com.	94 100
East Texas Elec. Co. 6% pf.	89 84
Elec. Bond & Share Co. 6% pf. (ex dividend)	95½ 96%
Elec. Bond & Share Co. pf.	95½ 97
Empire Gas & Fuel Co. pf.	87 90
Federal Lt. & Trac. Co. com.	61 64
Ft. Worth Pow. & Lt. pf.	96 100
Gas & Power Co. pf.	96 99
General Gas & Elec. com.	11½ 12½
General Gas & Elec. 6% pf.	75 75
General Gas & Elec. 7% cum. pf.	W. O.

Open Security Market—Stocks

ADVERTISEMENTS.

Open Security Market—Stocks

PUBLIC UTILITIES—Continued

	Bid Offered
General Gas & Elec. 8% cum. pf.	65 73
General Gas & Elec. 8% cum. pf.	65 73
Havana Elec. Ry. & Lt. & P. pf.	92 93
Idaho Power	93 97
Illinois Traction com.	43% 45
Illinois Traction Co. com.	44 45
Illinois Traction 6% pf.	80 84
Interstate Public Services 7% pf.	90 100
Iowa Ry. & Lt. Co. 7% pf.	91 95
Kansas Gas & Elec. Co. 7% pf.	95 98
Kentucy & Southern 6% pf.	34 38
Kentucy & Southern 6% pf.	80 80
Kings Co. Lighting pf.	90 92
Laclede Gas Light pf.	72 74
Lehigh Pow. Secur. Co. stock	23 23½
Lehigh Pow. Secur. Co. capital	12½ 23½
Long Island Lighting pf.	55 58
Middle West Utilities com.	46 47
Middle West Utilities pf.	99 101
Milwaukee Elec. Ry. & Lt. 6% pf.	83 86
Miss. River Pow. Co. com.	24 26
Miss. River Pow. com.	23 24
Miss. River Pow. Co. (ex div.)	80 83
Montana State's & Tel. & Tel.	101% 104
North. Am. Gas & Elec. Co.	111 112
North. Am. Lt. & P. Co. com.	24 26
North. Am. Lt. & P. Co. com.	23 25
North. Oil Co. 6½% com. 6% pf.	67 70
Northern Canada Power, Ltd.	30 ..
North. States Pow. Co. 8% com. (ex dividend)	95 98
North. States Pow. Co. 7% pf. (ex dividend)	91 93
Ohio Gas & El. 7% pf.	90 100
Pacific Gas & Elec. 1st pf.	90½ 91½
Pacific Gas & Elec. 0% pf.	90½ 92
Pacific Power & Light pf.	93 97
Penn. Power & Light pf.	93 96
Pen.-Ohio Electric pf.	78 82
Portland Gas & Coke 7% pf.	94% 98
Portland Gas & Coke 7% pf.	98 98
Pub. Service of North. Ill. pf.	93 95
Pub. Service of North. Ill. com.	191 102½
Puchon & Co., 111 Broadway, N.Y.C.	88 93
Puchon & Co., 111 Broadway, N.Y.C.	90 100
Puchon & Co., 61 B'way, N.Y.C.	91 96
Puchon & Co., 111 Broadway, N.Y.C.	92 97
Puchon & Co., 111 Broadway, N.Y.C.	93 97
Puchon & Co., 111 Broadway, N.Y.C.	94 98
Puchon & Co., 111 Broadway, N.Y.C.	95 98
Puchon & Co., 111 Broadway, N.Y.C.	96 98
Puchon & Co., 111 Broadway, N.Y.C.	97 98
Puchon & Co., 111 Broadway, N.Y.C.	98 98
Puchon & Co., 111 Broadway, N.Y.C.	99 99
Puchon & Co., 111 Broadway, N.Y.C.	100 100
Puchon & Co., 111 Broadway, N.Y.C.	101 101
Puchon & Co., 111 Broadway, N.Y.C.	102 102
Puchon & Co., 111 Broadway, N.Y.C.	103 103
Puchon & Co., 111 Broadway, N.Y.C.	104 104
Puchon & Co., 111 Broadway, N.Y.C.	105 105
Puchon & Co., 111 Broadway, N.Y.C.	106 106
Puchon & Co., 111 Broadway, N.Y.C.	107 107
Puchon & Co., 111 Broadway, N.Y.C.	108 108
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Puchon & Co., 111 Broadway, N.Y.C.	110 110
Puchon & Co., 111 Broadway, N.Y.C.	111 111
Puchon & Co., 111 Broadway, N.Y.C.	112 112
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Puchon & Co., 111 Broadway, N.Y.C.	119 119
Puchon & Co., 111 Broadway, N.Y.C.	120 120
Puchon & Co., 111 Broadway, N.Y.C.	121 121
Puchon & Co., 111 Broadway, N.Y.C.	122 122
Puchon & Co., 111 Broadway, N.Y.C.	123 123
Puchon & Co., 111 Broadway, N.Y.C.	124 124
Puchon & Co., 111 Broadway, N.Y.C.	125 125
Puchon & Co., 111 Broadway, N.Y.C.	126 126
Puchon & Co., 111 Broadway, N.Y.C.	127 127
Puchon & Co., 111 Broadway, N.Y.C.	128 128
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Puchon & Co., 111 Broadway, N.Y.C.	133 133
Puchon & Co., 111 Broadway, N.Y.C.	134 134
Puchon & Co., 111 Broadway, N.Y.C.	135 135
Puchon & Co., 111 Broadway, N.Y.C.	136 136
Puchon & Co., 111 Broadway, N.Y.C.	137 137
Puchon & Co., 111 Broadway, N.Y.C.	138 138
Puchon & Co., 111 Broadway, N.Y.C.	139 139
Puchon & Co., 111 Broadway, N.Y.C.	140 140
Puchon & Co., 111 Broadway, N.Y.C.	141 141
Puchon & Co., 111 Broadway, N.Y.C.	142 142
Puchon & Co., 111 Broadway, N.Y.C.	143 143
Puchon & Co., 111 Broadway, N.Y.C.	144 144
Puchon & Co., 111 Broadway, N.Y.C.	145 145
Puchon & Co., 111 Broadway, N.Y.C.	146 146
Puchon & Co., 111 Broadway, N.Y.C.	147 147
Puchon & Co., 111 Broadway, N.Y.C.	148 148
Puchon & Co., 111 Broadway, N.Y.C.	149 149
Puchon & Co., 111 Broadway, N.Y.C.	150 150
Puchon & Co., 111 Broadway, N.Y.C.	151 151
Puchon & Co., 111 Broadway, N.Y.C.	152 152
Puchon & Co., 111 Broadway, N.Y.C.	153

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